

Supplemental Financial Data for Fiscal 2022, ended March 31, 2022
[IFRS] (Consolidated)

Note 1: Segments were changed with transition to new Group structure on October 1, 2021.

Note 2: The figures presented hereinafter may change in the course of the audit, which has not been completed.

Note 3: "Other" includes operating segments which are not included in the reportable segments and other business activities, such as Entertainment & Communication, Housing and sales of raw materials.

The figures in "Eliminations and Adjustments" include revenue and expenses which are not attributable to any segments for the purpose of evaluating operating results of each segment, consolidation adjustments and eliminations of intersegment transactions.

Note 4: Adjusted operating profit = sales - cost of sales - SG&A

Note 5: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method

Note 6: EBITDA : Total amount of Operating profit, Depreciation (Tangible assets including Property, plant and equipment/ Right-of-use assets) and Amortization (Intangible assets).

Adjusted with : - amount equivalent to depreciation corresponding to underlying assets that are applied with Lease accounting treatment as a lessor

- impact of temporary accounting treatment related to "re-evaluation of assets and debt" after Blue Yonder acquisition

Note 7: Fiscal 2022 refers to the year ended March 31, 2022.

1. Fiscal 2022 Results

Note: "Total" EBITDA include EBITDA of "Other" and "Eliminations and Adjustments".

(1) Segment Information

yen (billions)

		Fiscal 2021					Fiscal 2022				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	Sales	770.7	898.4	982.5	897.3	3,548.9	917.7	860.5	959.4	910.0	3,647.6
	Adjusted operating profit	29.5	51.9	76.0	28.2	185.6	53.1	31.3	40.2	12.5	137.1
	Other income/loss	-1.9	-4.4	-1.6	-10.8	-18.7	-1.6	-15.5	-2.4	-4.0	-23.5
	Operating profit	27.6	47.5	74.4	17.4	166.9	51.5	15.8	37.8	8.5	113.6
	EBITDA	51.1	70.6	97.5	41.6	260.8	74.7	39.5	61.8	33.0	209.0
Automotive	Sales	153.0	271.0	301.8	291.3	1,017.1	260.6	239.1	275.2	292.2	1,067.1
	Adjusted operating profit	-21.0	7.4	-5.7	10.0	-9.3	2.1	-4.6	1.5	3.3	2.3
	Other income/loss	-1.0	-1.1	-2.0	1.6	-2.5	0.1	-2.2	0.4	0.7	-1.0
	Operating profit	-22.0	6.3	-7.7	11.6	-11.8	2.2	-6.8	1.9	4.0	1.3
	EBITDA	-9.4	18.5	5.4	24.5	39.0	14.4	7.5	15.3	19.8	57.0
Connect	Sales	185.2	191.1	199.8	241.9	818.0	208.5	217.0	222.6	276.8	924.9
	Adjusted operating profit	-16.5	-1.6	4.9	16.9	3.7	7.1	5.0	-6.8	9.5	14.8
	Other income/loss	0.5	0.4	-2.3	-22.3	-23.7	-6.9	47.0	-2.8	-0.4	36.9
	Operating profit	-16.0	-1.2	2.6	-5.4	-20.0	0.2	52.0	-9.6	9.1	51.7
	EBITDA	-8.0	6.7	10.6	2.9	12.2	7.8	60.8	13.7	30.0	112.3
Industry	Sales	230.5	236.1	258.7	259.3	984.6	286.3	271.3	283.0	290.8	1,131.4
	Adjusted operating profit	5.1	7.5	16.5	15.2	44.3	25.0	22.1	18.9	20.7	86.7
	Other income/loss	-0.6	-0.5	-3.1	0.6	-3.6	1.5	-2.6	0.4	-2.8	-3.5
	Operating profit	4.5	7.0	13.4	15.8	40.7	26.5	19.5	19.3	17.9	83.2
	EBITDA	17.3	19.4	25.8	28.1	90.6	39.3	32.4	32.4	31.5	135.6
Energy	Sales	118.4	161.6	165.9	154.1	600.0	186.1	187.6	194.3	196.4	764.4
	Adjusted operating profit	-3.5	11.2	16.3	13.8	37.8	18.7	18.2	18.2	13.1	68.2
	Other income/loss	-1.0	1.5	-4.3	-0.5	-4.3	-1.0	-0.3	-1.9	-0.8	-4.0
	Operating profit	-4.5	12.7	12.0	13.3	33.5	17.7	17.9	16.3	12.3	64.2
	EBITDA	8.8	26.3	24.9	26.8	86.8	30.9	31.7	30.6	27.3	120.5
Subtotal	Sales	1,457.8	1,758.2	1,908.7	1,843.9	6,968.6	1,859.2	1,775.5	1,934.5	1,966.2	7,535.4
	Adjusted operating profit	-6.4	76.4	108.0	84.1	262.1	106.0	72.0	72.0	59.1	309.1
	Other income/loss	-4.0	-4.1	-13.3	-31.4	-52.8	-7.9	26.4	-6.3	-7.3	4.9
	Operating profit	-10.4	72.3	94.7	52.7	209.3	98.1	98.4	65.7	51.8	314.0
	EBITDA	59.8	141.5	164.2	123.9	489.4	167.1	171.9	153.8	141.6	634.4
Other	Sales	190.7	230.7	247.9	306.6	975.9	230.5	239.4	262.3	316.6	1,048.8
	Adjusted operating profit	-6.2	5.0	13.3	6.8	18.9	4.9	5.0	6.7	12.4	29.0
	Other income/loss	-0.9	-0.6	-0.5	-7.9	-9.9	-0.2	-2.9	-2.1	-6.1	-11.3
	Operating profit	-7.1	4.4	12.8	-1.1	9.0	4.7	2.1	4.6	6.3	17.7
Eliminations and Adjustments	Sales	-256.6	-321.6	-342.5	-325.0	-1,245.7	-297.3	-273.7	-307.0	-317.4	-1,195.4
	Adjusted operating profit	6.7	13.6	21.5	-15.6	26.2	8.6	3.3	8.8	-1.1	19.6
	Other income/loss	14.6	2.5	1.2	-4.2	14.1	-7.0	-7.0	-6.1	26.3	6.2
	Operating profit	21.3	16.1	22.7	-19.8	40.3	1.6	-3.7	2.7	25.2	25.8
Total	Sales	1,391.9	1,667.3	1,814.1	1,825.5	6,698.8	1,792.4	1,741.2	1,889.8	1,965.4	7,388.8
	Adjusted operating profit	-5.9	95.0	142.8	75.3	307.2	119.5	80.3	87.5	70.4	357.7
	Other income/loss	9.7	-2.2	-12.6	-43.5	-48.6	-15.1	16.5	-14.5	12.9	-0.2
	Operating profit	3.8	92.8	130.2	31.8	258.6	104.4	96.8	73.0	83.3	357.5
	EBITDA	89.4	178.4	216.2	121.5	605.5	189.1	185.9	177.6	191.4	744.0

yen (billions)

			Fiscal 2021					Fiscal 2022				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	Living Appliances and Solutions Company	Sales	198.3	238.8	263.8	211.2	912.1	227.3	225.4	274.0	221.5	948.2
		Adjusted operating profit	17.2	22.1	28.7	11.4	79.4	23.5	14.1	22.1	4.2	63.9
		Other income/loss	-0.5	0.0	0.0	0.6	0.1	0.1	-0.7	0.0	1.2	0.6
		Operating profit	16.7	22.1	28.7	12.0	79.5	23.6	13.4	22.1	5.4	64.5
		EBITDA	21.4	26.8	33.5	17.0	98.7	28.5	18.6	28.0	11.2	86.3
	Heating & Ventilation A/C Company	Sales	186.0	167.6	159.5	173.7	686.8	217.0	150.6	162.2	172.2	702.0
		Adjusted operating profit	16.1	11.3	10.5	7.7	45.6	21.7	2.3	-0.1	1.3	25.2
		Other income/loss	0.1	0.2	0.0	-0.7	-0.4	-1.3	-0.7	-0.6	-0.7	-3.3
		Operating profit	16.2	11.5	10.5	7.0	45.2	20.4	1.6	-0.7	0.6	21.9
		EBITDA	20.2	15.5	14.6	11.6	61.9	25.0	6.1	4.2	5.7	41.0
	Cold Chain Solutions Company	Sales	54.9	67.1	68.1	65.2	255.3	72.9	78.3	75.3	82.7	309.2
		Adjusted operating profit	-2.9	1.8	-0.1	-0.8	-2.0	1.2	1.3	-6.9	-3.2	-7.6
		Other income/loss	0.0	-0.2	0.0	-0.8	-1.0	-0.1	-0.8	-0.1	0.2	-0.8
		Operating profit	-2.9	1.6	-0.1	-1.6	-3.0	1.1	0.5	-7.0	-3.0	-8.4
		EBITDA	-1.0	3.6	1.8	0.3	4.7	3.0	2.4	-5.0	-0.9	-0.5
	Electric Works Company	Sales	208.7	243.2	262.6	269.5	984.0	230.6	246.6	265.8	273.6	1,016.6
		Adjusted operating profit	3.3	11.4	20.1	11.8	46.6	5.1	10.0	13.7	15.6	44.4
		Other income/loss	-2.7	-5.0	-1.3	-7.3	-16.3	-0.3	-6.9	0.3	-1.1	-8.0
		Operating profit	0.6	6.4	18.8	4.5	30.3	4.8	3.1	14.0	14.5	36.4
		EBITDA	8.4	14.1	26.5	12.7	61.7	12.0	10.2	21.0	21.5	64.7
China and Northeast Asia Company	Sales	186.0	171.1	183.8	159.6	700.5	229.2	200.9	219.3	183.0	832.4	
	Adjusted operating profit	13.9	9.9	12.2	1.0	37.0	12.5	7.9	3.2	-4.9	18.7	
	Other income/loss	0.4	0.4	0.5	-2.1	-0.8	-1.3	-4.0	-0.6	-3.1	-9.0	
	Operating profit	14.3	10.3	12.7	-1.1	36.2	11.2	3.9	2.6	-8.0	9.7	
	EBITDA	18.4	14.5	16.9	3.4	53.2	15.8	8.9	7.8	-2.5	30.0	

Note: Living Appliances and Solutions Company, Heating & Ventilation A/C Company, Cold Chain Solutions Company, and Electric Works Company include part of sales and profit of China and Northeast Asia Company.

(2) Sales by Voluntarily Disclosed Businesses*

			Fiscal 2021					Fiscal 2022					
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year	
Lifestyle	Living Appliances and Solutions Company	Kitchen Appliances	92.4	112.5	117.8	97.4	420.1	108.3	104.9	124.6	102.9	440.7	
		Laundry Systems and Vacuum Cleaner	62.9	78.0	92.8	72.6	306.3	71.1	74.4	97.9	79.4	322.8	
		Beauty and Personal Care	42.5	47.6	52.4	40.5	183.0	47.8	46.3	51.6	39.2	184.9	
	Heating & Ventilation A/C Company	Heating and Cooling Solutions	145.8	120.4	103.6	125.4	495.2	170.1	107.8	113.4	129.0	520.3	
		Ecology Systems	38.8	45.9	54.3	47.5	186.5	45.9	41.9	47.6	42.0	177.4	
	Electric Works Company	Lighting	53.7	61.8	73.1	67.7	256.3	55.5	62.8	68.8	66.2	253.3	
		Energy Systems	66.2	78.5	86.0	80.4	311.1	72.2	75.5	84.3	87.9	319.9	
		Automotive	Automotive Cockpit Systems	58.1	107.2	122.5	118.3	406.1	102.1	93.9	109.1	117.6	422.7
	Connect	Automotive	Automotive Electronics Systems	61.0	108.0	120.9	119.1	409.0	109.0	94.9	109.6	118.7	432.2
			Avionics	27.3	24.5	25.3	24.9	102.0	21.1	25.4	26.6	31.5	104.6
Connect		Process Automation	43.3	46.4	46.6	53.7	190.0	66.0	63.2	51.5	53.9	234.6	
		Media Entertainment	17.9	21.3	22.2	25.6	87.0	24.1	28.8	27.0	27.1	107.0	
		Mobile Solutions	49.3	47.7	47.5	52.3	196.8	47.5	41.3	43.1	60.5	192.4	
		PSSJ	59.4	61.9	64.6	109.0	294.9	59.1	70.5	59.1	99.5	288.2	
Blue Yonder								25.4	28.3	53.7			
Industry	Control Devices/FA Solutions	83.3	92.4	102.5	105.3	383.5	119.1	115.8	118.3	117.0	470.2		
	Electronic Devices/Electronic Materials	78.1	76.3	84.0	88.3	326.8	96.5	97.3	101.0	99.7	394.5		
Energy	In-vehicle	58.1	88.0	89.8	86.9	322.9	113.4	118.6	117.6	118.8	468.4		
	Industrial / Consumer	59.9	72.6	75.8	66.3	274.5	73.6	71.8	74.9	76.3	296.6		
Other	Entertainment & Communication	39.6	71.6	86.6	61.9	259.7	65.8	56.9	65.7	51.5	239.9		
	Housing	99.0	106.1	114.2	110.5	429.8	104.0	111.2	121.0	116.3	452.4		

* Each Voluntarily Disclosed Business consists of the following Major Business Divisions.

		Businesses with Sales Disclosed	Major Business Divisions, etc.
Lifestyle	Living Appliances and Solutions	•Kitchen Appliances •Laundry Systems and Vacuum Cleaner •Beauty and Personal Care	: Kitchen Appliances BD : Laundry Systems and Vacuum Cleaner BD : Beauty and Personal Care BD
	Heating & Ventilation A/C	•Heating and Cooling Solutions •Ecology Systems	: Heating and Cooling Solutions BD : Panasonic Ecology Systems Co., Ltd.
	Cold Chain solutions	-	: Hussmann Corporation, Cold Chain BD
	Electric Works	•Lighting •Energy Systems •Other	: Lighting BD : Energy Systems BD : Smart Energy Systems BD
	China and Northeast Asia Company	-	: Smart Life Appliances BD, Building and Housing Solutions BD, Cold Chain (China) BD, Refrigeration and Air-Conditioning Devices BD, Taiwan BD
Automotive	•Automotive Cockpit Systems •Automotive Electronics Systems	: Infotainment Systems BD : HMI Systems BD, Automotive Systems BD, Ficoso International, S.A.	
Connect	•Avionics •Process Automation •Media Entertainment •Mobile Solutions •PSSJ •Blue Yonder	: Panasonic Avionics Corporation, Avionics BU : Process Automation BD : Media Entertainment BD : Mobile Solutions BD : Panasonic System Solutions Japan Co., Ltd. : Blue Yonder Holding, Inc.	
Industry	•Control Devices/FA Solutions •Electronic Devices/Electronic Materials	: Electromechanical Control BD, Industrial Devices BD : Device Solutions BD, Electronic Materials BD	
Energy	•In-vehicle •Industrial / Consumer	: Mobility Energy BD : Energy Devices BD, Energy Solutions BD	
Other	•Entertainment & Communication •Housing	: Entertainment & Communication BD : Housing Systems BD	

(3) Capital Investment by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	10.8	12.9	14.1	70.8	108.6	11.6	13.4	20.2	31.8	77.0
Automotive	2.9	3.8	4.3	6.6	17.6	3.8	6.5	9.4	7.6	27.3
Connect	3.8	3.1	2.8	4.0	13.7	2.3	3.8	4.2	6.7	17.0
Industry	6.4	7.0	10.0	17.6	41.0	11.8	12.4	11.5	21.2	56.9
Energy	3.1	3.5	9.9	12.0	28.5	8.1	9.5	7.2	11.3	36.1
Subtotal	27.0	30.3	41.1	111.0	209.4	37.6	45.6	52.5	78.6	214.3
Other/Eliminations and Adjustments	5.1	7.4	3.1	6.0	21.6	4.3	4.4	5.7	8.4	22.8
Total	32.1	37.7	44.2	117.0	231.0	41.9	50.0	58.2	87.0	237.1

Note: These figures are calculated on an accrual basis.

(4) Depreciation of PP&E by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	15.0	14.7	14.9	15.8	60.4	15.2	15.6	15.8	16.4	63.0
Automotive	5.5	5.8	5.7	6.2	23.2	5.7	5.9	6.0	6.6	24.2
Connect	4.2	4.3	4.3	4.4	17.2	3.8	3.9	4.1	4.1	15.9
Industry	11.0	10.8	10.8	11.0	43.6	11.2	11.4	11.6	12.0	46.2
Energy	5.6	5.4	5.4	5.2	21.6	5.1	4.9	4.9	4.9	19.8
Subtotal	41.3	41.0	41.1	42.6	166.0	41.0	41.7	42.4	44.0	169.1
Other/Eliminations and Adjustments	2.9	2.8	2.8	4.9	13.4	2.4	2.3	2.9	4.2	11.8
Total	44.2	43.8	43.9	47.5	179.4	43.4	44.0	45.3	48.2	180.9

(5) Total of Amortization of Intangible Assets and Depreciation of Right-of-use Assets by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	8.5	8.4	8.2	8.4	33.5	8.0	8.1	8.2	8.1	32.4
Automotive	7.1	6.4	7.4	6.7	27.6	6.5	8.4	7.4	9.2	31.5
Connect	3.8	3.6	3.7	3.9	15.0	3.8	4.9	11.2	11.5	31.4
Industry	1.8	1.6	1.6	1.3	6.3	1.6	1.5	1.5	1.6	6.2
Energy	0.5	0.6	0.4	0.7	2.2	0.4	0.6	0.6	0.6	2.2
Subtotal	21.7	20.6	21.3	21.0	84.6	20.3	23.5	28.9	31.0	103.7
Other/Eliminations and Adjustments	12.5	13.6	13.7	13.6	53.4	13.3	13.4	13.5	14.4	54.6
Total	34.2	34.2	35.0	34.6	138.0	33.6	36.9	42.4	45.4	158.3

2. Fiscal 2023 Forecast

Note1: In "Segment Information" and "Voluntary Disclosed Business Segmentation, the figures for fiscal 2022 have been reclassified in conformity with the business segmentation for fiscal 2023.

Note2: "Total" EBITDA include EBITDA of "Other / Eliminations and Adjustments."

Note3: Management accounting adjustments to sales price, which had been included in "Eliminations and adjustments", are included in each segment from fiscal 2023. (Accordingly, the results for fiscal 2022 have been reclassified in conformity with this change.)

(1) Segment Information

		Fiscal 2022					Fiscal 2023					yen (billions)
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year	
Lifestyle	Sales	781.7	742.9	820.2	820.8	3,165.6					3,232.0	
	Adjusted operating profit	46.7	29.7	35.7	19.4	131.5					135.0	
	Other income/loss	-1.6	-15.4	-2.3	-4.0	-23.3					-11.0	
	Operating profit	45.1	14.3	33.4	15.4	108.2					124.0	
	EBITDA	68.2	37.8	57.4	40.9	204.3					228.0	
Automotive	Sales	259.0	237.9	273.5	292.4	1,062.8					1,270.0	
	Adjusted operating profit	2.1	-4.6	1.5	3.4	2.4					18.0	
	Other income/loss	0.1	-2.2	0.4	0.7	-1.0					0.0	
	Operating profit	2.2	-6.8	1.9	4.1	1.4					18.0	
	EBITDA	14.4	7.5	15.3	19.9	57.1					77.0	
Connect	Sales	207.2	216.0	221.8	277.7	922.7					1,090.0	
	Adjusted operating profit	7.1	5.3	-6.6	9.9	15.7					38.0	
	Other income/loss	-7.0	47.1	-2.8	-0.2	37.1					-1.0	
	Operating profit	0.1	52.4	-9.4	9.7	52.8					37.0	
	EBITDA	7.8	61.2	14.0	30.8	113.8					100.0	
Industry	Sales	284.1	272.0	282.1	289.9	1,128.1					1,120.0	
	Adjusted operating profit	25.0	22.1	18.9	20.7	86.7					96.0	
	Other income/loss	1.5	-2.6	0.4	-2.8	-3.5					-6.0	
	Operating profit	26.5	19.5	19.3	17.9	83.2					90.0	
	EBITDA	39.3	32.5	32.4	31.4	135.6					151.0	
Energy	Sales	188.0	189.6	196.9	198.3	772.8					848.0	
	Adjusted operating profit	19.6	19.1	19.3	12.8	70.8					55.0	
	Other income/loss	-1.0	-0.3	-1.9	-0.8	-4.0					-3.0	
	Operating profit	18.6	18.8	17.4	12.0	66.8					52.0	
	EBITDA	32.0	32.4	31.8	26.8	123.0					112.0	
Subtotal	Sales	1,720.0	1,658.4	1,794.5	1,879.1	7,052.0					7,560.0	
	Adjusted operating profit	100.5	71.6	68.8	66.2	307.1					342.0	
	Other income/loss	-8.0	26.6	-6.2	-7.1	5.3					-21.0	
	Operating profit	92.5	98.2	62.6	59.1	312.4					321.0	
	EBITDA	161.7	171.4	150.9	149.8	633.8					668.0	
Other/Eliminations and Adjustments	Sales	72.4	82.8	95.3	86.3	336.8					340.0	
	Adjusted operating profit	19.0	8.7	18.7	4.2	50.6					38.0	
	Other income/loss	-7.1	-10.1	-8.3	20.0	-5.5					1.0	
	Operating profit	11.9	-1.4	10.4	24.2	45.1					39.0	
Total	Sales	1,792.4	1,741.2	1,889.8	1,965.4	7,388.8					7,900.0	
	Adjusted operating profit	119.5	80.3	87.5	70.4	357.7					380.0	
	Other income/loss	-15.1	16.5	-14.5	12.9	-0.2					-20.0	
	Operating profit	104.4	96.8	73.0	83.3	357.5					360.0	
	EBITDA	189.1	185.9	177.6	191.4	744.0					790.0	

			Fiscal 2022					Fiscal 2023				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	Living Appliances and Solutions Company	Sales	193.5	192.8	235.6	218.0	839.9					880.0
		Adjusted operating profit	18.2	11.6	23.3	10.2	63.3					65.5
		Other income/loss	0.2	-0.7	0.0	1.1	0.6					0.5
		Operating profit	18.4	10.9	23.3	11.3	63.9					66.0
		EBITDA	22.8	15.6	28.7	17.7	84.8					90.0
	Heating & Ventilation A/C Company	Sales	205.8	145.6	163.1	166.3	680.8					725.0
		Adjusted operating profit	17.8	2.8	1.5	-0.6	21.5					22.0
		Other income/loss	-1.3	-0.8	-0.5	-0.8	-3.4					-1.1
		Operating profit	16.5	2.0	1.0	-1.4	18.1					20.9
		EBITDA	20.8	6.2	5.4	3.4	35.8					40.0
	Cold Chain Solutions Company	Sales	72.9	78.3	75.3	82.6	309.1					315.0
		Adjusted operating profit	1.2	1.3	-6.9	-3.2	-7.6					-3.2
		Other income/loss	-0.1	-0.8	-0.1	0.2	-0.8					-0.2
		Operating profit	1.1	0.5	-7.0	-3.0	-8.4					-3.4
		EBITDA	3.0	2.4	-5.0	-0.9	-0.5					4.8
	Electric Works Company	Sales	204.2	218.4	234.4	247.7	904.7					950.0
		Adjusted operating profit	5.4	9.7	13.4	16.4	44.9					50.0
		Other income/loss	-0.3	-6.9	0.4	-1.0	-7.8					-8.5
		Operating profit	5.1	2.8	13.8	15.4	37.1					41.5
		EBITDA	12.2	10.0	20.8	22.5	65.5					70.0
	China and Northeast Asia Company	Sales	225.1	196.5	214.2	178.4	814.2					849.5
		Adjusted operating profit	12.1	7.5	2.4	-4.4	17.6					24.4
		Other income/loss	-1.3	-3.9	-0.6	-3.1	-8.9					-0.4
		Operating profit	10.8	3.6	1.8	-7.5	8.7					24.0
EBITDA		15.3	8.5	7.0	-2.3	28.5					46.4	

Note: Living Appliances and Solutions Company, Heating & Ventilation A/C Company, Cold Chain Solutions Company, and Electric Works Company include part of sales and profit of China and Northeast Asia Company.

(2) Sales by Voluntarily Disclosed Businesses*

			Fiscal 2022					Fiscal 2023				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	Living Appliances and Solutions Company	Kitchen Appliances	93.2	91.8	108.5	92.9	386.4					
		Laundry Systems and Vacuum Cleaner	62.7	65.0	85.1	62.7	275.5					
		Beauty and Personal Care	37.7	36.1	42.0	33.0	148.8					
	Heating & Ventilation A/C Company	Heating and Cooling Solutions	149.9	97.0	105.1	116.5	468.5					
		Ecology Systems	55.0	47.9	57.0	48.4	208.3					
	Electric Works Company	Lighting	57.5	64.8	71.3	68.3	261.9					
		Energy Systems	71.8	75.2	83.8	87.2	318.0					
	Automotive	Automotive Cockpit Systems	102.2	93.9	109.0	117.6	422.7					
		Automotive Electronics Systems	108.6	94.6	109.1	120.2	432.5					
	Connect	Avionics	21.0	25.4	26.6	31.6	104.6					
Process Automation		65.9	63.0	50.9	53.6	233.4						
Media Entertainment		23.3	27.8	26.3	26.3	103.7						
Mobile Solutions		46.2	40.0	41.6	58.9	186.7						
PSSJ		58.7	70.3	59.2	99.1	287.3						
Industry	Blue Yonder											
	Control Devices	57.0	56.4	62.2	63.2	238.8						
	FA Solutions	37.3	34.8	33.3	33.4	138.8						
	Electronic Devices	84.4	84.8	84.7	84.8	338.7						
Energy	Electronic Materials	36.9	37.7	38.0	38.9	151.5						
	In-vehicle	113.4	118.6	117.6	118.8	468.4						
	Industrial / Consumer	75.5	73.7	77.6	78.1	304.9						
Other	Entertainment & Communication	72.2	68.5	72.7	66.9	280.3						
	Housing	104.3	111.4	121.2	116.4	453.3						

* Each Voluntarily Disclosed Business consists of the following Major Business Divisions.

		Businesses with Sales Disclosed	Major Business Divisions, etc.
Lifestyle (Panasonic Corporation)	Living Appliances and Solutions	•Kitchen Appliances •Laundry Systems and Vacuum Cleaner •Beauty and Personal Care	: Kitchen Appliances BD : Laundry Systems and Vacuum Cleaner BD : Beauty and Personal Care BD
	Heating & Ventilation A/C	•Heating and Cooling Solutions •Ecology Systems	: Heating and Cooling Solutions BD : Panasonic Ecology Systems Co., Ltd.
	Cold Chain solutions	—	: Hussmann Corporation, Cold Chain BD
	Electric Works	•Lighting •Energy Systems •Other	: Lighting BD : Energy Systems BD : Smart Energy Systems BD
	China and Northeast Asia Company	—	: Smart Life Appliances BD, Building and Housing Solutions BD, Cold Chain (China) BD, Refrigeration and Air-Conditioning Devices BD, Taiwan BD
Automotive (Panasonic Automotive Systems Co., Ltd.)	•Automotive Cockpit Systems •Automotive Electronics Systems	: Infotainment Systems BD : HMI Systems BD, Automotive Systems BD, Ficoso International, S.A.	
Connect (Panasonic Connect Co., Ltd.)	•Avionics •Process Automation •Media Entertainment •Mobile Solutions •Gemba Solutions •Blue Yonder	: Panasonic Avionics Corporation, Avionics BU : Process Automation BD : Media Entertainment BD : Mobile Solutions BD : Gemba Solutions Company : Blue Yonder Holding, Inc.	
Industry (Panasonic Industry Co., Ltd.)	•Control Devices •FA Solutions •Electronic Devices •Electronic Materials	: Electromechanical Control BD, Industrial Devices BD : Industrial Devices BD : Electromechanical Control BD, Device Solutions BD : Electronic Materials BD	
Energy (Panasonic Energy Co., Ltd.)	•In-vehicle •Industrial / Consumer	: Mobility Energy BD : Energy Devices BD, Energy Solutions BD	
Other	•Entertainment & Communication •Housing	: Panasonic Entertainment & Communication Co., Ltd. : Panasonic Housing Solutions Co., Ltd.	

(3) Capital Investment by Segment

yen (billions)

	Fiscal 2022					Fiscal 2023				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
Lifestyle	11.6	13.3	20.3	33.6	78.8					107.0
Automotive	3.8	6.5	9.4	7.6	27.3					28.0
Connect	2.2	3.9	4.3	6.8	17.2					20.0
Industry	11.8	12.5	11.5	21.1	56.9					59.0
Energy	8.1	9.5	7.2	11.3	36.1					97.0
Subtotal	37.5	45.7	52.7	80.4	216.3					311.0
Other/Eliminations and Adjustments	4.4	4.3	5.5	6.6	20.8					34.0
Total	41.9	50.0	58.2	87.0	237.1					345.0

Note: These figures are calculated on an accrual basis.

(4) Depreciation of PP&E by Segment

yen (billions)

	Fiscal 2022					Fiscal 2023				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
Lifestyle	15.2	15.6	15.8	17.4	64.0					72.0
Automotive	5.7	5.8	6.1	6.7	24.3					28.0
Connect	3.8	4.0	4.1	4.2	16.1					17.0
Industry	11.2	11.4	11.6	12.0	46.2					54.0
Energy	5.0	4.9	4.9	5.0	19.8					23.0
Subtotal	40.9	41.7	42.5	45.3	170.4					194.0
Other/Eliminations and Adjustments	2.5	2.3	2.8	2.9	10.5					26.0
Total	43.4	44.0	45.3	48.2	180.9					220.0

(5) Total of Amortization of Intangible Assets and Depreciation of Right-of-use Assets by Segment

yen (billions)

	Fiscal 2022					Fiscal 2023				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
Lifestyle	7.9	7.9	8.2	8.1	32.1					32.0
Automotive	6.5	8.5	7.3	9.1	31.4					31.0
Connect	3.9	4.8	11.3	11.6	31.6					42.0
Industry	1.6	1.6	1.5	1.5	6.2					7.0
Energy	0.7	0.4	0.7	0.3	2.1					2.0
Subtotal	20.6	23.2	29.0	30.6	103.4					114.0
Other/Eliminations and Adjustments	13.0	13.6	13.5	14.8	54.9					57.0
Total	33.6	36.8	42.5	45.4	158.3					171.0

3. Other

(1) Sales by Region

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Japan	659.3	752.8	823.1	878.1	3,113.3	766.9	745.1	790.6	886.9	3,189.5
Local currency basis YoY	75%	77%	91%	103%	86%	116%	99%	96%	101%	102%
North and South America	212.6	304.3	312.0	288.2	1,117.1	320.4	339.6	358.6	363.5	1,382.1
Local currency basis YoY	61%	86%	89%	85%	80%	147%	107%	106%	115%	117%
Europe	111.0	164.5	195.2	191.3	662.0	177.6	159.0	194.6	205.3	736.5
Local currency basis YoY	64%	92%	98%	106%	90%	145%	93%	96%	106%	106%
Asia	198.9	230.7	252.0	262.1	943.7	270.4	234.0	295.1	291.5	1,091.0
Local currency basis YoY	78%	100%	105%	116%	99%	129%	97%	110%	105%	109%
China	210.1	215.0	231.8	205.8	862.7	257.1	263.5	250.9	218.2	989.7
Local currency basis YoY	104%	102%	114%	149%	114%	111%	112%	97%	97%	104%
Total	1,391.9	1,667.3	1,814.1	1,825.5	6,698.8	1,792.4	1,741.2	1,889.8	1,965.4	7,388.8
Local currency basis YoY	75%	85%	96%	105%	90%	124%	101%	100%	104%	106%

(2) R&D Expenditures

yen (billions)

	Fiscal 2021					Fiscal 2022					Fiscal 2023				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
R&D Expenditures	103.9	106.0	97.5	112.4	419.8	97.4	103.5	110.3	108.6	419.8					440.0

(3) Foreign Currency Exchange Rates

	Fiscal 2021					Fiscal 2022					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
U.S. Dollars	¥108	¥106	¥105	¥106	¥106	¥109	¥110	¥114	¥116	¥112					¥115
Euro	¥118	¥124	¥125	¥128	¥124	¥132	¥130	¥130	¥130	¥131					¥130
Renminbi	¥15.2	¥15.4	¥15.8	¥16.4	¥15.7	¥17.0	¥17.0	¥17.8	¥18.3	¥17.5					¥19.0

Note: Average rate

(4) Foreign Exchange Sensitivity

yen (billions)

	Operating profit
U.S. Dollars	-0.8
Euro	-0.9
Renminbi	+3.9

Note: Impacts on the operation profit forecast for fiscal 2023 (on a full year basis) as a result of the Yen's appreciation by one yen. Those figures are prepared and disclosed by the Company voluntarily for reference purposes only.

(5) Cash Flows

yen (billions)

	Fiscal 2021					Fiscal 2022					Fiscal 2023				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Cash flows from operating activities	-98.3	174.3	254.1	173.9	504.0	130.1	-88.5	62.3	148.7	252.6					
Cash flows from investing activities	44.1	-16.2	-46.1	194.8	176.6	-59.0	-643.8	-58.0	-35.3	-796.1					
Free Cash Flow	-54.2	158.1	208.0	368.7	680.6	71.1	-732.3	4.3	113.4	-543.5					

	2020				2021				2022				2023
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Gross Cash ^{Note}	1,051.8	1,097.4	1,271.4	1,403.9	1,641.9	1,668.5	1,013.9	931.1	1,248.3				
Interest-bearing Debt	1,471.3	1,648.4	1,669.2	1,626.1	1,447.4	1,456.1	1,750.4	1,686.1	1,897.3				
(Lease liabilities)	266.9	266.1	265.4	252.8	257.9	261.9	258.8	252.1	266.7				
Net Cash	-419.5	-551.0	-397.8	-222.2	194.5	212.4	-736.5	-755.0	-649.0				

Note: Gross Cash is the total of "Cash and Cash equivalents" and time deposits and others included in "Other financial assets"

(6) Number of Employees

(persons)

	2020				2021				2022				2023
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Japan-based	98,064	96,875	94,299	93,615	92,733	93,151	92,379	89,627	88,603				
Overseas	161,321	152,474	152,213	151,931	150,807	147,051	152,100	151,159	151,595				
Total	259,385	249,349	246,512	245,546	243,540	240,202	244,479	240,786	240,198				

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