

**Supplemental Financial Data for Fiscal 2022 Second Quarter, ended September 30, 2021
[IFRS] (Consolidated)**

Note 1: Official names and abbreviated names of each reportable segment are the following:

Appliances: AP	Life Solutions: LS
Connected Solutions: CNS	Automotive: AM
Industrial Solutions: IS	

Note 2: "Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

Note 3: The figures in "Eliminations and Adjustments" include revenue and expenses which are not attributable to any segments for the purpose of evaluating operating results of each segment, consolidation adjustments and eliminations of intersegment transactions.

Note 4: The figures in "AP (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

Note 5: Adjusted operating profit = sales - cost of sales - SG&A

Note 6: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method

Note 7: "Sub-segment" has been renamed to "Voluntarily Disclosed Businesses."

Note 8: Fiscal 2022 refers to the year ending March 31, 2022.

1. Fiscal 2022 Second Quarter Results

Note 1: The figures in fiscal 2021 have been reclassified to conform to the presentation for fiscal 2022.

Note 2: "Eliminations and Adjustments" of the fiscal year 2022 forecasts are included in "Other."

(1) Segment Information

yen (billions)

		Fiscal 2021					Fiscal 2022				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
AP	Sales	554.1	635.7	699.4	602.7	2,491.9	674.3	599.2			2,539.0
	Adjusted operating profit	15.8	35.7	48.7	11.4	111.6	42.1	13.6			106.0
	Other income/loss	-0.6	0.1	-0.6	-6.2	-7.3	0.0	-10.2			-21.0
	Operating profit	15.2	35.8	48.1	5.2	104.3	42.1	3.4			85.0
LS	Sales	326.3	372.0	405.7	406.1	1,510.1	355.2	372.6			1,554.0
	Adjusted operating profit	7.3	20.3	39.0	17.8	84.4	14.3	19.8			87.0
	Other income/loss	-1.7	-4.5	-1.1	-7.9	-15.2	-1.7	-7.1			-17.0
	Operating profit	5.6	15.8	37.9	9.9	69.2	12.6	12.7			70.0
CNS	Sales	185.2	191.1	199.8	241.9	818.0	208.5	217.0			925.0
	Adjusted operating profit	-16.5	-1.6	4.9	16.9	3.7	7.1	5.0			20.0
	Other income/loss	0.5	0.4	-2.3	-22.3	-23.7	-6.9	47.0			35.0
	Operating profit	-16.0	-1.2	2.6	-5.4	-20.0	0.2	52.0			55.0
AM	Sales	210.8	358.5	391.1	379.0	1,339.4	373.7	357.6			1,551.0
	Adjusted operating profit	-29.5	9.8	2.0	19.9	2.2	11.2	3.4			40.0
	Other income/loss	20.0	-4.7	-5.0	-1.6	8.7	-1.4	-6.1			-20.0
	Operating profit	-9.5	5.1	-3.0	18.3	10.9	9.8	-2.7			20.0
IS	Sales	288.6	307.9	334.0	325.0	1,255.5	357.6	343.4			1,380.0
	Adjusted operating profit	10.7	17.0	25.8	20.6	74.1	34.8	32.4			115.0
	Other income/loss	-1.5	0.8	-7.0	-0.2	-7.9	0.5	-2.5			-6.0
	Operating profit	9.2	17.8	18.8	20.4	66.2	35.3	29.9			109.0
Subtotal	Sales	1,565.0	1,865.2	2,030.0	1,954.7	7,414.9	1,969.3	1,889.8			7,949.0
	Adjusted operating profit	-12.2	81.2	120.4	86.6	276.0	109.5	74.2			368.0
	Other income/loss	16.7	-7.9	-16.0	-38.2	-45.4	-9.5	21.1			-29.0
	Operating profit	4.5	73.3	104.4	48.4	230.6	100.0	95.3			339.0
Other	Sales	52.3	53.5	47.6	134.5	287.9	61.3	71.9			-649.0
	Adjusted operating profit	0.8	1.1	1.1	4.8	7.8	1.4	1.5			32.0
	Other income/loss	-0.5	-0.6	-0.6	-4.6	-6.3	-0.2	-1.1			-1.0
	Operating profit	0.3	0.5	0.5	0.2	1.5	1.2	0.4			31.0
Eliminations and Adjustments	Sales	-225.4	-251.4	-263.5	-263.7	-1,004.0	-238.2	-220.5			
	Adjusted operating profit	5.5	12.7	21.3	-16.1	23.4	8.6	4.6			
	Other income/loss	-6.5	6.3	4.0	-0.7	3.1	-5.4	-3.5			
	Operating profit	-1.0	19.0	25.3	-16.8	26.5	3.2	1.1			
Total	Sales	1,391.9	1,667.3	1,814.1	1,825.5	6,698.8	1,792.4	1,741.2			7,300.0
	Adjusted operating profit	-5.9	95.0	142.8	75.3	307.2	119.5	80.3			400.0
	Other income/loss	9.7	-2.2	-12.6	-43.5	-48.6	-15.1	16.5			-30.0
	Operating profit	3.8	92.8	130.2	31.8	258.6	104.4	96.8			370.0
AP (production and sales consolidated)	Sales	562.5	645.7	714.1	614.7	2,537.0	685.3	613.0			2,579.0
	Adjusted operating profit	14.3	35.1	48.5	12.9	110.8	39.4	14.1			106.0
	Other income/loss	-0.6	0.0	-0.4	-6.3	-7.3	0.0	-10.1			-21.0
	Operating profit	13.7	35.1	48.1	6.6	103.5	39.4	4.0			85.0

(2) Sales by Voluntarily Disclosed Businesses*

yen (billions)

		Fiscal 2021					Fiscal 2022				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
AP (production and sales consolidated)	Heating and Cooling Solutions	144.4	119.1	101.9	123.8	489.2	168.8	106.4			
	Home Appliances	197.8	238.1	263.0	210.4	909.3	227.3	225.5			
	Smart Life Network	72.3	122.0	159.0	109.4	462.7	110.7	104.5			
	Commercial Refrigeration & Food Equipment	55.1	67.2	68.1	65.1	255.5	72.7	78.3			
LS	Lighting	53.7	61.8	73.1	67.7	256.3	55.5	62.7			
	Energy Systems	66.2	78.5	86.0	80.4	311.1	72.2	75.5			
	Panasonic Ecology Systems	38.2	45.2	53.8	46.9	184.1	45.4	41.4			
	Housing Systems	99.3	106.7	114.9	110.9	431.8	104.6	112.0			
CNS	Avionics	27.3	24.5	25.2	25.0	102.0	21.1	25.4			
	Process Automation	43.3	46.4	46.6	53.7	190.0	66.0	63.2			
	Media Entertainment	17.9	21.3	22.2	25.6	87.0	24.1	28.8			
	Mobile Solutions	49.3	47.7	47.5	52.3	196.8	47.5	41.3			
	PSSJ	59.4	61.9	64.6	109.0	294.9	59.1	70.5			
AM	Automotive Solutions	119.1	215.1	243.4	237.4	815.0	211.1	188.8			
	Automotive Batteries	75.9	118.3	116.5	113.1	423.8	134.2	139.8			
IS	Systems	113.7	130.9	138.9	140.7	524.2	162.0	157.9			
	Devices	105.4	108.1	121.6	117.0	452.1	124.8	124.3			

* Each Voluntarily Disclosed Business consists of the following Major Business Divisions.

	Businesses with Sales Disclosed	Major Business Divisions
AP	<ul style="list-style-type: none"> Heating and Cooling Solutions Home Appliances Smart Life Network Commercial Refrigeration & Food Equipment 	<ul style="list-style-type: none"> Heating and Cooling Solutions BD Kitchen Appliances BD, Laundry Systems and Vacuum Cleaner BD, Beauty and Personal Care BD Smart Life Network BD Cold Chain BD, Hussmann Corporation
LS	<ul style="list-style-type: none"> Lighting Energy Systems Panasonic Ecology Systems Housing Systems 	<ul style="list-style-type: none"> Lighting BD Energy Systems BD Panasonic Ecology Systems Co., Ltd. Housing Systems BD
CNS	<ul style="list-style-type: none"> Avionics Process Automation Media Entertainment Mobile Solutions PSSJ 	<ul style="list-style-type: none"> Panasonic Avionics Corporation, Avionics BU Process Automation BD Media Entertainment BD Mobile Solutions BD Panasonic System Solutions Japan Co., Ltd.
AM	<ul style="list-style-type: none"> Automotive Solutions Automotive Batteries 	<ul style="list-style-type: none"> Infotainment Systems BD, HMI Systems BD, Automotive Systems BD, Ficosa International, S.A. Tesla Energy BD, Automotive prismatic battery business
IS	<ul style="list-style-type: none"> Systems Devices 	<ul style="list-style-type: none"> Electromechanical Control BD, Industrial Device BD, Energy Solutions BD Device Solutions BD, Energy Device BD, Electronic Materials BD

Note 1: Sales of China & Northeast Asia Company are mainly included in AP and LS segments.

Sales of US Company are mainly included in AP and AM segments

Note 2: Automotive Energy BD was deconsolidated from April 2020.

Sales of Automotive Batteries include the automotive prismatic battery business, which sells a portion of the batteries manufactured by Prime Planet Energy & Solutions, Inc.

(3) Capital Investment by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
AP	5.7	8.5	9.5	16.4	40.1	6.2	9.0			43.0
LS	7.9	7.4	7.3	58.5	81.1	6.9	6.5			41.0
CNS	3.8	3.1	2.8	4.0	13.7	2.3	3.8			14.0
AM	4.9	6.1	11.6	12.7	35.3	10.1	11.9			57.0
IS	7.4	8.2	12.3	23.3	51.2	13.5	16.1			75.0
Subtotal	29.7	33.3	43.5	114.9	221.4	39.0	47.3			230.0
Other/Eliminations and Adjustments	2.4	4.4	0.7	2.1	9.6	2.9	2.7			5.0
Total	32.1	37.7	44.2	117.0	231.0	41.9	50.0			235.0

Note: These figures are calculated on an accrual basis.

(4) Depreciation of PP&E by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts*
AP	10.2	10.1	10.2	10.5	41.0	10.0	10.4			47.0
LS	7.7	7.7	7.6	8.1	31.1	7.8	7.9			35.0
CNS	4.2	4.2	4.3	4.4	17.1	3.7	4.0			17.0
AM	7.5	7.8	7.6	7.9	30.8	7.2	7.4			34.0
IS	14.4	14.2	13.9	14.3	56.8	14.5	14.5			61.0
Subtotal	44.0	44.0	43.6	45.2	176.8	43.2	44.2			194.0
Other/Eliminations and Adjustments	0.2	-0.2	0.3	2.3	2.6	0.2	-0.2			1.0
Total	44.2	43.8	43.9	47.5	179.4	43.4	44.0			195.0

*Full year forecasts for fiscal 2022 are unchanged.

(5) Total of Amortization of Intangible Assets and Depreciation of Right-of-use Assets by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
AP	4.3	4.2				4.2	4.3			
LS	6.1	5.4				4.8	4.7			
CNS	3.7	3.7				3.9	4.7			
AM	7.3	6.8				6.8	8.7			
IS	2.1	1.9				1.9	1.9			
Subtotal	23.5	22.0				21.6	24.3			
Other/Eliminations and Adjustments	10.7	12.2				12.1	12.5			
Total	34.2	34.2				33.7	36.8			

2. Other

(1) Sales by Region

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Japan	659.3	752.8	823.1	878.1	3,113.3	766.9	745.1			
Local currency basis YoY	75%	77%	91%	103%	86%	116%	99%			
North and South America	212.6	304.3	312.0	288.2	1,117.1	320.4	339.6			
Local currency basis YoY	61%	86%	89%	85%	80%	147%	107%			
Europe	111.0	164.5	195.2	191.3	662.0	177.6	159.0			
Local currency basis YoY	64%	92%	98%	106%	90%	145%	93%			
Asia	198.9	230.7	252.0	262.1	943.7	270.4	234.0			
Local currency basis YoY	78%	100%	105%	116%	99%	129%	97%			
China	210.1	215.0	231.8	205.8	862.7	257.1	263.5			
Local currency basis YoY	104%	102%	114%	149%	114%	111%	112%			
Total	1,391.9	1,667.3	1,814.1	1,825.5	6,698.8	1,792.4	1,741.2			
Local currency basis YoY	75%	85%	96%	105%	90%	124%	101%			

(2) R&D Expenditures

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts*
R&D Expenditures	103.9	106.0	97.5	112.4	419.8	97.4	103.5			420.0

*Full year forecasts for fiscal 2022 are unchanged.

(3) Foreign Currency Exchange Rates

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
U.S. Dollars	¥108	¥106	¥105	¥106	¥106	¥109	¥110			¥107
Euro	¥118	¥124	¥125	¥128	¥124	¥132	¥130			¥131
Renminbi	¥15.2	¥15.4	¥15.8	¥16.4	¥15.7	¥17.0	¥17.0			¥17.0

Note: Average rate

(4) Foreign Exchange Sensitivity

yen (billions)

	Operating profit
U.S. Dollars	-1.0
Euro	-0.8
Renminbi	+2.1

Note: Impact of one yen appreciation to fiscal 2022 operating profit (full year forecast).
Reference figures voluntarily prepared by the Company as of May 10, 2021.

(5) Cash Flows

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Cash flows from operating activities	-98.3	174.3	254.1	173.9	504.0	130.1	-88.5			
Cash flows from investing activities	44.1	-16.2	-46.1	194.8	176.6	-59.0	-643.8			
Free Cash Flow	-54.2	158.1	208.0	368.7	680.6	71.1	-732.3			

yen (billions)

	2020				2021				2022
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Gross Cash ^{Note 1}	1,051.8	1,097.4	1,271.4	1,403.9	1,641.9	1,668.5	1,013.9		
Interest-bearing Debt	1,471.3	1,648.4	1,669.2	1,626.1	1,447.4	1,456.1	1,750.4		
(Lease liabilities) ^{Note 2}	(266.9)	(266.1)	(265.4)	(252.8)	(257.9)	(261.9)	(258.8)		
Net Cash	-419.5	-551.0	-397.8	-222.2	194.5	212.4	-736.5		

Note 1 : Gross Cash is the total of "Cash and cash equivalents" and time deposits and others included in "Other financial assets."

Note 2 : The Company applied IFRS 16, "Leases" from April 1, 2019 using the modified retrospective method by recognizing the cumulative effect of applying IFRS 16 at the date of initial application.

(6) Number of Employees

(persons)

	2020				2021				2022
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Japan-based	98,064	96,875	94,299	93,615	92,733	93,151	92,379		
Overseas	161,321	152,474	152,213	151,931	150,807	147,051	152,100		
Total	259,385	249,349	246,512	245,546	243,540	240,202	244,479		

Disclaimer Regarding Forward-Looking Statements

This document includes forward-looking statements about Panasonic and its Group companies (the Panasonic Group). To the extent that statements in this document do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of the Panasonic Group in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Panasonic Group's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Panasonic undertakes no obligation to publicly update any forward-looking statements after the date of this document. Investors are advised to consult any further disclosures by Panasonic in its subsequent filings under the Financial Instrument and Exchange Act of Japan (the FIEA) and other publicly disclosed documents.

The risks, uncertainties and other factors referred to above include, but are not limited to, economic conditions, particularly consumer spending and corporate capital expenditures in the Americas, Europe, Japan, China and other Asian countries; volatility in demand for electronic equipment and components from business and industrial customers, as well as consumers in many product and geographical markets; the possibility that the spread of the novel coronavirus infections may adversely affect business activities of the Panasonic Group; the possibility that excessive currency rate fluctuations of the U.S. dollar, the euro, the Chinese yuan and other currencies against the yen may adversely affect costs and prices of Panasonic's products and services and certain other transactions that are denominated in these foreign currencies; the possibility of the Panasonic Group incurring additional costs of raising funds, because of changes in the fund raising environment; the possibility of the Panasonic Group not being able to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products in markets that are highly competitive in terms of both price and technology; the possibility of not achieving expected results or incurring unexpected losses in connection with the alliances or mergers and acquisitions; the possibility of not being able to achieve its business objectives through joint ventures and other collaborative agreements with other companies, including due to the pressure of price reduction exceeding that which can be achieved by its effort and decrease in demand for products from business partners which Panasonic highly depends on in BtoB business areas; the possibility of not achieving expected benefits in connection with the transition to a new organizational system in which Panasonic is a holding company; the possibility of the Panasonic Group not being able to maintain competitive strength in many product and geographical areas; the possibility of incurring expenses resulting from any defects in products or services of the Panasonic Group; the possibility that the Panasonic Group may face intellectual property infringement claims by third parties; current and potential, direct and indirect restrictions imposed by other countries over trade, manufacturing, labor and operations; restrictions, costs or legal liability relating to laws and regulations or failures in internal controls; fluctuations in market prices of securities and other financial assets in which the Panasonic Group has holdings or changes in valuation of non-financial assets, including property, plant and equipment, goodwill and deferred tax assets; future changes or revisions to accounting policies or accounting rules; the possibility of incurring expenses resulting from a leakage of customers' or confidential information from Panasonic Group systems due to unauthorized access or a detection of vulnerability of network-connected products of the Company; as well as natural disasters including earthquakes, prevalence of infectious diseases throughout the world, disruption of supply chain and other events that may negatively impact business activities of the Panasonic Group. The factors listed above are not all-inclusive and further information is contained in the most recent English translated version of Panasonic's securities reports under the FIEA and any other documents which are disclosed on its website.

<Attachment> Reference Based on New Structure Effective on October 1, 2021 (before the completion of the audit)

- Note 1: The company restructured its Group organization on October 1, 2021, under which the company changed the format.
Accordingly, the figures for each segment in fiscal 2021 have been reclassified to conform to the presentation as of October 1, 2022.
- Note 2: The figures before the completion of the audit may change in the future.
- Note 3: The figures in "Other" include business activities not belonging to the reportable segments, such as Entertainment & Communication business, Housing business, and sales of raw materials.
The figures in "Eliminations and Adjustments" include revenue and expenses which are not attributable to any segments for the purpose of evaluating operating results of each segment, consolidation adjustments and eliminations of intersegment transactions.
- Note 4: The figures in "Lifestyle" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."
- Note 5: Adjusted operating profit = sales - cost of sales - SG&A
- Note 6: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method
- Note 7: EBITDA = Operating profit + Depreciation of PP&E and Right-of-use assets + Amortization of intangible assets.
The depreciation cost of the underlying asset, to which the lessor's lease accounting is applied, is added and adjusted.
- Note 8: Fiscal 2022 refers to the year ending March 31, 2022.

1. Fiscal 2022 Second Quarter Results

(1) Segment information

yen (billions)

		Fiscal 2021					Fiscal 2022				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
Lifestyle	Sales	770.7	898.4	982.5	897.3	3,548.9	917.7	860.5			3,640.0
	Adjusted operating profit	29.5	51.9	76.0	28.2	185.6	53.1	31.3			173.0
	Other income/loss	-1.9	-4.4	-1.6	-10.8	-18.7	-1.6	-15.5			-33.0
	Operating profit	27.6	47.5	74.4	17.4	166.9	51.5	15.8			140.0
	EBITDA	51.1	70.6	97.5	41.6	260.8	74.7	39.5			235.0
Automotive	Sales	153.0	271.0	301.8	291.3	1,017.1	260.6	239.1			1,087.0
	Adjusted operating profit	-21.0	7.4	-5.7	10.0	-9.3	2.1	-4.6			12.0
	Other income/loss	-1.0	-1.1	-2.0	1.6	-2.5	0.1	-2.2			-2.0
	Operating profit	-22.0	6.3	-7.7	11.6	-11.8	2.2	-6.8			10.0
	EBITDA	-9.4	18.6	5.4	24.5	39.0	14.4	7.5			65.0
Connect	Sales	185.2	191.1	199.8	241.9	818.0	208.5	217.0			925.0
	Adjusted operating profit	-16.5	-1.6	4.9	16.9	3.7	7.1	5.0			20.0
	Other income/loss	0.5	0.4	-2.3	-22.3	-23.7	-6.9	47.0			35.0
	Operating profit	-16.0	-1.2	2.6	-5.4	-20.0	0.2	52.0			55.0
	EBITDA	-8.0	6.7	10.6	2.9	12.2	7.8	60.8			104.0
Industry	Sales	230.5	236.1	258.7	259.3	984.6	286.3	271.3			1,100.0
	Adjusted operating profit	5.1	7.5	16.5	15.2	44.3	25.0	22.1			77.0
	Other income/loss	-0.6	-0.5	-3.1	0.6	-3.6	1.5	-2.6			-3.0
	Operating profit	4.5	7.0	13.4	15.8	40.7	26.5	19.5			74.0
	EBITDA	17.3	19.4	25.9	28.0	90.6	39.3	32.5			127.5
Energy	Sales	118.4	161.6	165.9	154.1	600.0	186.1	187.6			748.0
	Adjusted operating profit	-3.5	11.2	16.3	13.8	37.8	18.7	18.2			65.0
	Other income/loss	-1.0	1.5	-4.3	-0.5	-4.3	-1.0	-0.3			-4.0
	Operating profit	-4.5	12.7	12.0	13.3	33.5	17.7	17.9			61.0
	EBITDA	8.8	26.4	25.0	26.6	86.8	31.0	31.6			117.0
Subtotal	Sales	1,457.8	1,758.2	1,908.7	1,843.9	6,968.6	1,859.2	1,775.5			7,500.0
	Adjusted operating profit	-6.4	76.4	108.0	84.1	262.1	106.0	72.0			347.0
	Other income/loss	-4.0	-4.1	-13.3	-31.4	-52.8	-7.9	26.4			-7.0
	Operating profit	-10.4	72.3	94.7	52.7	209.3	98.1	98.4			340.0
	EBITDA	59.7	141.6	164.3	123.7	489.3	167.2	171.8			648.5
Other/Eliminations and Adjustments	Sales	-65.9	-90.9	-94.6	-18.4	-269.8	-66.8	-34.3			-200.0
	Adjusted operating profit	0.5	18.6	34.8	-8.8	45.1	13.5	8.3			53.0
	Other income/loss	13.7	1.9	0.7	-12.1	4.2	-7.2	-9.9			-23.0
	Operating profit	14.2	20.5	35.5	-20.9	49.3	6.3	-1.6			30.0
	EBITDA	29.7	36.8	51.8	-2.1	116.2	21.9	14.1			101.5
Total	Sales	1,391.9	1,667.3	1,814.1	1,825.5	6,698.8	1,792.4	1,741.2			7,300.0
	Adjusted operating profit	-5.9	95.0	142.8	75.3	307.2	119.5	80.3			400.0
	Other income/loss	9.7	-2.2	-12.6	-43.5	-48.6	-15.1	16.5			-30.0
	Operating profit	3.8	92.8	130.2	31.8	258.6	104.4	96.8			370.0
	EBITDA	89.4	178.4	216.1	121.6	605.5	189.1	185.9			750.0

<Attachment> Reference Based on New Structure Effective on October 1, 2021 (before the completion of the audit)

yen (billions)

			Fiscal 2021					Fiscal 2022				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
Lifestyle	Living Appliances and Solutions Company	Sales	198.3	238.8	263.8	211.2	912.1	227.3	225.4			941.0
		Adjusted operating profit	17.2	22.1	28.7	11.4	79.4	23.5	14.1			67.0
		Other income/loss	-0.5	0.0	0.0	0.6	0.1	0.1	-0.7			0.0
		Operating profit	16.7	22.1	28.7	12.0	79.5	23.6	13.4			67.0
		EBITDA	21.4	26.8	33.5	17.0	98.7	28.5	18.6			88.0
	Heating & Ventilation A/C Company	Sales	186.0	167.6	159.5	173.7	686.8	217.0	150.6			719.0
		Adjusted operating profit	16.1	11.3	10.5	7.7	45.6	21.7	2.3			40.0
		Other income/loss	0.1	0.2	0.0	-0.7	-0.4	-1.3	-0.7			-1.0
		Operating profit	16.2	11.5	10.5	7.0	45.2	20.4	1.6			39.0
		EBITDA	20.2	15.5	14.6	11.6	61.9	25.0	6.1			57.0
	Cold Chain Solutions Company	Sales	54.9	67.1	68.1	65.2	255.3	72.9	78.3			288.0
		Adjusted operating profit	-2.9	1.8	-0.1	-0.8	-2.0	1.2	1.3			4.5
		Other income/loss	0.0	-0.2	0.0	-0.8	-1.0	-0.1	-0.8			-1.0
		Operating profit	-2.9	1.6	-0.1	-1.6	-3.0	1.1	0.5			3.5
		EBITDA	-1.0	3.6	1.8	0.3	4.7	3.0	2.4			11.0
	Electric Works Company	Sales	208.7	243.2	262.6	269.5	984.0	230.6	246.6			1,016.0
		Adjusted operating profit	3.3	11.4	20.1	11.8	46.6	5.1	10.0			48.0
		Other income/loss	-2.7	-5.0	-1.3	-7.3	-16.3	-0.3	-6.9			-17.0
		Operating profit	0.6	6.4	18.8	4.5	30.3	4.8	3.1			31.0
		EBITDA	8.4	14.1	26.5	12.7	61.7	12.0	10.2			62.0
China and Northeast Asia Company	Sales	186.0	171.1	183.8	159.6	700.5	229.2	200.9			808.0	
	Adjusted operating profit	13.9	9.9	12.2	1.0	37.0	12.5	7.9			40.0	
	Other income/loss	0.4	0.4	0.5	-2.1	-0.8	-1.3	-4.0			-6.0	
	Operating profit	14.3	10.3	12.7	-1.1	36.2	11.2	3.9			34.0	
	EBITDA	18.4	14.5	16.9	3.4	53.2	15.8	8.9			52.0	

Note: Living Appliances and Solutions Company, Heating & Ventilation A/C Company, Cold Chain Solutions Company, and Electric Works Company include part of sales and profit of China and Northeast Asia Company.

(2) Sales by Voluntarily Disclosed Businesses*

yen (billions)

			Fiscal 2021					Fiscal 2022				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Lifestyle	Living Appliances and Solutions Company	Kitchen Appliances	92.4	112.5	117.8	97.4	420.1	108.3	104.9			
		Laundry Systems and Vacuum Cleaner	62.9	78.0	92.8	72.6	306.3	71.1	74.4			
		Beauty and Personal Care	42.5	47.6	52.4	40.5	183.0	47.8	46.3			
	Heating & Ventilation A/C Company	Heating and Cooling Solutions	145.8	120.4	103.6	125.4	495.2	170.1	107.8			
		Ecology Systems	38.8	45.9	54.3	47.5	186.5	45.9	41.9			
	Electric Works Company	Lighting	53.7	61.8	73.1	67.7	256.3	55.5	62.8			
		Energy Systems	66.2	78.5	86.0	80.4	311.1	72.2	75.5			
	Automotive	Automotive Cockpit Systems	58.1	107.2	122.5	118.3	406.1	102.1	93.9			
		Automotive Electronics Systems	61.0	108.0	120.9	119.1	409.0	109.0	94.9			
	Connect	Avionics	27.3	24.5	25.3	24.9	102.0	21.1	25.4			
Process Automation		43.3	46.4	46.6	53.7	190.0	66.0	63.2				
Media Entertainment		17.9	21.3	22.2	25.6	87.0	24.1	28.8				
Mobile Solutions		49.3	47.7	47.5	52.3	196.8	47.5	41.3				
PSSJ		59.4	61.9	64.6	109.0	294.9	59.1	70.5				
Industry	Control Devices/FA Solutions	83.3	92.4	102.5	105.3	383.5	119.1	115.8				
	Electronic Devices/Electronic Materials	78.1	76.3	84.0	88.3	326.8	96.5	97.3				
Energy	In-vehicle	58.1	88.0	89.8	86.9	322.9	113.4	118.6				
	Industrial / Consumer	59.9	72.6	75.8	66.3	274.5	73.6	71.8				
Other	Entertainment & Communication	39.6	71.6	86.6	61.9	259.7	65.8	56.9				
	Housing	99.0	106.1	114.2	110.5	429.8	104.0	111.2				

* Each Voluntarily Disclosed Business consists of the following Major Business Divisions.

		Businesses with Sales Disclosed	Major Business Divisions, etc.
Lifestyle	Living Appliances and Solutions	•Kitchen Appliances •Laundry Systems and Vacuum Cleaner •Beauty and Personal Care	: Kitchen Appliances BD : Laundry Systems and Vacuum Cleaner BD : Beauty and Personal Care BD
	Heating & Ventilation A/C	•Heating and Cooling Solutions •Ecology Systems	: Heating and Cooling Solutions BD : Panasonic Ecology Systems Co., Ltd.
	Cold Chain solutions	-	: Hussmann Corporation, Cold Chain BD
	Electric Works	•Lighting •Energy Systems •Other	: Lighting BD : Energy Systems BD : Smart Energy Systems BD
	China and Northeast Asia Company	-	: Smart Life Appliances BD, Building and Housing Solutions BD, Cold Chain (China) BD, Refrigeration and Air-Conditioning Devices BD, Taiwan BD
Automotive	•Automotive Cockpit Systems •Automotive Electronics Systems	: Infotainment Systems BD : HMI Systems BD, Automotive Systems BD, Ficoso International, S.A.	
Connect	•Avionics •Process Automation •Media Entertainment •Mobile Solutions •PSSJ •Blue Yonder	: Panasonic Avionics Corporation, Avionics BU : Process Automation BD : Media Entertainment BD : Mobile Solutions BD : Panasonic System Solutions Japan Co., Ltd. : Blue Yonder Holding, Inc.	
Industry	•Control Devices/FA Solutions •Electronic Devices/Electronic Materials	: Electromechanical Control BD, Industrial Devices BD : Device Solutions BD, Electronic Materials BD	
Energy	•In-vehicle •Industrial / Consumer	: Mobility Energy BD : Energy Devices BD, Energy Solutions BD	
Other	•Entertainment & Communication •Housing	: Entertainment & Communication BD : Housing Systems BD	

<Attachment> Reference Based on New Structure Effective on October 1, 2021 (before the completion of the audit)

(3) Capital Investment by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
Lifestyle	10.8	12.9	14.1	70.8	108.6	11.6	13.4			73.0
Automotive	2.9	3.8	4.3	6.6	17.6	3.8	6.5			31.0
Connect	3.8	3.1	2.8	4.0	13.7	2.3	3.8			14.0
Industry	6.4	7.0	10.0	17.6	41.0	11.8	12.4			57.0
Energy	3.1	3.5	9.9	12.0	28.5	8.1	9.5			46.0
Subtotal	27.0	30.3	41.1	111.0	209.4	37.6	45.6			221.0
Other/Eliminations and Adjustments	5.1	7.4	3.1	6.0	21.6	4.3	4.4			14.0
Total	32.1	37.7	44.2	117.0	231.0	41.9	50.0			235.0

Note: These figures are calculated on an accrual basis.

(4) Depreciation of PP&E by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
Lifestyle	15.0	14.7	14.9	15.8	60.4	15.2	15.6			67.0
Automotive	5.5	5.8	5.7	6.2	23.2	5.7	5.9			27.0
Connect	4.2	4.3	4.3	4.4	17.2	3.8	3.9			17.0
Industry	11.0	10.8	10.8	11.0	43.6	11.2	11.4			47.0
Energy	5.6	5.4	5.4	5.2	21.6	5.1	4.9			21.0
Subtotal	41.3	41.0	41.1	42.6	166.0	41.0	41.7			179.0
Other/Eliminations and Adjustments	2.9	2.8	2.8	4.9	13.4	2.4	2.3			16.0
Total	44.2	43.8	43.9	47.5	179.4	43.4	44.0			195.0

(5) Total of Amortization of Intangible Assets and Depreciation of Right-of-use Assets by Segment

yen (billions)

	Fiscal 2021					Fiscal 2022				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 28, 2021)
Lifestyle	8.5	8.4	8.2	8.4	33.5	8.0	8.1			28.0
Automotive	7.1	6.5	7.4	6.7	27.6	6.5	8.4			28.0
Connect	3.8	3.6	3.7	3.9	15.0	3.8	4.9			32.0
Industry	1.8	1.6	1.7	1.2	6.3	1.6	1.6			6.5
Energy	0.5	0.7	0.5	0.5	2.2	0.4	0.6			2.0
Subtotal	21.6	20.7	21.4	20.8	84.5	20.3	23.5			96.5
Other/Eliminations and Adjustments	12.6	13.5	13.5	13.9	53.5	13.4	13.3			55.5
Total	34.2	34.2	34.9	34.7	138.0	33.7	36.8			152.0

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