

Information by Segment

Yen (billions)

	Fiscal 2020 Nine Months ended December 31, 2019					Fiscal 2019 Nine Months ended December 31, 2018		
	Sales	20/19	Operating Profit (Loss)	% of Sales	20/19	Sales	Operating Profit (Loss)	% of Sales
Reportable Segments:		%		%	%			%
Appliances	2,059.0	96	82.7	4.0	93	2,139.0	88.6	4.1
Life Solutions	1,505.2	103	70.9	4.7	142	1,468.4	50.1	3.4
Connected Solutions	770.3	94	76.6	9.9	104	815.8	73.5	9.0
Automotive	1,113.4	99	(29.2)	(2.6)	–	1,121.4	(9.2)	(0.8)
Industrial Solutions	984.1	90	9.8	1.0	15	1,093.5	64.5	5.9
Subtotal	6,432.0	97	210.8	3.3	79	6,638.1	267.5	4.0
Other	170.3	98	3.4	2.0	173	173.3	1.9	1.1
Eliminations and adjustments	(846.7)	–	26.5	–	–	(728.4)	23.4	–
Total	5,755.6	95	240.7	4.2	82	6,083.0	292.8	4.8

- Notes:
1. The Panasonic Group is divided into Divisional Companies for business management, and they support the autonomy of each business division and execute businesses in their respective areas on a global scale. The results of their performance are classified and disclosed in the five reportable segments of "Appliances," "Life Solutions," "Connected Solutions," "Automotive" and "Industrial Solutions."
"Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.
 2. The figures in "Eliminations and adjustments" include revenue and expenses which are not attributable to any segments for the purpose of evaluating operating results of each segment, consolidation adjustments and eliminations of intersegment transactions.
 3. On April 1, 2019, "Automotive & Industrial Systems" was reorganized to "Automotive" and "Industrial Solutions." "Eco Solutions" was renamed as "Life Solutions." In addition, certain businesses were transferred among segments. Accordingly, the figures of segment information in fiscal 2019 have been reclassified to conform to the presentation for fiscal 2020.