

Information by Segment

Yen (billions)

	Fiscal 2019 ended March 31, 2019					Fiscal 2018 ended March 31, 2018		
	Sales	19/18	Operating Profit	% of Sales	19/18	Sales	Operating Profit	% of Sales
Reportable Segments:		%		%	%			%
Appliances	2,750.6	99	85.9	3.1	80	2,784.2	107.8	3.9
Eco Solutions	2,036.1	104	64.6	3.2	80	1,957.4	81.2	4.1
Connected Solutions	1,127.7	102	94.4	8.4	91	1,110.4	103.6	9.3
Automotive & Industrial Systems	2,983.1	106	56.4	1.9	60	2,803.9	93.4	3.3
Subtotal	8,897.5	103	301.3	3.4	78	8,655.9	386.0	4.5
Other	309.5	97	1.4	0.4	69	318.5	2.0	0.6
Eliminations and adjustments	(1,204.3)	—	108.8	—	—	(992.2)	(7.5)	—
Total	8,002.7	100	411.5	5.1	108	7,982.2	380.5	4.8

Notes: 1. The Panasonic Group is divided into four Divisional Companies for business management, and they support the autonomy of each business division and execute businesses in their respective areas on a global scale. The results of their performance are classified and disclosed in the four reportable segments of Appliances, Eco Solutions, Connected Solutions, and Automotive & Industrial Systems.

"Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any segments, consolidation adjustments (including a recorded gain of 82.9 billion yen resulting from the revision in pension system) and eliminations of intersegment transactions.

3. Certain businesses were transferred among segments on April 1, 2018. Accordingly, the figures of segment information in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.