

Information by Segment

Yen (billions)

	Fiscal 2019 Nine Months ended December 31, 2018					Fiscal 2018 Nine Months ended December 31, 2017		
	Sales	19/18	Operating Profit	% of Sales	19/18	Sales	Operating Profit	% of Sales
Reportable Segments:		%		%	%			%
Appliances	2,139.0	99	88.7	4.1	83	2,168.3	106.6	4.9
Eco Solutions	1,468.4	106	50.1	3.4	106	1,385.6	47.3	3.4
Connected Solutions	815.8	101	73.5	9.0	95	806.0	77.5	9.6
Automotive & Industrial Systems	2,234.6	108	55.3	2.5	87	2,074.8	63.8	3.1
Subtotal	6,657.8	103	267.6	4.0	91	6,434.7	295.2	4.6
Other	173.3	91	1.9	1.1	94	190.8	2.1	1.1
Eliminations and adjustments	(748.1)	--	23.3	--	--	(713.3)	19.4	--
Total	6,083.0	103	292.8	4.8	92	5,912.2	316.7	5.4

Notes: 1. The Panasonic Group is divided into four Divisional Companies for business management, and they support the autonomy of each business division and execute businesses in their respective areas on a global scale. The results of their performance are classified and disclosed in the four reportable segments of Appliances, Eco Solutions, Connected Solutions, and Automotive & Industrial Systems.

"Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any segments, and consolidation adjustments, and eliminations of intersegment transactions.

3. Certain businesses were transferred among segments on April 1, 2018. Accordingly, the figures of segment information in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.