Supplemental Financial Data for Fiscal 2019 Third Quarter, ended December 31, 2018 [IFRS] (Consolidated)

Note 1: Official names and abbreviated names of each reportable segment are the following:

Appliances: AP Connected Solutions: CNS

Eco Solutions: ES Automotive & Industrial Systems: AIS Note 2: "Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

Note 3: The figures in "Eliminations and Adjustments" include revenues and expenses which are not attributable to any segments, consolidation

adjustments, and eliminations of intersegment transactions.

Note 4: The figures in "AP (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

Note 5: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method.

Note 6: Fiscal 2019 refers to the year ending March 31, 2019.

1. Fiscal 2019 Third Quarter Results (by Segment, by Business)

Note: The figures for segment information and sales by business in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.

(1) Segment Information yen (billions)

(1) Segment Informa			ı	iscal 201	8				Fiscal 201		(511110113)
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Feb. 4, 2019)
	Sales	726.6	687.8	753.9	615.9	2,784.2	720.2	688.6	730.2		2,768.0
AP	Operating Profit	45.9	28.5	32.2	1.2	107.8	39.1	22.6	27.0		90.0
	Other income/loss	0.4	0.8	-0.6	2.9	3.5	-0.8	0.7	0.9		2.0
	Sales	421.0	480.4	484.2	571.8	1,957.4	444.4	506.7	517.3		2,030.0
ES	Operating Profit	1.1	19.4	26.8	33.9	81.2	-0.1	22.9	27.3		93.0
	Other income/loss	-0.4	-5.4	-0.2	-0.9	-6.9	-0.8	0.5	-0.6		2.0
	Sales	247.0	280.4	278.6	304.4	1,110.4	274.3	274.8	266.7		1,120.0
CNS	Operating Profit	15.8	23.7	38.0	26.1	103.6	22.4	29.4	21.7		88.0
	Other income/loss	1.3	-0.5	8.6	-7.7	1.7	0.5	1.6	1.2		-2.0
	Sales	656.5	686.6	731.7	729.1	2,803.9	733.8	735.8	765.0		2,985.0
AIS	Operating Profit	18.1	21.3	24.4	29.6	93.4	15.4	13.6	26.3		67.0
	Other income/loss	0.2	-5.0	-8.4	4.0	-9.2	1.2	-0.3	2.7		0.0
	Sales	2,051.1	2,135.2	2,248.4	2,221.2	8,655.9	2,172.7	2,205.9	2,279.2		8,903.0
Subtotal	Operating Profit	80.9	92.9	121.4	90.8	386.0	76.8	88.5	102.3		338.0
	Other income/loss	1.5	-10.1	-0.6	-1.7	-10.9	0.1	2.5	4.2		2.0
	Sales	62.5	70.0	58.3	127.7	318.5	71.4	46.2	55.7		310.0
Other	Operating Profit	2.9	0.1	-0.9	-0.1	2.0	0.1	1.5	0.3		0.0
	Other income/loss	4.3	0.4	-0.2	-2.8	1.7	-0.4	0.5	-0.7		0.0
Eliminations and	Sales	-248.3	-212.6	-252.4	-278.9	-992.2	-235.4	-252.6	-260.1		-1,113.0
	Operating Profit	0.1	19.7	-0.4	-26.9	-7.5	23.1	5.2	-5.0		47.0
Adjustments	Other income/loss	-1.7	-0.5	-3.8	-5.5	-11.5	18.7	0.0	-2.6		58.0
	Sales	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7	1,999.5	2,074.8		8,100.0
Total	Operating Profit	83.9	112.7	120.1	63.8	380.5	100.0	95.2	97.6		385.0
	Other income/loss	4.1	-10.2	-4.6	-10.0	-20.7	18.4	3.0	0.9		60.0
AP	Sales	746.6	710.2	781.7	635.2	2,873.7	745.4	699.2	759.4		2,870.0
(production and	Operating Profit	42.5	27.2	34.6	2.8	107.1	37.7	20.3	26.7		88.0
sales consolidated)	Other income/loss	0.3	0.8	0.3	1.9	3.3	-0.8	0.6	1.0		2.0

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					F	iscal 2018	3			F	Fiscal 201	9	
	AD Air Color			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Feb. 4, 2019)
AP	Air-	Sal	es	160.3	115.8	100.0	111.8	487.9	158.3	117.3	102.5		507.5
(production and sales	Conditioner	Оре	erating Profit	16.5	4.8	1.0	2.3	24.6	14.3	2.2	1.7		20.0
consolidated)	Business		Other income/loss	0.0	2.0	-0.1	-0.1	1.8	0.1	-0.3	0.1		-0.2
	Automotive	Sal	es	206.8	220.3	241.1	260.6	928.8	243.3	236.6	247.1		972.7
	Business	Оре	erating Profit	7.0	7.8	2.6	14.4	31.7	7.6	5.0	-4.0		4.4
		isiness	Other income/loss	1.8	0.3	-8.5	1.5	-4.9	0.7	0.1	-2.7		-0.5
	Energy	Sal	es	127.3	133.8	152.0	149.4	562.5	154.5	177.7	190.1		715.0
AIS*	3,	Оре	erating Profit	-1.7	-0.4	3.5	9.7	11.1	-8.4	-7.3	16.5		20.1
_	business	Business	Other income/loss	-0.8	-0.2	-0.5	6.6	5.0	-1.1	0.0	5.8		6.5
	Industrial Business	Sal	es	228.9	242.3	245.0	229.0	945.2	240.2	230.6	231.4		939.1
		Оре	erating Profit	8.2	8.9	16.5	8.4	42.0	10.4	10.2	10.4		35.8
		Business		Other income/loss	-0.7	-5.8	0.5	-1.3	-7.4	1.5	0.0	-0.2	

Each business in AIS consists of the following BDs.

- : Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.
- : Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD
- : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

[·]Automotive Business

Energy Business

[·]Industrial Business

yen (billions) (2) Sales by Business

			F	iscal 2018	3			F	Fiscal 201	9	
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Feb. 4, 2019)
	Air-Conditioner Business	160.3	115.8	100.0	111.8	487.9	158.3	117.3	102.5		507.5
AP* 1	Small & Built-in Appliance Business	100.6	98.4	118.5	89.5	407.0	102.9	98.4	113.8		_
(production	Major Appliance Business	124.8	136.9	134.9	114.0	510.6	127.9	138.7	132.6		_
and sales	AVC Business	169.4	169.6	211.2	143.1	693.3	167.1	154.1	202.4		_
consolidated)	Commercial Refrigeration & Food Equipment Business	68.7	72.1	72.9	62.2	275.9	71.2	70.8	78.3		_
	Lighting BD	68.2	76.9	90.5	82.1	317.7	70.8	76.0	88.1		_
	Energy Systems BD	79.1	86.8	93.2	89.8	348.9	81.6	88.1	92.4		_
ES	Housing Systems BD	83.4	87.2	92.3	84.7	347.6	82.6	85.8	96.8		_
	Panasonic Ecology Systems Co., Ltd.	38.3	37.8	43.4	46.6	166.2	41.7	42.6	45.2		_
	Panasonic Homes Co., Ltd.	64.8	90.2	73.3	129.1	357.4	69.6	101.0	81.9		_
	Avionics Business	61.9	71.0	70.1	69.0	272.0	63.2	66.2	63.0		-
	Process Automation BD	45.3	52.9	43.2	42.1	183.5	58.8	53.8	47.7		_
CNS ^{* 2}	Media Entertainment BD	31.2	34.5	34.4	32.8	133.0	30.5	32.8	30.2		_
	Mobile Solutions BD	53.0	56.9	62.0	59.7	231.6	62.3	54.5	55.3		_
	PSSJ	55.6	67.0	71.2	109.9	303.7	64.4	67.5	70.5		_
	Automotive Business	206.8	220.3	241.1	260.6	928.8	243.3	236.6	247.1		972.7
AIS ^{* 3}	Energy Business	127.3	133.8	152.0	149.4	562.5	154.5	177.7	190.1		715.0
	Industrial Business	228.9	242.3	245.0	229.0	945.2	240.2	230.6	231.4		939.1

: Air-Conditioner Company

*1 Each business in AP consists of the following BDs. The figures of BDs are on production and sales consolidated basis.

·Air-Conditioner Business

·Small & Built-in Appliance Business

·Major Appliance Business

·AVC Business

·Commercial Refrigeration & Food Equipment Business

: Kitchen Appliances BD, Beauty and Living BD

: Refrigerator BD, Laundry Systems and Vacuum Cleaner BD

: TV BD, Imaging Network BD, Home Entertainment BD, Communication Products BD : Cold Chain BD, Hussmann Corporation

*2 Each business in CNS consists of the following BDs.

·Avionics Business Process Automation BD

·Media Entertainment BD

·Mobile Solutions BD

·PSSJ

: Panasonic Avionics Corporation, Avionics BU

: Panasonic System Solutions Japan Co., Ltd.

*3 Each business in AIS consists of the following BDs.

·Automotive Business

: Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.

·Energy Business ·Industrial Business : Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD

: Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd.,

Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

(3) Capital Investment by Segment

yen (billions)

		F	iscal 2018	3			Fiscal 201	9
	Q1	Q2	Q3	Full year	Q1	Q2	Q3	Full year Forecasts (as of Feb. 4, 2019)
AP	9.7	11.8	14.5	61.8	7.4	10.8	10.1	49.0
ES	7.6	11.6	10.2	45.5	10.2	11.5	10.6	47.0
CNS	3.1	4.8	4.5	21.6	2.9	6.0	4.8	20.0
AIS	48.3	59.1	55.1	226.4	32.7	39.7	37.6	199.0
Other & Corporate	22.9	6.5	4.6	36.9	3.6	0.5	6.6	15.0
Total	91.6	93.8	88.9	392.2	56.8	68.5	69.7	330.0

Note: These figures are calculated on an accrual basis.

(4) Depreciation by Segment

yen (billions)

		F	iscal 2018	3	Fiscal 2019				
	Q1	Q2	Q3	Full year	Q1	Q2	Q3	Full year Forecasts (as of Feb. 4, 2019)	
AP	11.6	12.0	12.1	48.6	12.3	12.2	12.4	50.0	
ES	10.9	10.7	10.8	43.2	10.5	10.6	10.8	43.0	
CNS	4.5	4.8	4.9	19.1	4.7	4.8	4.9	20.0	
AIS	27.0	27.9	27.8	105.5	26.4	26.2	26.6	109.0	
Other & Corporate	2.0	1.6	2.3	10.2	2.2	1.7	1.5	8.0	
Total	56.0	57.0	57.9	226.6	56.1	55.5	56.2	230.0	

2. Other

(1) Sales by Region yen (billions)

				Fiscal 2018					Fiscal 2019		
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Japa	n	849.0	905.8	929.5	1,039.8	3,724.1	880.8	938.1	985.3		
	Local currency basis YoY	102%	101%	99%	105%	102%	104%	104%	106%		
Nort	h and South America	317.4	341.6	364.2	345.1	1,368.3	364.7	390.2	401.7		
	Local currency basis YoY	99%	104%	108%	109%	105%	117%	115%	111%		
Euro	ре	185.2	192.2	225.7	217.9	821.0	206.3	185.8	206.4		
	Local currency basis YoY	113%	131%	130%	135%	127%	106%	98%	95%		
Asia		273.6	291.0	270.1	252.4	1,087.1	281.2	242.9	245.0		
	Local currency basis YoY	101%	117%	106%	103%	106%	103%	85%	94%		
Chin	a	240.1	262.0	264.8	214.8	981.7	275.7	242.5	236.4		
	Local currency basis YoY	114%	122%	115%	105%	114%	110%	94%	93%		
Tota	l	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7	1,999.5	2,074.8		
	Local currency basis YoY	104%	108%	106%	108%	106%	107%	101%	102%		

(2) R&D Expenditures yen (billions)

	Fiscal 2018					Fiscal 2019				
	Q1	Full year	Q1	Q2	Q3	Full year Forecasts*				
R&D Expenditures	107.1	115.3	117.9	448.9	115.8	120.9	127.9	490.0		

^{*} Full year forecasts for fiscal 2019 are unchanged.

(3) Foreign Currency Exchange Rates

		Fiscal 2018					Fiscal 2019				
	Q 1	Q 2	Q 3	Q 4	Full year	Q 1	Q 2	Q 3	Q 4	Full year Forecasts (as of Feb. 4, 2019)	
U.S. Dollars	¥111	¥111	¥113	¥108	¥111	¥109	¥111	¥113		¥111	
Euro	¥122	¥130	¥133	¥133	¥130	¥130	¥130	¥129		¥130	
Renminbi	¥16.2	¥16.6	¥17.1	¥17.1	¥16.8	¥17.1	¥16.4	¥16.3		¥16.6	

Note: Average rate

(4) Foreign Exchange Sensitivity

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	Operating Profit
U.S. Dollars	-2.4
Euro	-1.6
Renminbi	+5.6

Note: Impact of exchange rate fluctuation (Fiscal 2019 full year forecasts impact by one yen appreciation.) Figures here represent information voluntarily prepared by the Company as of May 10, 2018.

(5) Number of Employees

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(3) Number of Line	noyees								(pc/30/13)
		20	17				2019		
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Japan-based	104,832	106,370	105,907	105,439	105,465	107,572	106,922	106,305	
Overseas	152,701	164,438	167,391	168,431	168,678	165,948	166,539	167,553	
Total	257,533	270,808	273,298	273,870	274,143	273,520	273,461	273,858	

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