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*FOR IMMEDIATE RELEASE*

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**Panasonic Reports its Consolidated Financial Results**  
**for the Six-month ended September 30, 2018**

Osaka, Japan, October 31, 2018 -- Panasonic Corporation (Panasonic [TSE:6752]) today reported its consolidated financial results for the six months ended September 30, 2018, of the current fiscal year ending March 31, 2019 (fiscal 2019).

**Summary**

Yen (billions)

	Fiscal 2019 Six Months ended September 30, 2018	Fiscal 2018 Six Months ended September 30, 2017	Percentage 2019/2018
Net sales	4,008.2	3,857.9	104%
Domestic	1,818.9	1,754.8	104%
Overseas	2,189.3	2,103.1	104%
Operating profit	195.2 4.9%	196.6 5.1%	99%
Profit before income taxes	197.3 4.9%	194.8 5.0%	101%
Net profit	121.7 3.0%	126.0 3.3%	97%
Net profit attributable to Panasonic Corporation stockholders	113.6 2.8%	118.9 3.1%	96%
Earnings per share attributable to Panasonic Corporation stockholders			
Basic	48.71 yen	50.98 yen	(2.27) yen
Diluted	48.68 yen	50.96 yen	(2.28) yen

- Notes:
1. The Company's consolidated financial statements are prepared in conformity with International Financial Reporting Standards (IFRS).
  2. Number of consolidated companies: 589 (including parent company)  
Number of companies under the equity method: 89
  3. One ADS represents one share of common share. Earnings per share attributable to Panasonic Corporation stockholders per ADS is same amount as Earnings per share attributable to Panasonic Corporation stockholders.

**Condensed Quarterly Consolidated Statements of Profit or Loss and  
Condensed Quarterly Consolidated Statements of Comprehensive Income**

**Condensed Quarterly Consolidated Statements of Profit or Loss**

Yen (millions)

	Fiscal 2019 Six Months ended September 30, 2018		Fiscal 2018 Six Months ended September 30, 2017		Percentage 2019/2018
		%		%	
Net sales	4,008,178	100.0	3,857,864	100.0	104
Cost of sales	(2,887,977)	(72.1)	(2,720,955)	(70.5)	
<b>Gross profit</b>	<b>1,120,201</b>	<b>27.9</b>	<b>1,136,909</b>	<b>29.5</b>	<b>99</b>
Selling, general and administrative expenses	(946,371)	(23.6)	(934,208)	(24.2)	
Share of profit of investments accounted for using the equity method	3,263	0.1	3,993	0.1	
Other income (expenses), net	18,147	0.5	(10,143)	(0.3)	
<b>Operating profit</b>	<b>195,240</b>	<b>4.9</b>	<b>196,551</b>	<b>5.1</b>	<b>99</b>
Finance income	13,396	0.3	12,366	0.3	
Finance expenses	(11,376)	(0.3)	(14,132)	(0.4)	
<b>Profit before income taxes</b>	<b>197,260</b>	<b>4.9</b>	<b>194,785</b>	<b>5.0</b>	<b>101</b>
Income taxes	(75,560)	(1.9)	(68,750)	(1.7)	
<b>Net profit</b>	<b>121,700</b>	<b>3.0</b>	<b>126,035</b>	<b>3.3</b>	<b>97</b>
Net profit attributable to:					
<b>Panasonic Corporation stockholders</b>	<b>113,619</b>	<b>2.8</b>	<b>118,911</b>	<b>3.1</b>	<b>96</b>
Non-controlling interests	8,081	0.2	7,124	0.2	113

Notes: 1. Depreciation	111,637	million yen	112,957	million yen
2. Capital investment	125,348	million yen	185,437	million yen
3. R&D expenditures	236,716	million yen	222,449	million yen
4. Number of employees	273,461		273,298	

**Condensed Quarterly Consolidated Statements of Comprehensive Income**

Yen (millions)

	Fiscal 2019 Six Months ended September 30, 2018	Fiscal 2018 Six Months ended September 30, 2017	Percentage 2019/2018
<b>Net Profit</b>	<b>121,700</b>	<b>126,035</b>	<b>% 97</b>
Other comprehensive income			
Items that will not be reclassified to profit or loss:			
Remeasurements of defined benefit plans	1,927	40,035	
Financial assets measured at fair value through other comprehensive income	(2,032)	14,504	
Subtotal	(105)	54,539	
Items that may be reclassified to profit or loss:			
Exchange differences on translation of foreign operations	49,071	60,825	
Net changes in cash flow hedges	(3,181)	(802)	
Subtotal	45,890	60,023	
Total other comprehensive income	45,785	114,562	
<b>Comprehensive income</b>	<b>167,485</b>	<b>240,597</b>	<b>70</b>
Comprehensive income attributable to :			
<b>Panasonic Corporation stockholders</b>	<b>160,618</b>	<b>226,674</b>	<b>71</b>
Non-controlling interests	6,867	13,923	49

**Information by Segment**

Yen (billions)

	Fiscal 2019 Six Months ended September 30, 2018					Fiscal 2018 Six Months ended September 30, 2017		
	Sales	19/18	Operating Profit	% of Sales	19/18	Sales	Operating Profit	% of Sales
Reportable Segments:		%		%	%			%
Appliances	1,408.8	100	61.7	4.4	83	1,414.4	74.4	5.3
Eco Solutions	951.1	106	22.8	2.4	111	901.4	20.5	2.3
Connected Solutions	549.1	104	51.8	9.4	131	527.4	39.5	7.5
Automotive & Industrial Systems	1,469.6	109	29.0	2.0	74	1,343.1	39.4	2.9
Subtotal	4,378.6	105	165.3	3.8	95	4,186.3	173.8	4.2
Other	117.6	89	1.6	1.4	55	132.5	3.0	2.2
Eliminations and adjustments	(488.0)	--	28.3	--	--	(460.9)	19.8	--
Total	4,008.2	104	195.2	4.9	99	3,857.9	196.6	5.1

Notes: 1. The Panasonic Group is divided into four Divisional Companies for business management, and they support the autonomy of each business division and execute businesses in their respective areas on a global scale. The results of their performance are classified and disclosed in the four reportable segments of Appliances, Eco Solutions, Connected Solutions, and Automotive & Industrial Systems.

"Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any segments, and consolidation adjustments, and eliminations of intersegment transactions.

3. Certain businesses were transferred among segments on April 1, 2018. Accordingly, the figures of segment information in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.

**Condensed Quarterly Consolidated Statements of Financial Position**

	Yen (millions)		
	September 30, 2018	March 31, 2018	Difference
<b>Current assets:</b>	<b>3,685,126</b>	<b>3,485,958</b>	<b>199,168</b>
Cash and cash equivalents	1,071,595	1,089,585	(17,990)
Trade receivables	1,150,722	1,038,984	111,738
Other financial assets	197,447	203,557	(6,110)
Inventories	1,078,259	988,609	89,650
Other current assets	187,103	165,223	21,880
<b>Non-current assets:</b>	<b>2,777,457</b>	<b>2,805,190</b>	<b>(27,733)</b>
Investments accounted for using the equity method	149,547	147,959	1,588
Other financial assets	158,415	166,466	(8,051)
Property, plant and equipment	1,341,278	1,374,066	(32,788)
Other non-current assets	1,128,217	1,116,699	11,518
<b>Total assets</b>	<b>6,462,583</b>	<b>6,291,148</b>	<b>171,435</b>
<b>Current liabilities:</b>	<b>3,210,049</b>	<b>3,097,935</b>	<b>112,114</b>
Short-term debt, including current portion of long-term debt	500,774	375,392	125,382
Trade payables	1,184,687	1,146,476	38,211
Other financial liabilities	271,727	304,977	(33,250)
Other current liabilities	1,252,861	1,271,090	(18,229)
<b>Non-current liabilities:</b>	<b>1,257,406</b>	<b>1,310,928</b>	<b>(53,522)</b>
Long-term debt	831,229	864,052	(32,823)
Other non-current liabilities	426,177	446,876	(20,699)
<b>Total liabilities</b>	<b>4,467,455</b>	<b>4,408,863</b>	<b>58,592</b>
<b>Panasonic Corporation stockholders' equity:</b>	<b>1,827,126</b>	<b>1,707,551</b>	<b>119,575</b>
Common stock	258,740	258,740	--
Capital surplus	525,844	527,408	(1,564)
Retained earnings	1,378,752	1,300,336	78,416
Other components of equity	(125,607)	(168,259)	42,652
Treasury stock	(210,603)	(210,674)	71
<b>Non-controlling interests</b>	<b>168,002</b>	<b>174,734</b>	<b>(6,732)</b>
<b>Total equity</b>	<b>1,995,128</b>	<b>1,882,285</b>	<b>112,843</b>
<b>Total liabilities and equity</b>	<b>6,462,583</b>	<b>6,291,148</b>	<b>171,435</b>

Note: Other components of equity breakdown:

	Yen (millions)		
	September 30, 2018	March 31, 2018	Difference
Remeasurements of defined benefit plans*	--	--	--
Financial assets measured at fair value through other comprehensive income	42,741	47,279	(4,538)
Exchange differences on translation of foreign operations	(165,938)	(216,355)	50,417
Net changes in cash flow hedges	(2,410)	817	(3,227)

\* Remeasurements of defined benefit plans is directly transferred to Retained earnings from Other components of equity.

**Condensed Quarterly Consolidated Statements of Changes in Equity**

Yen (millions)

Fiscal 2019 Six Months ended September 30, 2018	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Panasonic Corporation stockholders' equity	Non- controlling interests	Total equity
Balances as of April 1, 2018	258,740	527,408	1,300,336	(168,259)	(210,674)	1,707,551	174,734	1,882,285
Comprehensive income:								
Net profit	--	--	113,619	--	--	113,619	8,081	121,700
Remeasurements of defined benefit plans	--	--	--	1,830	--	1,830	97	1,927
Financial assets measured at fair value through other comprehensive income	--	--	--	(2,074)	--	(2,074)	42	(2,032)
Exchange differences on translation of foreign operations	--	--	--	50,417	--	50,417	(1,346)	49,071
Net changes in cash flow hedges	--	--	--	(3,174)	--	(3,174)	(7)	(3,181)
Total comprehensive income	--	--	113,619	46,999	--	160,618	6,867	167,485
Transfer from other components of equity to retained earning	--	--	4,294	(4,294)	--	--	--	--
Cash dividends	--	--	(46,647)	--	--	(46,647)	(12,942)	(59,589)
Changes in treasury stock	--	(42)	--	--	71	29	--	29
Transactions with non-controlling interests and other	--	(1,522)	--	(53)	--	(1,575)	(657)	(2,232)
Cumulative effect of new accounting standards applied	--	--	7,150	--	--	7,150	--	7,150
Balances as of September 30, 2018	258,740	525,844	1,378,752	(125,607)	(210,603)	1,827,126	168,002	1,995,128

Yen (millions)

Fiscal 2018 Six Months ended September 30, 2017	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Panasonic Corporation stockholders' equity	Non- controlling interests	Total equity
Balances as of April 1, 2017	258,740	636,905	1,051,445	(164,632)	(210,569)	1,571,889	188,046	1,759,935
Comprehensive income:								
Net profit	--	--	118,911	--	--	118,911	7,124	126,035
Remeasurements of defined benefit plans	--	--	--	40,117	--	40,117	(82)	40,035
Financial assets measured at fair value through other comprehensive income	--	--	--	14,482	--	14,482	22	14,504
Exchange differences on translation of foreign operations	--	--	--	53,952	--	53,952	6,873	60,825
Net changes in cash flow hedges	--	--	--	(788)	--	(788)	(14)	(802)
Total comprehensive income	--	--	118,911	107,763	--	226,674	13,923	240,597
Transfer from other components of equity to retained earning	--	--	43,981	(43,981)	--	--	--	--
Cash dividends	--	--	(34,986)	--	--	(34,986)	(16,417)	(51,403)
Changes in treasury stock	--	(1)	--	--	(54)	(55)	--	(55)
Transactions with non-controlling interests and other	--	(83,503)	--	6,591	--	(76,912)	3,469	(73,443)
Balances as of September 30, 2017	258,740	553,401	1,179,351	(94,259)	(210,623)	1,686,610	189,021	1,875,631

**Condensed Quarterly Consolidated Statements of Cash Flows**

Yen (millions)

	Fiscal 2019 Six Months ended September 30, 2018	Fiscal 2018 Six Months ended September 30, 2017
<u>Cash flows from operating activities</u>		
Net profit	121,700	126,035
Adjustments to reconcile net profit to net cash provided by operating activities		
Depreciation and amortization	143,967	142,085
(Increase) decrease in trade receivables	(69,052)	(132,904)
(Increase) decrease in inventories	(81,018)	(133,520)
Increase (decrease) in trade payables	39,557	94,867
Other	(123,714)	45,477
Net cash provided by operating activities	31,440	142,040
<u>Cash flows from investing activities</u>		
Purchase of property, plant and equipment	(164,192)	(206,681)
Proceeds from sale of property, plant and equipment	28,777	10,840
Purchase of investments accounted for using the equity method and other financial assets	(18,060)	(14,892)
Proceeds from sale and redemption of investments accounted for using the equity method and other financial assets	20,618	4,832
Other	17,755	(45,245)
Net cash used in investing activities	(115,102)	(251,146)
<u>Cash flows from financing activities</u>		
Increase (decrease) in short-term debt	96,683	(2,522)
Increase (decrease) in long-term debt	(4,501)	(2,435)
Dividends paid to Panasonic Corporation stockholders	(46,647)	(34,986)
Dividends paid to non-controlling interests	(12,942)	(16,417)
(Increase) decrease in treasury stock	29	(55)
Other	1,806	(87,455)
Net cash provided by (used in) financing activities	34,428	(143,870)
Effect of exchange rate changes on cash and cash equivalents	31,244	17,405
Net increase (decrease) in cash and cash equivalents	(17,990)	(235,571)
Cash and cash equivalents at beginning of period	1,089,585	1,270,787
Cash and cash equivalents at the end of the period	1,071,595	1,035,216

**Notes to consolidated financial statements:**

1. The Company applied IFRS 15, "Revenue from Contracts with Customers" from April 1, 2018 using the method recognizing the cumulative effect of applying IFRS 15 at the date of initial application. Effects of applying IFRS 15 on profit/loss are insignificant. Cumulative effects of applying IFRS 15 on the opening balance of the Company's "retained earnings" at April 1, 2018 were insignificant, which are described in "Condensed Quarterly Consolidated Statements of Changes in Equity."
2. The Company conducted an incorporation-type company split on April 2, 2018, in order to transfer a part of its wholly-owned subsidiaries to Panasonic Equity Management Japan Co., Ltd. that was newly incorporated.
3. Assumption for going concern : None
4. Number of consolidated subsidiaries as of September 30, 2018: 588  
Number of companies under the equity method as of September 30, 2018: 89

## Consolidated Financial Results

### 1. Six months ended September 30, 2018

#### A. Operating Results

	Yen (billions)		
	Fiscal 2019 Six Months ended Sep. 30, 2018	Fiscal 2018 Six Months ended Sep. 30, 2017	Percentage 2019/2018
Net sales	4,008.2	3,857.9	104%
Operating profit	195.2	196.6	99%
Profit before income taxes	197.3	194.8	101%
Net profit attributable to Panasonic Corporation stockholders	113.6	118.9	96%

During the six months ended September 30, 2018 (fiscal 2019) under review, the global economy continued to moderately recover as the U.S. economy performed favorably, with stable personal spending and capital expenditures. The Chinese economy saw a stable trend despite slowdowns such as in investment. The Japanese economy showed a recovery mainly in exports and capital expenditures. Regarding the outlook for the global economy, risk factors such as the politics and financial situation of various countries, the spread of protectionism, and downward economic swings in emerging countries can be seen.

Under such business conditions, Panasonic is promoting its strategies for sustainable growth, identifying the areas where the Company will concentrate its management resources.

For the rechargeable battery business, which shows rapid expansion mainly spurred by automotive lithium-ion batteries, the Company reorganized the business based on customers and industries on April 1, 2018. This new structure allows the efficient use of development resources and the Company is accelerating its growth strategy. In July, in Indonesia, Panasonic came to an agreement with Honda Motor Co., Ltd., to jointly conduct a research experiment on battery sharing using detachable mobile batteries and electric motorcycles. Panasonic is striving to create new demand

for batteries.

In India, one of the Company's strategic markets for its home appliances business along with China and Southeast Asia, Panasonic started to release made-in-India refrigerators in April. Panasonic continues to expand its home appliances business in this fast-growing market.

In June, the Company came to an agreement with Nitto Kogyo Corporation to study comprehensive collaboration on businesses such as distribution boards. Looking to the domestic and overseas markets, both companies will cooperate in the areas of production, development, and technology, aiming to offer solutions that bring yet higher customer satisfaction.

Furthermore, in September, the Company agreed to collaborate with two Chinese companies in the solutions businesses for the building industry. In China, where the construction market is rapidly expanding, the Company strives to accelerate the solutions businesses to offer comfortable and high-quality spaces at construction site, such as improving the workers' living environment.

For the six months ended September 30, 2018, the Company's consolidated group sales increased by 4% to 4,008.2 billion yen from fiscal 2018 (a year ago), continuing an year-on-year sales increase following the previous year. Domestic sales increased year on year due mainly to favorable sales of automotive-related products and Panasonic Homes Co., Ltd., despite a sales decline for consumer products in Appliances. Overseas sales increased due mainly to favorable sales of the automotive-related business including Energy and Automotive, electrical construction materials business of Energy Systems, and the electronic component mounting equipment business of Process Automation.

Operating profit slightly decreased by 1% to 195.2 billion yen from a year ago. Sales increase and improved other income (expenses) such as recording a gain on the sale of land were unable to offset fixed-costs increase and raw material cost hikes. Profit before income taxes increased by 1% to 197.3 billion yen, and net profit attributable to Panasonic Corporation stockholders decreased by 4% to 113.6 billion yen from a year ago.

## B. Breakdown by Segment

### Appliances

	Yen (billions)		
	Fiscal 2019 Six months ended Sep. 30, 2018	Fiscal 2018 Six months ended Sep. 30, 2017	Percentage 2019/2018
Sales	1,408.8	1,414.4	100%
Operating profit	61.7	74.4	83%

Sales were 1,408.8 billion yen, almost in line with a year ago. While sales through e-commerce in China and Commercial Refrigeration & Food Equipment in North America were favorable, sales mainly in air-conditioners and AVC products were weak. Operating profit decreased to 61.7 billion yen from a year ago due mainly to the negative effects of exchange rate fluctuations and raw material cost hikes.

### Eco Solutions

	Yen (billions)		
	Fiscal 2019 Six months ended Sep. 30, 2018	Fiscal 2018 Six months ended Sep. 30, 2017	Percentage 2019/2018
Sales	951.1	901.4	106%
Operating profit	22.8	20.5	111%

Sales increased by 6% to 951.1 billion yen from a year ago. This increase was driven by the favorable results from the ready-built housing business of Panasonic Homes Co., Ltd., growth in the electrical construction materials business mainly for India and Southeast Asia, and the new consolidation of Matsumura-Gumi Corporation. Operating profit increased to 22.8 billion yen from a year ago due to sales increase and reversal of one-shot expenses in the previous year, despite the negative effects of raw material cost hikes and upfront expenses to expand overseas electrical construction materials business.

Connected Solutions

	Yen (billions)		
	Fiscal 2019 Six months ended Sep. 30, 2018	Fiscal 2018 Six months ended Sep. 30, 2017	Percentage 2019/2018
Sales	549.1	527.4	104%
Operating profit	51.8	39.5	131%

Sales increased by 4% to 549.1 billion yen from a year ago. Sales increased at the Process Automation Business with mounting equipment and welding equipment for automotive industries showing strong results. Panasonic System Solutions Japan Co., Ltd. also achieved sales growth for retail and logistics industries as well as public services and local governments. Operating profit increased to 51.8 billion yen due mainly to the impact of sales increase in Process Automation Business and the improved product mix of Media Entertainment.

Automotive & Industrial Systems

	Yen (billions)		
	Fiscal 2019 Six months ended Sep. 30, 2018	Fiscal 2018 Six months ended Sep. 30, 2017	Percentage 2019/2018
Sales	1,469.6	1,343.1	109%
Operating profit	29.0	39.4	74%

Sales increased by 9% to 1,469.6 billion yen from a year ago. This increase was driven by Automotive Business, with sales increase of infotainment systems in Japan, Europe, and the U.S., and Energy Business with significant sales growth in automotive batteries. Despite profit increase by sales expansion, operating profit decreased to 29.0 billion yen from a year ago due mainly to increased ramp-up expenses for the automotive battery factory in North America and sales decrease of Electromechanical Control.

C. Consolidated Financial Condition

Net cash provided by operating activities for the six months ended September 30, 2018, amounted to 31.4 billion yen, compared with an inflow of 142.0 billion yen a year ago. This was due mainly to the payment of one-shot legal costs in this year, in

spite of an improvement of increase (decrease) in inventories. Net cash used in investing activities amounted to 115.1 billion yen, compared with an outflow of 251.1 billion yen a year ago. This was due mainly to a decrease in capital expenditures, an increase in proceeds from the sale of land, and collection of lease receivables. Accordingly, free cash flow (net cash provided by operating activities and investing activities) improved by 25.4 billion yen from a year ago to an outflow of 83.7 billion yen. Net cash provided by financing activities amounted to 34.4 billion yen, compared with an outflow of 143.9 billion yen a year ago. This was due mainly to an issuance of short-term bonds of 90.0 billion yen this year, and acquisition of additional equity interest in PanaHome Corporation in the same period of last year. Taking exchange rate movement into consideration, cash and cash equivalents totaled 1,071.6 billion yen as of September 30, 2018, decreased by 18.0 billion yen compared with March 31, 2018.

The Company's consolidated total assets as of September 30, 2018 increased by 171.4 billion yen to 6,462.6 billion yen from March 31, 2018. This was due mainly to increases in trade receivables and inventory due to B2B business expansion. The Company's consolidated total liabilities as of September 30, 2018 increased by 58.6 billion yen, compared with March 31, 2018, to 4,467.5 billion yen. Panasonic Corporation stockholders' equity increased by 119.6 billion yen, compared with March 31, 2018, to 1,827.1 billion yen. This was due mainly to recording of net profit attributable to Panasonic Corporation stockholders. Adding non-controlling interests to Panasonic Corporation stockholders' equity, total equity was 1,995.1 billion yen.

## **2. Interim and Year-end Dividends**

In line with the dividends forecasts announced on August 31, 2018, the Board of Directors of the Company resolved today to distribute an interim cash dividend of 15 yen per share to shareholders of record as of September 30, 2018, payable November 30, 2018. The year-end dividend has not yet been decided.

### **3. Forecast for fiscal 2019**

The consolidated financial forecast for fiscal 2019 remains unchanged from the previous forecast announced on May 10, 2018.

### **Disclaimer Regarding Forward-Looking Statements**

This press release includes forward-looking statements (that include those within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended) about Panasonic and its Group companies (the Panasonic Group). To the extent that statements in this press release do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of the Panasonic Group in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Panasonic Group's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Panasonic undertakes no obligation to publicly update any forward-looking statements after the date of this press release. Investors are advised to consult any further disclosures by Panasonic in its subsequent filings under the Financial Instrument and Exchange Act of Japan (the FIEA) and other publicly disclosed documents.

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Supplemental Financial Data for Fiscal 2019 Second Quarter, ended September 30, 2018  
[IFRS] (Consolidated)

Note 1: Official names and abbreviated names of each reportable segment are the following:  
Appliances: AP Connected Solutions: CNS  
Eco Solutions: ES Automotive & Industrial Systems: AIS

Note 2: "Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

Note 3: The figures in "Eliminations and Adjustments" include revenues and expenses which are not attributable to any segments, consolidation adjustments, and eliminations of intersegment transactions.

Note 4: The figures in "AP (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

Note 5: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method.

Note 6: Fiscal 2019 refers to the year ending March 31, 2019.

1. Fiscal 2019 Second Quarter Results ( by Segment, by Business )

Note: The figures for segment information and sales by business in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.

(1) Segment Information		Fiscal 2018					Fiscal 2019				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 31, 2018)
AP	Sales	726.6	687.8	753.9	615.9	2,784.2	720.2	688.6			2,800.0
	Operating Profit	45.9	28.5	32.2	1.2	107.8	39.1	22.6			108.0
	Other income/loss	0.4	0.8	-0.6	2.9	3.5	-0.8	0.7			0.5
ES	Sales	421.0	480.4	484.2	571.8	1,957.4	444.4	506.7			2,030.0
	Operating Profit	1.1	19.4	26.8	33.9	81.2	-0.1	22.9			93.0
	Other income/loss	-0.4	-5.4	-0.2	-0.9	-6.9	-0.8	0.5			2.0
CNS	Sales	247.0	280.4	278.6	304.4	1,110.4	274.3	274.8			1,120.0
	Operating Profit	15.8	23.7	38.0	26.1	103.6	22.4	29.4			88.0
	Other income/loss	1.3	-0.5	8.6	-7.7	1.7	0.5	1.6			-2.0
AIS	Sales	656.5	686.6	731.7	729.1	2,803.9	733.8	735.8			3,070.0
	Operating Profit	18.1	21.3	24.4	29.6	93.4	15.4	13.6			103.0
	Other income/loss	0.2	-5.0	-8.4	4.0	-9.2	1.2	-0.3			-13.0
Subtotal	Sales	2,051.1	2,135.2	2,248.4	2,221.2	8,655.9	2,172.7	2,205.9			9,020.0
	Operating Profit	80.9	92.9	121.4	90.8	386.0	76.8	88.5			392.0
	Other income/loss	1.5	-10.1	-0.6	-1.7	-10.9	0.1	2.5			-12.5
Other	Sales	62.5	70.0	58.3	127.7	318.5	71.4	46.2			310.0
	Operating Profit	2.9	0.1	-0.9	-0.1	2.0	0.1	1.5			0.0
	Other income/loss	4.3	0.4	-0.2	-2.8	1.7	-0.4	0.5			0.0
Eliminations and Adjustments	Sales	-248.3	-212.6	-252.4	-278.9	-992.2	-235.4	-252.6			-1,030.0
	Operating Profit	0.1	19.7	-0.4	-26.9	-7.5	23.1	5.2			33.0
	Other income/loss	-1.7	-0.5	-3.8	-5.5	-11.5	18.7	0.0			27.5
Total	Sales	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7	1,999.5			8,300.0
	Operating Profit	83.9	112.7	120.1	63.8	380.5	100.0	95.2			425.0
	Other income/loss	4.1	-10.2	-4.6	-10.0	-20.7	18.4	3.0			15.0
AP (production and sales consolidated)	Sales	746.6	710.2	781.7	635.2	2,873.7	745.4	699.2			2,900.0
	Operating Profit	42.5	27.2	34.6	2.8	107.1	37.7	20.3			108.0
	Other income/loss	0.3	0.8	0.3	1.9	3.3	-0.8	0.6			0.5

		Fiscal 2018					Fiscal 2019					
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 31, 2018)	
AP (production and sales consolidated)	Air-Conditioner Business	Sales	160.3	115.8	100.0	111.8	487.9	158.3	117.3			510.0
		Operating Profit	16.5	4.8	1.0	2.3	24.6	14.3	2.2			21.8
		Other income/loss	0.0	2.0	-0.1	-0.1	1.8	0.1	-0.3			0.0
AIS*	Automotive Business	Sales	206.8	220.3	241.1	260.6	928.8	243.3	236.6			981.7
		Operating Profit	7.0	7.8	2.6	14.4	31.7	7.6	5.0			27.4
		Other income/loss	1.8	0.3	-8.5	1.5	-4.9	0.7	0.1			-4.6
	Energy Business	Sales	127.3	133.8	152.0	149.4	562.5	154.5	177.7			788.0
		Operating Profit	-1.7	-0.4	3.5	9.7	11.1	-8.4	-7.3			22.1
		Other income/loss	-0.8	-0.2	-0.5	6.6	5.0	-1.1	0.0			-2.5
Industrial Business	Sales	228.9	242.3	245.0	229.0	945.2	240.2	230.6			959.1	
	Operating Profit	8.2	8.9	16.5	8.4	42.0	10.4	10.2			48.8	
	Other income/loss	-0.7	-5.8	0.5	-1.3	-7.4	1.5	0.0			-4.9	

\* Each business in AIS consists of the following BDs.

-Automotive Business

: Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.

-Energy Business

: Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD

-Industrial Business

: Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

**(2) Sales by Business**

yen (billions)

		Fiscal 2018					Fiscal 2019				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts (as of Oct. 31, 2018)
AP* <sup>1</sup> (production and sales consolidated)	Air-Conditioner Business	160.3	115.8	100.0	111.8	487.9	158.3	117.3			510.0
	Small & Built-in Appliance Business	100.6	98.4	118.5	89.5	407.0	102.9	98.4			—
	Major Appliance Business	124.8	136.9	134.9	114.0	510.6	127.9	138.7			—
	AVC Business	169.4	169.6	211.2	143.1	693.3	167.1	154.1			—
	Commercial Refrigeration & Food Equipment Business	68.7	72.1	72.9	62.2	275.9	71.2	70.8			—
ES	Lighting BD	68.2	76.9	90.5	82.1	317.7	70.8	76.0			—
	Energy Systems BD	79.1	86.8	93.2	89.8	348.9	81.6	88.1			—
	Housing Systems BD	83.4	87.2	92.3	84.7	347.6	82.6	85.8			—
	Panasonic Ecology Systems Co., Ltd.	38.3	37.8	43.4	46.6	166.2	41.7	42.6			—
	Panasonic Homes Co., Ltd.	64.8	90.2	73.3	129.1	357.4	69.6	101.0			—
CNS* <sup>2</sup>	Avionics Business	61.9	71.0	70.1	69.0	272.0	63.2	66.2			—
	Process Automation BD	45.3	52.9	43.2	42.1	183.5	58.8	53.8			—
	Media Entertainment BD	31.2	34.5	34.4	32.8	133.0	30.5	32.8			—
	Mobile Solutions BD	53.0	56.9	62.0	59.7	231.6	62.3	54.5			—
	PSSJ	55.6	67.0	71.2	109.9	303.7	64.4	67.5			—
AIS* <sup>3</sup>	Automotive Business	206.8	220.3	241.1	260.6	928.8	243.3	236.6			981.7
	Energy Business	127.3	133.8	152.0	149.4	562.5	154.5	177.7			788.0
	Industrial Business	228.9	242.3	245.0	229.0	945.2	240.2	230.6			959.1

\*1 Each business in AP consists of the following BDs. The figures of BDs are on production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AVC Business : TV BD, Imaging Network BD, Home Entertainment BD, Communication Products BD
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation

\*2 Each business in CNS consists of the following BDs.

- Avionics Business : Panasonic Avionics Corporation, Avionics BU
- Process Automation BD
- Media Entertainment BD
- Mobile Solutions BD
- PSSJ : Panasonic System Solutions Japan Co., Ltd.

\*3 Each business in AIS consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.
- Energy Business : Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

**(3) Capital Investment by Segment**

yen (billions)

	Fiscal 2018			Fiscal 2019		
	Q1	Q2	Full year	Q1	Q2	Full year Forecasts*
AP	9.7	11.8	61.8	7.4	10.8	50.0
ES	7.6	11.6	45.5	10.2	11.5	53.0
CNS	3.1	4.8	21.6	2.9	6.0	19.0
AIS	48.3	59.1	226.4	32.7	39.7	241.0
Other & Corporate	22.9	6.5	36.9	3.6	0.5	17.0
Total	91.6	93.8	392.2	56.8	68.5	380.0

Note: These figures are calculated on an accrual basis.

\* Full year forecasts for fiscal 2019 are unchanged.

**(4) Depreciation by Segment**

yen (billions)

	Fiscal 2018			Fiscal 2019		
	Q1	Q2	Full year	Q1	Q2	Full year Forecasts*
AP	11.6	12.0	48.6	12.3	12.2	57.0
ES	10.9	10.7	43.2	10.5	10.6	49.0
CNS	4.5	4.8	19.1	4.7	4.8	22.0
AIS	27.0	27.9	105.5	26.4	26.2	141.0
Other & Corporate	2.0	1.6	10.2	2.2	1.7	6.0
Total	56.0	57.0	226.6	56.1	55.5	275.0

\* Full year forecasts for fiscal 2019 are unchanged.

## 2. Other

### (1) Sales by Region

yen (billions)

	Fiscal 2018					Fiscal 2019				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Japan	849.0	905.8	929.5	1,039.8	3,724.1	880.8	938.1			
Local currency basis YoY	102%	101%	99%	105%	102%	104%	104%			
North and South America	317.4	341.6	364.2	345.1	1,368.3	364.7	390.2			
Local currency basis YoY	99%	104%	108%	109%	105%	117%	115%			
Europe	185.2	192.2	225.7	217.9	821.0	206.3	185.8			
Local currency basis YoY	113%	131%	130%	135%	127%	106%	98%			
Asia	273.6	291.0	270.1	252.4	1,087.1	281.2	242.9			
Local currency basis YoY	101%	117%	106%	103%	106%	103%	85%			
China	240.1	262.0	264.8	214.8	981.7	275.7	242.5			
Local currency basis YoY	114%	122%	115%	105%	114%	110%	94%			
Total	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7	1,999.5			
Local currency basis YoY	104%	108%	106%	108%	106%	107%	101%			

### (2) R&D Expenditures

yen (billions)

	Fiscal 2018			Fiscal 2019		
	Q1	Q2	Full year	Q1	Q2	Full year Forecasts*
R&D Expenditures	107.1	115.3	448.9	115.8	120.9	490.0

\* Full year forecasts for fiscal 2019 are unchanged.

### (3) Foreign Currency Exchange Rates

	Fiscal 2018					Fiscal 2019				
	Q 1	Q 2	Q 3	Q 4	Full year	Q 1	Q 2	Q 3	Q 4	Full year Forecasts (as of Oct. 31, 2018)
U.S. Dollars	¥111	¥111	¥113	¥108	¥111	¥109	¥111			¥110
Euro	¥122	¥130	¥133	¥133	¥130	¥130	¥130			¥130
Renminbi	¥16.2	¥16.6	¥17.1	¥17.1	¥16.8	¥17.1	¥16.4			¥16.6

Note: Average rate

### (4) Foreign Exchange Sensitivity

yen (billions)

	Operating Profit
U.S. Dollars	-2.4
Euro	-1.6
Renminbi	+5.6

Note: Impact of exchange rate fluctuation (Fiscal 2019 full year forecasts impact by one yen appreciation.)

Figures here represent information voluntarily prepared by the Company as of May 10, 2018.

### (5) Number of Employees

(persons)

	2017				2018				2019
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Japan-based	104,832	106,370	105,907	105,439	105,465	107,572	106,922		
Overseas	152,701	164,438	167,391	168,431	168,678	165,948	166,539		
Total	257,533	270,808	273,298	273,870	274,143	273,520	273,461		

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