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FOR IMMEDIATE RELEASE

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Panasonic Reports its Consolidated Financial Results
for the Three-month ended June 30, 2018

Osaka, Japan, July 31, 2018 -- Panasonic Corporation (Panasonic [TSE:6752]) today reported its consolidated financial results for the three months ended June 30, 2018, of the current fiscal year ending March 31, 2019 (fiscal 2019).

Summary

Yen (billions)

	Fiscal 2019 Three Months ended June 30, 2018	Fiscal 2018 Three Months ended June 30, 2017	Percentage 2019/2018
Net sales	2,008.7	1,865.3	108%
Domestic	880.8	849.0	104%
Overseas	1,127.9	1,016.3	111%
Operating profit	100.0 5.0%	83.9 4.5%	119%
Profit before income taxes	102.2 5.1%	82.0 4.4%	125%
Net profit	61.5 3.1%	52.2 2.8%	118%
Net profit attributable to Panasonic Corporation stockholders	57.4 2.9%	48.8 2.6%	118%
Earnings per share attributable to Panasonic Corporation stockholders			
Basic	24.59 yen	20.91 yen	3.68 yen
Diluted	24.58 yen	20.90 yen	3.68 yen

- Notes:
1. The Company's consolidated financial statements are prepared in conformity with International Financial Reporting Standards (IFRS).
 2. Number of consolidated companies: 590 (including parent company)
Number of companies under the equity method: 89
 3. One ADS represents one share of common share. Earnings per share attributable to Panasonic Corporation stockholders per ADS is same amount as Earnings per share attributable to Panasonic Corporation stockholders.

**Condensed Quarterly Consolidated Statements of Profit or Loss and
Condensed Quarterly Consolidated Statements of Comprehensive Income**

Condensed Quarterly Consolidated Statements of Profit or Loss

Yen (millions)

	Fiscal 2019 Three Months ended June 30, 2018		Fiscal 2018 Three Months ended June 30, 2017		Percentage 2019/2018
		%		%	
Net sales	2,008,735	100.0	1,865,275	100.0	108
Cost of sales	(1,447,642)	(72.1)	(1,317,291)	(70.6)	
Gross profit	561,093	27.9	547,984	29.4	102
Selling, general and administrative expenses	(479,511)	(23.8)	(468,193)	(25.1)	
Share of profit of investments accounted for using the equity method	1,196	0.1	1,806	0.1	
Other income (expenses), net	17,178	0.8	2,328	0.1	
Operating profit	99,956	5.0	83,925	4.5	119
Finance income	7,754	0.4	6,629	0.4	
Finance expenses	(5,464)	(0.3)	(8,582)	(0.5)	
Profit before income taxes	102,246	5.1	81,972	4.4	125
Income taxes	(40,724)	(2.0)	(29,781)	(1.6)	
Net profit	61,522	3.1	52,191	2.8	118
Net profit attributable to:					
Panasonic Corporation stockholders	57,360	2.9	48,759	2.6	118
Non-controlling interests	4,162	0.2	3,432	0.2	121

Notes: 1. Depreciation	56,103 million yen	56,012 million yen
2. Capital investment	56,791 million yen	91,632 million yen
3. R&D expenditures	115,824 million yen	107,093 million yen
4. Number of employees	273,520	270,808

Condensed Quarterly Consolidated Statements of Comprehensive Income

Yen (millions)

	Fiscal 2019 Three Months ended June 30, 2018	Fiscal 2018 Three Months ended June 30, 2017	Percentage 2019/2018
Net Profit	61,522	52,191	% 118
Other comprehensive income			
Items that will not be reclassified to profit or loss:			
Remeasurements of defined benefit plans	1,874	40,003	
Financial assets measured at fair value through other comprehensive income	10,784	13,549	
Subtotal	12,658	53,552	
Items that may be reclassified to profit or loss:			
Exchange differences on translation of foreign operations	15,636	27,342	
Net changes in cash flow hedges	(1,451)	(1,253)	
Subtotal	14,185	26,089	
Total other comprehensive income	26,843	79,641	
Comprehensive income	88,365	131,832	67
Comprehensive income attributable to :			
Panasonic Corporation stockholders	85,884	124,907	69
Non-controlling interests	2,481	6,925	36

Information by Segment

Yen (billions)

	Fiscal 2019 Three Months ended June 30, 2018					Fiscal 2018 Three Months ended June 30, 2017		
	Sales	19/18	Operating Profit (loss)	% of Sales	19/18	Sales	Operating Profit	% of Sales
Reportable Segments:		%		%	%			%
Appliances	720.2	99	39.1	5.4	85	726.6	45.9	6.3
Eco Solutions	444.4	106	(0.1)	(0.0)	--	421.0	1.1	0.3
Connected Solutions	274.3	111	22.4	8.2	142	247.0	15.8	6.4
Automotive & Industrial Systems	733.8	112	15.4	2.1	85	656.5	18.1	2.8
Subtotal	2,172.7	106	76.8	3.5	95	2,051.1	80.9	3.9
Other	71.4	114	0.1	0.1	3	62.5	2.9	4.7
Eliminations and adjustments	(235.4)	--	23.1	--	--	(248.3)	0.1	--
Total	2,008.7	108	100.0	5.0	119	1,865.3	83.9	4.5

Notes: 1. The Panasonic Group is divided into four Divisional Companies for business management, and they support the autonomy of each business division and execute businesses in their respective areas on a global scale. The results of their performance are classified and disclosed in the four reportable segments of Appliances, Eco Solutions, Connected Solutions, and Automotive & Industrial Systems.

"Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any segments, and consolidation adjustments, and eliminations of intersegment transactions.

3. Certain businesses were transferred among segments on April 1, 2018. Accordingly, the figures of segment information in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.

Condensed Quarterly Consolidated Statements of Financial Position

	Yen (millions)		
	June 30, 2018	March 31, 2018	Difference
Current assets:	3,614,804	3,485,958	128,846
Cash and cash equivalents	1,058,609	1,089,585	(30,976)
Trade receivables	1,093,070	1,038,984	54,086
Other financial assets	243,825	203,557	40,268
Inventories	1,036,139	988,609	47,530
Other current assets	183,161	165,223	17,938
Non-current assets:	2,770,719	2,805,190	(34,471)
Investments accounted for using the equity method	149,630	147,959	1,671
Other financial assets	178,664	166,466	12,198
Property, plant and equipment	1,325,026	1,374,066	(49,040)
Other non-current assets	1,117,399	1,116,699	700
Total assets	6,385,523	6,291,148	94,375
Current liabilities:	3,193,763	3,097,935	95,828
Short-term debt, including current portion of long-term debt	454,559	375,392	79,167
Trade payables	1,156,398	1,146,476	9,922
Other financial liabilities	279,725	304,977	(25,252)
Other current liabilities	1,303,081	1,271,090	31,991
Non-current liabilities:	1,272,366	1,310,928	(38,562)
Long-term debt	831,846	864,052	(32,206)
Other non-current liabilities	440,520	446,876	(6,356)
Total liabilities	4,466,129	4,408,863	57,266
Panasonic Corporation stockholders' equity:	1,753,675	1,707,551	46,124
Common stock	258,740	258,740	--
Capital surplus	527,074	527,408	(334)
Retained earnings	1,322,365	1,300,336	22,029
Other components of equity	(143,888)	(168,259)	24,371
Treasury stock	(210,616)	(210,674)	58
Non-controlling interests	165,719	174,734	(9,015)
Total equity	1,919,394	1,882,285	37,109
Total liabilities and equity	6,385,523	6,291,148	94,375

Note: Other components of equity breakdown:

	Yen (millions)		
	June 30, 2018	March 31, 2018	Difference
Remeasurements of defined benefit plans*	--	--	--
Financial assets measured at fair value through other comprehensive income	55,622	47,279	8,343
Exchange differences on translation of foreign operations	(198,904)	(216,355)	17,451
Net changes in cash flow hedges	(606)	817	(1,423)

* Remeasurements of defined benefit plans is directly transferred to Retained earnings from Other components of equity.

Condensed Quarterly Consolidated Statements of Changes in Equity

Yen (millions)

Fiscal 2019 Three Months ended June 30, 2018	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Panasonic Corporation stockholders' equity	Non- controlling interests	Total equity
Balances as of April 1, 2018	258,740	527,408	1,300,336	(168,259)	(210,674)	1,707,551	174,734	1,882,285
Comprehensive income:								
Net profit	--	--	57,360	--	--	57,360	4,162	61,522
Remeasurements of defined benefit plans	--	--	--	1,802	--	1,802	72	1,874
Financial assets measured at fair value through other comprehensive income	--	--	--	10,707	--	10,707	77	10,784
Exchange differences on translation of foreign operations	--	--	--	17,451	--	17,451	(1,815)	15,636
Net changes in cash flow hedges	--	--	--	(1,436)	--	(1,436)	(15)	(1,451)
Total comprehensive income	--	--	57,360	28,524	--	85,884	2,481	88,365
Transfer from other components of equity to retained earning	--	--	4,166	(4,166)	--	--	--	--
Cash dividends	--	--	(46,647)	--	--	(46,647)	(10,036)	(56,683)
Changes in treasury stock	--	(31)	--	--	58	27	--	27
Transactions with non-controlling interests and other	--	(303)	--	13	--	(290)	(1,460)	(1,750)
Cumulative effect of new accounting standards applied	--	--	7,150	--	--	7,150	--	7,150
Balances as of June 30, 2018	258,740	527,074	1,322,365	(143,888)	(210,616)	1,753,675	165,719	1,919,394

Fiscal 2018 Three Months ended June 30, 2017	Common stock	Capital surplus	Retained earnings	Other components of equity	Treasury stock	Panasonic Corporation stockholders' equity	Non- controlling interests	Total equity
Balances as of April 1, 2017	258,740	636,905	1,051,445	(164,632)	(210,569)	1,571,889	188,046	1,759,935
Comprehensive income:								
Net profit	--	--	48,759	--	--	48,759	3,432	52,191
Remeasurements of defined benefit plans	--	--	--	40,066	--	40,066	(63)	40,003
Financial assets measured at fair value through other comprehensive income	--	--	--	13,507	--	13,507	42	13,549
Exchange differences on translation of foreign operations	--	--	--	23,818	--	23,818	3,524	27,342
Net changes in cash flow hedges	--	--	--	(1,243)	--	(1,243)	(10)	(1,253)
Total comprehensive income	--	--	48,759	76,148	--	124,907	6,925	131,832
Transfer from other components of equity to retained earning	--	--	46,751	(46,751)	--	--	--	--
Cash dividends	--	--	(34,986)	--	--	(34,986)	(14,745)	(49,731)
Changes in treasury stock	--	(1)	--	--	(28)	(29)	--	(29)
Transactions with non-controlling interests and other	--	(40,883)	--	6,610	--	(34,273)	(9,011)	(43,284)
Balances as of June 30, 2017	258,740	596,021	1,111,969	(128,625)	(210,597)	1,627,508	171,215	1,798,723

Condensed Quarterly Consolidated Statements of Cash Flows

Yen (millions)

	Fiscal 2019 Three Months ended June 30, 2018	Fiscal 2018 Three Months ended June 30, 2017
<u>Cash flows from operating activities</u>		
Net profit	61,522	52,191
Adjustments to reconcile net profit to net cash provided by operating activities		
Depreciation and amortization	71,646	69,917
(Increase) decrease in trade receivables	(41,549)	(47,578)
(Increase) decrease in inventories	(47,533)	(80,304)
Increase (decrease) in trade payables	14,789	42,742
Other	(22,245)	41,500
Net cash provided by operating activities	36,630	78,468
<u>Cash flows from investing activities</u>		
Purchase of property, plant and equipment	(96,272)	(115,424)
Proceeds from sale of property, plant and equipment	24,080	9,407
Purchase of investments accounted for using the equity method and other financial assets	(13,024)	(3,190)
Proceeds from sale and redemption of investments accounted for using the equity method and other financial assets	6,069	816
Other	2,023	(16,769)
Net cash used in investing activities	(77,124)	(125,160)
<u>Cash flows from financing activities</u>		
Increase (decrease) in short-term debt	50,446	(2,712)
Increase (decrease) in long-term debt	(2,607)	(222)
Dividends paid to Panasonic Corporation stockholders	(46,647)	(34,986)
Dividends paid to non-controlling interests	(10,036)	(14,745)
(Increase) decrease in treasury stock	27	(29)
Other	4,136	(78,974)
Net cash used in financing activities	(4,681)	(131,668)
Effect of exchange rate changes on cash and cash equivalents	14,199	3,288
Net increase (decrease) in cash and cash equivalents	(30,976)	(175,072)
Cash and cash equivalents at beginning of period	1,089,585	1,270,787
Cash and cash equivalents at the end of the period	1,058,609	1,095,715

Notes to consolidated financial statements:

1. The Company applied IFRS 15, "Revenue from Contracts with Customers" from April 1, 2018 using the method recognizing the cumulative effect of applying IFRS 15 at the date of initial application. Effects of applying IFRS 15 on profit/loss are insignificant. Cumulative effects of applying IFRS 15 on the opening balance of the Company's "retained earnings" at April 1, 2018 were insignificant, which are described in "Condensed Quarterly Consolidated Statements of Changes in Equity."
2. The Company conducted an incorporation-type company split on April 2, 2018, in order to transfer a part of its wholly-owned subsidiaries to Panasonic Equity Management Japan Co., Ltd. that was newly incorporated.
3. Assumption for going concern : None
4. Number of consolidated subsidiaries as of June 30, 2018: 589
Number of companies under the equity method as of June 30, 2018: 89

Consolidated Financial Results

1. Fiscal 2019 1Q ended June 30, 2018

A. Operating Results

	Yen (billions)		
	Fiscal 2019 Three Months ended Jun. 30, 2018	Fiscal 2018 Three Months ended Jun. 30, 2017	Percentage 2019/2018
Net sales	2,008.7	1,865.3	108%
Operating profit	100.0	83.9	119%
Profit before income taxes	102.2	82.0	125%
Net profit attributable to Panasonic Corporation stockholders	57.4	48.8	118%

During the three months ended June 30, 2018 (fiscal 2019) under review, the global economy continued to moderately recover as the U.S. economy performed favorably, with stable personal spending and recovering capital investments. The Chinese economy also saw an increase in exports driven by expanding external demand; furthermore, the Japanese economy showed a recovery on the back of stable employment and other factors. While the economy is expected to continue to improve, risk factors such as the politics and financial situation of various countries, the spread of protectionism, and downward economic swings in emerging countries can be seen.

Under such business conditions, Panasonic is promoting its strategies for sustainable growth, identifying the areas where the Company will concentrate its management resources.

As one of the initiatives taken during the three months ended June 30, 2018, the Company reorganized its rechargeable battery business based on customers and industries on April 1. The aim here is to achieve further growth in the rechargeable battery business which shows rapid expansion mainly spurred by automotive lithium-ion batteries. This new structure allows the efficient use of development resources and will accelerate the Company's growth strategy. In India, the Company's strategic

market for its home appliances business along with China and Southeast Asia, Panasonic started to release made-in-India refrigerators in April. Panasonic will continue to expand its home appliances business in this fast-growing market by offering products designed for the Indian consumers in a speedy manner. In June, the Company came to an agreement with Nitto Kogyo Corporation to study comprehensive collaboration on businesses such as distribution boards. Looking to the domestic and overseas markets, both companies will cooperate in the areas of production, development, and technology, aiming to offer solutions that bring yet higher customer satisfaction.

For the three months ended June 30, 2018, increases in both sales and profits continued from last year.

Consolidated group sales increased by 8% to 2,008.7 billion yen from fiscal 2018 (a year ago). Domestic sales increased year on year due mainly to favorable sales of automotive-related products and PCs, despite a sales decline for consumer products in Appliances. Overseas sales significantly increased due mainly to favorable sales of the automotive-related business including Automotive and Energy, and the electronic component mounting equipment of Process Automation.

Operating profit increased by 19% to 100.0 billion yen from a year ago. This result is due mainly to sales increase offsetting the negative impact from fixed-costs increase and raw material cost hikes. Improved other income (expenses) such as recording a gain on the sale of land also contributed to profit increase. Profit before income taxes increased by 25% to 102.2 billion yen, and net profit attributable to Panasonic Corporation stockholders increased by 18% to 57.4 billion yen from a year ago.

B. Breakdown by Reportable Segment

Appliances

	Yen (billions)		
	Fiscal 2019 First quarter	Fiscal 2018 First quarter	Percentage 2019/2018
Sales	720.2	726.6	99%
Operating profit	39.1	45.9	85%

Sales decreased by 1% to 720.2 billion yen from a year ago. Despite favorable sales through e-commerce in China, and Commercial Refrigeration & Food Equipment in North America, sales decreased due mainly to weak sales in air-conditioners and AVC products. Operating profit decreased to 39.1 billion yen from a year ago. Rationalization initiatives could not offset the negative effects of sales decrease and raw material cost hikes.

Eco Solutions

	Yen (billions)		
	Fiscal 2019 First quarter	Fiscal 2018 First quarter	Percentage 2019/2018
Sales	444.4	421.0	106%
Operating profit	(0.1)	1.1	—

Sales increased by 6% to 444.4 billion yen from a year ago. This increase was driven by stable growth in the electrical construction materials business mainly for India and China, favorable results from new construction orders and the ready-built housing business of Panasonic Homes Co., Ltd., and the new consolidation of Matsumura-Gumi Corporation. Operating profit decreased to a loss of 0.1 billion yen from a year ago due mainly to the negative effects of raw material cost hikes and upfront expenses to expand overseas electrical construction materials business.

Connected Solutions

	Yen (billions)		
	Fiscal 2019 First quarter	Fiscal 2018 First quarter	Percentage 2019/2018
Sales	274.3	247.0	111%
Operating profit	22.4	15.8	142%

Sales increased by 11% to 274.3 billion yen from a year ago. Sales increased at Process Automation Business with electronic component mounting equipment for automotive industries showing strong results, Mobile Solutions Business with stable sales in PCs, and Panasonic System Solutions Japan Co., Ltd. with sales growth for retail and logistics industries. Operating profit increased to 22.4 billion yen due mainly to the impact of sales increase in Process Automation Business.

Automotive & Industrial Systems

	Yen (billions)		
	Fiscal 2019 First quarter	Fiscal 2018 First quarter	Percentage 2019/2018
Sales	733.8	656.5	112%
Operating profit	15.4	18.1	85%

Sales increased by 12% to 733.8 billion yen from a year ago. All three Businesses expanded in sales; Automotive Business with sales increase of infotainment systems in Japan, Europe, and the U.S., Energy Business with sales growth in power storage systems in addition to automotive batteries, and Industrial Business with its expansion in automotive- and industrial-use devices. Despite significant profit increase by sales expansion, operating profit decreased to 15.4 billion yen from a year ago due mainly to increased ramp-up expenses for the automotive battery factory in North America.

C. Consolidated Financial Condition

Net cash provided by operating activities for the first quarter ended June 30, 2018 amounted to 36.6 billion yen, compared with an inflow of 78.5 billion yen a year ago. This was due mainly to an increase in income taxes payments, and the payment of one-shot legal costs, in spite of an improvement of increase (decrease) in inventories. Net cash used in investing activities amounted to 77.1 billion yen, compared with an outflow of 125.2 billion yen a year ago. This was due mainly to a decrease in capital expenditures and an increase in proceeds from sale of fixed assets. Accordingly, free cash flow (net cash provided by operating activities and investing activities) improved by 6.2 billion yen from a year ago to an outflow of 40.5 billion yen. Net cash used in financing activities amounted to 4.7 billion yen, compared with an outflow of 131.7 billion yen a year ago. This was due mainly to an issuance of short-term bonds of 50.0 billion yen this year, and acquisition of additional equity interest in PanaHome Corporation in the same period of last year. Taking exchange rate movement into consideration, cash and cash equivalents totaled 1,058.6 billion yen as of June 30, 2018, decreased by 31.0 billion yen compared with the end of fiscal 2018.

The Company's consolidated total assets as of June 30, 2018 increased by 94.4 billion yen to 6,385.5 billion yen from March 31, 2018. This was due mainly to increases in trade receivables and inventory due to seasonal influence and B2B business expansion. The Company's consolidated total liabilities as of June 30, 2018 increased by 57.3 billion yen, compared with March 31, 2018, to 4,466.1 billion yen. Panasonic Corporation stockholders' equity increased by 46.1 billion yen, compared with March 31, 2018, to 1,753.7 billion yen due mainly to recording of Net profit attributable to Panasonic Corporation stockholders. Adding Non-controlling interests to Panasonic Corporation stockholders' equity, total equity was 1,919.4 billion yen.

2. Forecast for fiscal 2019

The consolidated financial forecast for fiscal 2019 remains unchanged from the previous forecast announced on May 10, 2018.

Disclaimer Regarding Forward-Looking Statements

This press release includes forward-looking statements (that include those within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended) about Panasonic and its Group companies (the Panasonic Group). To the extent that statements in this press release do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of the Panasonic Group in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Panasonic Group's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Panasonic undertakes no obligation to publicly update any forward-looking statements after the date of this press release. Investors are advised to consult any further disclosures by Panasonic in its subsequent filings under the Financial Instrument and Exchange Act of Japan (the FIEA) and other publicly disclosed documents.

The risks, uncertainties and other factors referred to above include, but are not limited to, economic conditions, particularly consumer spending and corporate capital expenditures in the Americas, Europe, Japan, China and other Asian countries; volatility in demand for electronic equipment and components from business and industrial customers, as well as consumers in many product and geographical markets; the possibility that excessive currency rate fluctuations of the U.S. dollar, the euro, the Chinese yuan and other currencies against the yen may adversely affect costs and prices of Panasonic's products and services and certain other transactions that are denominated in these foreign currencies; the possibility of the Panasonic Group incurring additional costs of raising funds, because of changes in the fund raising environment; the possibility of the Panasonic Group not being able to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products in markets that are highly competitive in terms of both price and technology; the possibility of not achieving expected results or incurring unexpected losses in connection with the alliances or mergers and acquisitions; the possibility of not being able to achieve its business objectives through joint ventures and other collaborative agreements with other companies, including due to the pressure of price reduction exceeding that which can be achieved by its effort and decrease in demand for products from business partners which Panasonic highly depends on in BtoB business areas; the possibility of the Panasonic Group not being able to maintain competitive strength in many product and geographical areas; the possibility of incurring expenses resulting from any defects in products or services of the Panasonic Group; the possibility that the Panasonic Group may face intellectual property infringement claims by third parties; current and potential, direct and indirect restrictions imposed by other countries over trade, manufacturing, labor and operations; fluctuations in market prices of securities and other financial assets in which the Panasonic Group has holdings or changes in valuation of non-financial assets, including property, plant and equipment, goodwill and deferred tax assets; future changes or revisions to accounting policies or accounting rules; the possibility of incurring expenses resulting from a leakage of customers' or confidential information from Panasonic Group systems due to unauthorized access or a detection of vulnerability of network-connected products of the Panasonic Group; as well as natural disasters including earthquakes, prevalence of infectious diseases throughout the world, disruption of supply chain and other events that may negatively impact business activities of the Panasonic Group. The factors listed above are not all-inclusive and further information is contained in the most recent English translated version of Panasonic's securities reports under the FIEA and any other documents which are disclosed on its website.

Supplemental Financial Data for Fiscal 2019 First Quarter, ended June 30, 2018
[IFRS] (Consolidated)

Note 1: Official names and abbreviated names of each reportable segment are the following:
Appliances: AP Connected Solutions: CNS
Eco Solutions: ES Automotive & Industrial Systems: AIS

Note 2: "Other" includes business activities not belonging to the reportable segments, such as sales of raw materials.

Note 3: The figures in "Eliminations and Adjustments" include revenues and expenses which are not attributable to any segments, consolidation adjustments, and eliminations of intersegment transactions.

Note 4: The figures in "AP (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

Note 5: Other income/loss = Other income (expenses) + Share of profit of investments accounted for using the equity method.

Note 6: Fiscal 2019 refers to the year ending March 31, 2019.

1. Fiscal 2019 First Quarter Results (by Segment, by Business)

Note: The figures for segment information and sales by business in fiscal 2018 have been reclassified to conform to the presentation for fiscal 2019.

(1) Segment Information

yen (billions)

		Fiscal 2018					Fiscal 2019				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
AP	Sales	726.6	687.8	753.9	615.9	2,784.2	720.2				2,830.0
	Operating Profit	45.9	28.5	32.2	1.2	107.8	39.1				121.0
	Other income/loss	0.4	0.8	-0.6	2.9	3.5	-0.8				-3.0
ES	Sales	421.0	480.4	484.2	571.8	1,957.4	444.4				2,061.0
	Operating Profit	1.1	19.4	26.8	33.9	81.2	-0.1				101.0
	Other income/loss	-0.4	-5.4	-0.2	-0.9	-6.9	-0.8				-4.0
CNS	Sales	247.0	280.4	278.6	304.4	1,110.4	274.3				1,093.0
	Operating Profit	15.8	23.7	38.0	26.1	103.6	22.4				83.0
	Other income/loss	1.3	-0.5	8.6	-7.7	1.7	0.5				-3.0
AIS	Sales	656.5	686.6	731.7	729.1	2,803.9	733.8				3,000.0
	Operating Profit	18.1	21.3	24.4	29.6	93.4	15.4				136.0
	Other income/loss	0.2	-5.0	-8.4	4.0	-9.2	1.2				-11.0
Subtotal	Sales	2,051.1	2,135.2	2,248.4	2,221.2	8,655.9	2,172.7				8,984.0
	Operating Profit	80.9	92.9	121.4	90.8	386.0	76.8				441.0
	Other income/loss	1.5	-10.1	-0.6	-1.7	-10.9	0.1				-21.0
Other	Sales	62.5	70.0	58.3	127.7	318.5	71.4				310.0
	Operating Profit	2.9	0.1	-0.9	-0.1	2.0	0.1				0.0
	Other income/loss	4.3	0.4	-0.2	-2.8	1.7	-0.4				0.0
Eliminations and Adjustments	Sales	-248.3	-212.6	-252.4	-278.9	-992.2	-235.4				-994.0
	Operating Profit	0.1	19.7	-0.4	-26.9	-7.5	23.1				-16.0
	Other income/loss	-1.7	-0.5	-3.8	-5.5	-11.5	18.7				-14.0
Total	Sales	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7				8,300.0
	Operating Profit	83.9	112.7	120.1	63.8	380.5	100.0				425.0
	Other income/loss	4.1	-10.2	-4.6	-10.0	-20.7	18.4				-35.0
AP (production and sales consolidated)	Sales	746.6	710.2	781.7	635.2	2,873.7	745.4				2,950.0
	Operating Profit	42.5	27.2	34.6	2.8	107.1	37.7				121.0
	Other income/loss	0.3	0.8	0.3	1.9	3.3	-0.8				-3.0

yen (billions)

			Fiscal 2018					Fiscal 2019				
			Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
AP (production and sales consolidated)	Air-Conditioner Business	Sales	160.3	115.8	100.0	111.8	487.9	158.3				524.5
		Operating Profit	16.5	4.8	1.0	2.3	24.6	14.3				27.1
		Other income/loss	0.0	2.0	-0.1	-0.1	1.8	0.1				-1.1
AIS*	Automotive Business	Sales	206.8	220.3	241.1	260.6	928.8	243.3				922.7
		Operating Profit	7.0	7.8	2.6	14.4	31.7	7.6				43.4
		Other income/loss	1.8	0.3	-8.5	1.5	-4.9	0.7				0.0
	Energy Business	Sales	127.3	133.8	152.0	149.4	562.5	154.5				758.0
		Operating Profit	-1.7	-0.4	3.5	9.7	11.1	-8.4				29.1
		Other income/loss	-0.8	-0.2	-0.5	6.6	5.0	-1.1				-2.5
Industrial Business	Sales	228.9	242.3	245.0	229.0	945.2	240.2				984.1	
	Operating Profit	8.2	8.9	16.5	8.4	42.0	10.4				55.8	
	Other income/loss	-0.7	-5.8	0.5	-1.3	-7.4	1.5				-7.4	

* Each business in AIS consists of the following BDs.

·Automotive Business

: Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.

·Energy Business

: Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD

·Industrial Business

: Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

(2) Sales by Business

yen (billions)

		Fiscal 2018					Fiscal 2019				
		Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year Forecasts
AP*1 (production and sales consolidated)	Air-Conditioner Business	160.3	115.8	100.0	111.8	487.9	158.3				524.5
	Small & Built-in Appliance Business	100.6	98.4	118.5	89.5	407.0	102.9				—
	Major Appliance Business	124.8	136.9	134.9	114.0	510.6	127.9				—
	AVC Business	169.4	169.6	211.2	143.1	693.3	167.1				—
	Commercial Refrigeration & Food Equipment Business	68.7	72.1	72.9	62.2	275.9	71.2				—
ES	Lighting BD	68.2	76.9	90.5	82.1	317.7	70.8				—
	Energy Systems BD	79.1	86.8	93.2	89.8	348.9	81.6				—
	Housing Systems BD	83.4	87.2	92.3	84.7	347.6	82.6				—
	Panasonic Ecology Systems Co., Ltd.	38.3	37.8	43.4	46.6	166.2	41.7				—
	Panasonic Homes Co., Ltd.	64.8	90.2	73.3	129.1	357.4	69.6				—
CNS*2	Avionics Business	61.9	71.0	70.1	69.0	272.0	63.2				—
	Process Automation BD	45.3	52.9	43.2	42.1	183.5	58.8				—
	Media Entertainment BD	31.2	34.5	34.4	32.8	133.0	30.5				—
	Mobile Solutions BD	53.0	56.9	62.0	59.7	231.6	62.3				—
	PSSJ	55.6	67.0	71.2	109.9	303.7	64.4				—
AIS*3	Automotive Business	206.8	220.3	241.1	260.6	928.8	243.3				922.7
	Energy Business	127.3	133.8	152.0	149.4	562.5	154.5				758.0
	Industrial Business	228.9	242.3	245.0	229.0	945.2	240.2				984.1

*1 Each business in AP consists of the following BDs. The figures of BDs are on production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AVC Business : TV BD, Imaging Network BD, Home Entertainment BD, Communication Products BD
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation

*2 Each business in CNS consists of the following BDs.

- Avionics Business : Panasonic Avionics Corporation, Avionics BU
- Process Automation BD
- Media Entertainment BD
- Mobile Solutions BD
- PSSJ : Panasonic System Solutions Japan Co., Ltd.

*3 Each business in AIS consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.
- Energy Business : Energy Device BD, Energy Solutions BD, Tesla Energy BD, Automotive Energy BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

(3) Capital Investment by Segment

yen (billions)

	Fiscal 2018		Fiscal 2019	
	Q1	Full year	Q1	Full year Forecasts
AP	9.7	61.8	7.4	50.0
ES	7.6	45.5	10.2	53.0
CNS	3.1	21.6	2.9	19.0
AIS	48.3	226.4	32.7	241.0
Other & Corporate	22.9	36.9	3.6	17.0
Total	91.6	392.2	56.8	380.0

Note: These figures are calculated on an accrual basis.

(4) Depreciation by Segment

yen (billions)

	Fiscal 2018		Fiscal 2019	
	Q1	Full year	Q1	Full year Forecasts
AP	11.6	48.6	12.3	57.0
ES	10.9	43.2	10.5	49.0
CNS	4.5	19.1	4.7	22.0
AIS	27.0	105.5	26.4	141.0
Other & Corporate	2.0	10.2	2.2	6.0
Total	56.0	226.6	56.1	275.0

2. Other

(1) Sales by Region

yen (billions)

	Fiscal 2018					Fiscal 2019				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Japan	849.0	905.8	929.5	1,039.8	3,724.1	880.8				
Local currency basis YoY	102%	101%	99%	105%	102%	104%				
North and South America	317.4	341.6	364.2	345.1	1,368.3	364.7				
Local currency basis YoY	99%	104%	108%	109%	105%	117%				
Europe	185.2	192.2	225.7	217.9	821.0	206.3				
Local currency basis YoY	113%	131%	130%	135%	127%	106%				
Asia	273.6	291.0	270.1	252.4	1,087.1	281.2				
Local currency basis YoY	101%	117%	106%	103%	106%	103%				
China	240.1	262.0	264.8	214.8	981.7	275.7				
Local currency basis YoY	114%	122%	115%	105%	114%	110%				
Total	1,865.3	1,992.6	2,054.3	2,070.0	7,982.2	2,008.7				
Local currency basis YoY	104%	108%	106%	108%	106%	107%				

(2) R&D Expenditures

yen (billions)

	Fiscal 2018		Fiscal 2019	
	Q 1	Full year	Q 1	Full year Forecasts
R&D Expenditures	107.1	448.9	115.8	490.0

(3) Foreign Currency Exchange Rates

	Fiscal 2018					Fiscal 2019				
	Q 1	Q 2	Q 3	Q 4	Full year	Q 1	Q 2	Q 3	Q 4	Full year Forecasts
U.S. Dollars	¥111	¥111	¥113	¥108	¥111	¥109				¥105
Euro	¥122	¥130	¥133	¥133	¥130	¥130				¥130
Renminbi	¥16.2	¥16.6	¥17.1	¥17.1	¥16.8	¥17.1				¥17.0

Note: Average rate

(4) Number of Employees

(persons)

	2017				2018				2019
	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.	End of Jun.	End of Sep.	End of Dec.	End of Mar.
Japan-based	104,832	106,370	105,907	105,439	105,465	107,572			
Overseas	152,701	164,438	167,391	168,431	168,678	165,948			
Total	257,533	270,808	273,298	273,870	274,143	273,520			

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