

Information by Segment

Yen (billions)

	Fiscal 2018 ended March 31, 2018					Fiscal 2017 ended March 31, 2017		
	Sales	18/17	Operating Profit	% of Sales	18/17	Sales	Operating Profit	% of Sales
		%		%	%			%
Appliances	2,588.4	103	104.4	4.0	106	2,503.4	98.9	3.9
Eco Solutions	1,623.5	105	72.5	4.5	113	1,547.3	64.2	4.2
Connected Solutions	1,119.3	106	105.7	9.4	210	1,051.2	50.4	4.8
Automotive & Industrial Systems	2,803.5	116	91.4	3.3	98	2,416.6	93.0	3.8
Other	675.9	100	10.8	1.6	134	674.4	8.0	1.2
Subtotal	8,810.6	108	384.8	4.4	122	8,192.9	314.5	3.8
Eliminations and adjustments	(828.4)	--	(4.3)	--	--	(849.2)	(37.7)	--
Total	7,982.2	109	380.5	4.8	137	7,343.7	276.8	3.8

Notes: 1. The Company's segments are classified according to a divisional company-based management system, which focuses on global consolidated management by each divisional company, in order to ensure consistency of its internal management structure and disclosure.

Certain businesses were transferred among segments on April 1, 2017. Accordingly, the figures for segment information in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any segments for the purpose of evaluating operating results of each segment, and consolidation adjustments, and eliminations of intersegment transactions.

3. AVC Networks segment has been renamed as Connected Solutions segment from fiscal 2018.