

**Information by Segment**

Yen (billions)

	Fiscal 2018 Nine Months ended December 31, 2017					Fiscal 2017 Nine Months ended December 31, 2016		
	Sales	18/17	Operating Profit	% of Sales	18/17	Sales	Operating Profit (loss)	% of Sales
		%		%	%			%
Appliances	2,016.4	104	103.3	5.1	104	1,946.4	99.4	5.1
Eco Solutions	1,174.0	104	49.4	4.2	105	1,123.8	47.2	4.2
Connected Solutions	812.4	108	79.1	9.7	140	755.1	56.3	7.5
Automotive & Industrial Systems	2,074.6	116	62.2	3.0	85	1,794.5	73.1	4.1
Other	419.1	101	0.0	0.0	--	415.7	(2.4)	(0.6)
Subtotal	6,496.5	108	294.0	4.5	107	6,035.5	273.6	4.5
Eliminations and adjustments	(584.3)	--	22.7	--	--	(613.1)	2.1	--
Total	5,912.2	109	316.7	5.4	115	5,422.4	275.7	5.1

Notes: 1. The Company's segments are classified according to a divisional company-based management system, which focuses on global consolidated management by each divisional company, in order to ensure consistency of its internal management structure and disclosure.

Certain businesses were transferred among segments on April 1, 2017. Accordingly, the figures for segment information in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any reportable segments for the purpose of evaluating operating results of each segment, consolidation adjustments, and eliminations of intersegment transactions.
3. AVC Networks segment has been renamed as Connected Solutions segment from fiscal 2018.