

**Supplemental Consolidated Financial Data for Fiscal 2018
Second Quarter and Six Months, ended September 30, 2017 【IFRS】(Consolidated)**

Note: Certain businesses were transferred among segments on April 1, 2017. Accordingly, the figures for segment information in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

1. Segment Information

		Fiscal 2018 2Q					Fiscal 2018 Six Months ended September 30, 2017				
		Sales	18/17	Operating Profit	% of sales	18/17	Sales	18/17	Operating Profit	% of sales	18/17
Appliances (AP)		644.1	106%	27.7	4.3%	106%	1,327.4	104%	72.7	5.5%	105%
Eco Solutions (ES)		396.1	105%	15.9	4.0%	98%	757.3	104%	21.3	2.8%	99%
Connected Solutions (CNS)		282.5	114%	24.3	8.6%	127%	531.3	107%	40.4	7.6%	111%
Automotive & Industrial Systems (AIS)		686.6	115%	20.8	3.0%	50%	1,343.0	114%	38.5	2.9%	69%
Other		160.1	107%	3.6	2.2%	86%	287.5	105%	2.2	0.8%	338%
Subtotal		2,169.4	110%	92.3	4.2%	86%	4,246.5	107%	175.1	4.1%	95%
Eliminations and Adjustments *1		-176.8	-	20.4	-	-	-388.6	-	21.5	-	-
Total		1,992.6	113%	112.7	5.7%	106%	3,857.9	109%	196.6	5.1%	110%
Appliances (production and sales consolidated) *2		691.3	108%	27.3	3.9%	111%	1,419.8	105%	69.9	4.9%	106%

*1 The figures in "Eliminations and Adjustments" include revenues and expenses which are not attributable to any reportable segments for the purpose of evaluating operating results of each segment, consolidation adjustments, and eliminations of intersegment transactions.

*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

2. Business Division Information

		Fiscal 2018 2Q		Fiscal 2018 Six Months ended September 30, 2017	
		Sales	18/17	Sales	18/17
AP*1	Air-Conditioner Business	115.9	106%	276.1	105%
	Commercial Refrigeration & Food Equipment Business	68.7	105%	135.5	99%
	Small & Built-in Appliance Business	98.4	106%	199.0	104%
	Major Appliance Business	136.8	106%	261.7	105%
	AVC Business	170.6	116%	341.0	111%
ES	Lighting BD	76.9	103%	145.1	103%
	Energy Systems BD	86.7	109%	165.8	107%
	Housing Systems BD	92.8	102%	181.7	105%
	Panasonic Ecology Systems Co., Ltd.	36.2	102%	73.1	99%
CNS**2	Avionics Business	71.0	107%	132.9	94%
	Process Automation BD	52.9	138%	98.2	132%
	Media Entertainment BD	34.5	117%	65.7	112%
	Mobile Solutions BD	56.9	137%	109.9	124%
	PSSJ	65.9	103%	120.8	105%
AIS**3	Automotive Business	220.3	138%	427.1	133%
	Energy Business	133.8	113%	261.1	115%
	Industrial Business	240.2	110%	467.3	107%

*1 Each business in Appliances consists of the following BDs. The figures of BDs are on production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AVC Business : TV BD, Imaging Network BD, Home Entertainment BD, Communication Products BD

*2 Each business in Connected Solutions consists of the following BDs.

- Avionics Business : Panasonic Avionics Corporation, Avionics BU
- Process Automation BD
- Media Entertainment BD
- Mobile Solutions BD
- PSSJ : Panasonic System Solutions Japan Co., Ltd.

*3 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

3. Sales by Region

yen (billions)

	Fiscal 2018 2Q			Fiscal 2018 Six Months ended September 30, 2017		
		Yen basis 18/17	Local currency basis 18/17		Yen basis 18/17	Local currency basis 18/17
Domestic	905.8	101%	101%	1,754.8	101%	101%
Overseas	1,086.8	126%	116%	2,103.1	116%	110%
North and South America	341.6	113%	104%	659.0	107%	102%
Europe	192.2	145%	131%	377.4	127%	121%
Asia	291.0	127%	117%	564.6	115%	108%
China	262.0	132%	122%	502.1	123%	118%
Total	1,992.6	113%	108%	3,857.9	109%	106%

4. Capital Investment by Segments

yen (billions)

	Fiscal 2018 2Q		Fiscal 2018 Six Months ended September 30, 2017	
		18-17		18-17
Appliances	11.8	+0.8	21.4	+2.7
Eco Solutions	11.0	+2.1	17.7	+2.2
Connected Solutions	4.8	-1.4	8.0	-1.9
Automotive & Industrial Systems	59.1	+26.1	107.4	+52.3
Other	7.1	-2.9	30.9	+16.2
Total	93.8	+24.7	185.4	+71.5

Note: These figures are calculated on an accrual basis.

5. Foreign Currency Exchange Rates

	Rates Used for Consolidation				
	Fiscal 2017 2Q	Fiscal 2017 Six Months ended September 30, 2016	Fiscal 2017 Full Year	Fiscal 2018 2Q	Fiscal 2018 Six Months ended September 30, 2017
U.S. Dollars	¥102	¥105	¥108	¥111	¥111
Euro	¥114	¥118	¥119	¥130	¥126
Renminbi	¥15.4	¥16.0	¥16.1	¥16.6	¥16.4

Note: Average rate

6. Number of Employees

(persons)

	End of September 2016	End of March 2017	End of June 2017	End of September 2017
Domestic	106,818	104,832	106,370	105,907
Overseas	152,544	152,701	164,438	167,391
Total	259,362	257,533	270,808	273,298

<Attachment 1> Reference

Segment Information for Fiscal 2018

Sales

	yen (billions)	
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)
Appliances	683.3	644.1
Eco Solutions	361.2	396.1
Connected Solutions	248.8	282.5
Automotive & Industrial Systems	656.4	686.6
Other	127.4	160.1
Subtotal	2,077.1	2,169.4
Eliminations and Adjustments *1	-211.8	-176.8
Total	1,865.3	1,992.6
Appliances (production and sales consolidated) *2	728.5	691.3

Operating profit

	yen (billions)	
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)
Appliances	45.0	27.7
Eco Solutions	5.4	15.9
Connected Solutions	16.1	24.3
Automotive & Industrial Systems	17.7	20.8
Other	-1.4	3.6
Subtotal	82.8	92.3
Eliminations and Adjustments *1	1.1	20.4
Total	83.9	112.7
Appliances (production and sales consolidated) *2	42.6	27.3

*1 The figures in "Eliminations and Adjustments" include revenues and expenses which are not attributable to any reportable segments for the purpose of evaluating operating results of each segment, consolidation adjustments, and eliminations of intersegment transactions.

*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

<Attachment 2> Reference

Segment Information for Fiscal 2017

Note: The figures for each segment in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

Sales

	yen (billions)		
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	Full year (Apr.-Mar.)
Appliances	667.1	610.1	2,503.4
Eco Solutions	349.2	377.4	1,547.3
Connected Solutions	249.9	247.3	1,051.2
Automotive & Industrial Systems	582.3	595.5	2,416.6
Other	125.3	149.4	674.4
Subtotal	1,973.8	1,979.7	8,192.9
Eliminations and Adjustments *1	-199.0	-214.7	-849.2
Total	1,774.8	1,765.0	7,343.7
Appliances (production and sales consolidated) *2	715.8	641.9	2,697.2

Operating profit

	yen (billions)		
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	Full year (Apr.-Mar.)
Appliances	43.3	26.2	98.9
Eco Solutions	5.3	16.2	64.2
Connected Solutions	17.4	19.1	50.4
Automotive & Industrial Systems	14.5	41.3	93.0
Other	-3.5	4.1	8.0
Subtotal	77.0	106.9	314.5
Eliminations and Adjustments *1	-5.2	-0.6	-37.7
Total	71.8	106.3	276.8
Appliances (production and sales consolidated) *2	41.2	24.7	99.7

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<Attachment 3> Reference

Business Division Information for Fiscal 2018 (Sales)

		yen (billions)	
		1st quarter (Apr.-June)	2nd quarter (July-Sep.)
AP ^{*1}	Air-Conditioner Business	160.3	115.9
	Commercial Refrigeration & Food Equipment Business	66.8	68.7
	Small & Built-in Appliance Business	100.6	98.4
	Major Appliance Business	124.8	136.8
	AVC Business	170.4	170.6
ES	Lighting BD	68.2	76.9
	Energy Systems BD	79.1	86.7
	Housing Systems BD	88.9	92.8
	Panasonic Ecology Systems Co., Ltd.	36.8	36.2
CNS ^{*2}	Avionics Business	61.9	71.0
	Process Automation BD	45.3	52.9
	Media Entertainment BD	31.2	34.5
	Mobile Solutions BD	53.0	56.9
	PSSJ	54.8	65.9
AIS ^{*3}	Automotive Business	206.8	220.3
	Energy Business	127.3	133.8
	Industrial Business	227.1	240.2

*1 Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment: Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AVC Business : TV BD, Imaging Network BD, Home Entertainment BD, Communication Products BD

*2 Each business in Connected Solutions consists of the following BDs.

- Avionics Business : Panasonic Avionics Corporation, Avionics BU
- Process Automation BD
- Media Entertainment BD
- Mobile Solutions BD
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*3 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD, Ficosa International, S.A.
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.

<Attachment 4> Reference

Business Division Information for Fiscal 2017 (Sales)

Note: The figures for each Business Division in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

		yen (billions)		
		1st quarter (Apr.-June)	2nd quarter (July-Sep.)	Full year (Apr.-Mar.)
AP ^{*1}	Air-Conditioner Business	155.1	109.1	462.2
	Commercial Refrigeration & Food Equipment Business	72.2	65.3	261.6
	Small & Built-in Appliance Business	98.4	93.2	391.3
	Major Appliance Business	119.8	129.2	494.9
	AVC Business	161.2	146.7	652.3
ES	Lighting BD	67.0	74.5	307.9
	Energy Systems BD	75.0	79.9	325.2
	Housing Systems BD	82.4	91.3	367.1
	Panasonic Ecology Systems Co., Ltd.	37.9	35.6	152.5
CNS ^{*2}	Avionics Business	74.7	66.2	284.3
	Process Automation BD	35.9	38.4	149.8
	Media Entertainment BD	29.5	29.3	125.8
	Mobile Solutions BD	47.1	41.6	185.0
	PSSJ	51.4	63.8	287.9
AIS ^{*3}	Automotive Business	161.3	159.8	671.6
	Energy Business	107.6	118.8	493.6
	Industrial Business	218.8	219.4	870.8

*1 Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

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- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
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