

Information by Segment

Yen (billions)

	Fiscal 2018 Three Months ended June 30, 2017					Fiscal 2017 Three Months ended June 30, 2016		
	Sales	18/17	Operating Profit (loss)	% of Sales	18/17	Sales	Operating Profit (loss)	% of Sales
Appliances	683.3	102	45.0	6.6	104	667.1	43.3	6.5
Eco Solutions	361.2	103	5.4	1.5	102	349.2	5.3	1.5
Connected Solutions	248.8	100	16.1	6.5	93	249.9	17.4	7.0
Automotive & Industrial Systems	656.4	113	17.7	2.7	122	582.3	14.5	2.5
Other	127.4	102	(1.4)	(1.1)	--	125.3	(3.5)	(2.8)
Subtotal	2,077.1	105	82.8	4.0	108	1,973.8	77.0	3.9
Eliminations and adjustments	(211.8)	--	1.1	--	--	(199.0)	(5.2)	--
Total	1,865.3	105	83.9	4.5	117	1,774.8	71.8	4.0

Notes: 1. The Company's segments are classified according to a divisional company-based management system, which focuses on global consolidated management by each divisional company, in order to ensure consistency of its internal management structure and disclosure.

Certain businesses were transferred among segments on April 1, 2017. Accordingly, the figures for segment information in fiscal 2017 have been reclassified to conform to the presentation for fiscal 2018.

2. The figures in "Eliminations and adjustments" include revenues and expenses which are not attributable to any reportable segments for the purpose of evaluating operating results of each segment, consolidation adjustments, and eliminations of intersegment transactions.

3. AVC Networks segment has been renamed as Connected Solutions segment from fiscal 2018.