

**Supplemental Consolidated Financial Data for Fiscal 2017  
Third Quarter and Nine Months, ended December 31, 2016**

Note: As of April 1, 2016, there were some changes in the structure of its internal organization of the reportable segments. Accordingly, the figures for segment information in fiscal 2016 have been reclassified to conform to the presentation for fiscal 2017.

**1. Segment Information**

yen(billions)

	Fiscal 2017 3Q					Fiscal 2017 Nine Months ended December 31, 2016				
	Sales	17/16	Segment Profit <sup>*1</sup>	% of sales	17/16	Sales	17/16	Segment Profit <sup>*1</sup>	% of sales	17/16
Appliances (AP)	620.1	102%	31.0	5.0%	123%	1,805.2	101%	102.5	5.7%	151%
Eco Solutions (ES)	392.8	97%	25.2	6.4%	100%	1,118.7	96%	46.1	4.1%	78%
AVC Networks (AVC)	259.1	91%	15.8	6.1%	79%	751.5	87%	41.5	5.5%	77%
Automotive & Industrial Systems (AIS)	652.5	96%	20.4	3.1%	118%	1,902.9	92%	85.5	4.5%	96%
Other	138.8	107%	-3.0	-2.2%	-	400.3	100%	-2.4	-0.6%	-
Subtotal	2,063.3	98%	89.4	4.3%	105%	5,978.6	95%	273.2	4.6%	100%
Eliminations and adjustments	-208.8	-	6.6	-	-	-628.6	-	-32.6	-	-
Total	1,854.5	97%	96.0	5.2%	80%	5,350.0	94%	240.6	4.5%	75%
Appliances (production and sales consolidated) <sup>*2</sup>	688.3	99%	31.3	4.6%	125%	1,968.3	100%	99.8	5.1%	157%

<sup>\*1</sup> Segment Profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income (loss) and exchange gains (losses) from fiscal 2017. Segment Profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.

The figures in Eliminations and adjustments of Segment Profit include eliminations such as other income (deductions) which is added to each segment profit, and earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles). Total of Segment Profit corresponds to Operating Profit of consolidated financial statements.

<sup>\*2</sup> The figures in "Appliances (production and sales consolidated)" include the sales and segment profit of sales division for consumer products, which are included in "Eliminations and adjustments."

**2. Business Division Information**

yen(billions)

	Fiscal 2017 3Q		Fiscal 2017 Nine Months ended December 31, 2016		
	Sales	17/16	Sales	17/16	
AP <sup>*1</sup>	Air-Conditioner Business	90.2	93%	354.4	97%
	Commercial Refrigeration & Food Equipment Business	65.0	183%	202.5	185%
	Small & Built-in Appliance Business	111.1	94%	301.0	95%
	Major Appliance Business	137.2	103%	386.2	100%
	AV Business	143.6	89%	352.0	90%
ES	Lighting BD	85.4	96%	226.9	95%
	Energy Systems BD	82.0	90%	236.6	86%
	Housing Systems BD	98.5	101%	272.2	99%
	Panasonic Ecology Systems Co., Ltd.	38.5	95%	112.0	98%
AVC <sup>*2</sup>	Mobility Business	46.4	93%	133.0	90%
	Visual and Imaging Business	63.9	91%	179.9	86%
	Communication Business	25.3	79%	79.1	76%
	Solutions Business	114.5	97%	329.6	92%
AIS <sup>*3</sup>	Automotive Business	167.9	95%	489.0	94%
	Energy Business	138.7	109%	365.1	100%
	Industrial Business	215.0	92%	653.2	88%
	Factory Solutions Business	36.4	98%	110.8	91%

<sup>\*1</sup> Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AV Business : TV BD, Home Entertainment BD

<sup>\*2</sup> Each business in AVC Networks consists of the following BDs, etc.

- Mobility Business : IT Products BD, Storage BD
- Visual and Imaging Business : Imaging Network BD, Visual Systems BD, Security Systems BD
- Communication Business : Communication Products BD, Office Products BD
- Solutions Business : Panasonic Avionics Corporation, Domestic/Overseas Solutions

<sup>\*3</sup> Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD

### 3. Sales by Region

yen(billions)

	Fiscal 2017 3Q			Fiscal 2017 Nine Months ended December 31, 2016		
		Yen basis 17/16	Local currency basis 17/16		Yen basis 17/16	Local currency basis 17/16
Domestic	912.7	100%	100%	2,592.6	99%	99%
Overseas	941.8	94%	105%	2,757.4	90%	103%
North and South America	322.0	103%	112%	932.2	100%	112%
Europe	158.5	81%	92%	455.1	84%	96%
Asia	240.7	92%	100%	731.2	90%	103%
China	220.6	97%	112%	638.9	84%	99%
Total	1,854.5	97%	103%	5,350.0	94%	101%

### 4. Capital Investment by Segments

yen(billions)

	Fiscal 2017 3Q		Fiscal 2017 Nine Months ended December 31, 2016	
		17-16		17-16
Appliances	13.0	+3.3	30.2	+1.0
Eco Solutions	7.1	-1.5	22.4	-3.2
AVC Networks	5.3	+0.2	15.3	-2.0
Automotive & Industrial Systems	49.5	+21.3	106.0	+29.6
Other	9.7	+4.7	22.9	+10.5
Total	84.6	+28.0	196.8	+35.9

Note: These figures are calculated on an accrual basis.

### 5. Foreign Currency Exchange Rates

	Rates Used for Consolidation				
	Fiscal 2016 3Q	Fiscal 2016 Nine Months ended December 31, 2015	Fiscal 2016 Full Year	Fiscal 2017 3Q	Fiscal 2017 Nine Months ended December 31, 2016
U.S. Dollars	¥122	¥122	¥120	¥109	¥107
Euro	¥133	¥134	¥133	¥118	¥118
Renminbi	¥18.9	¥19.3	¥18.9	¥16.0	¥16.0

Note: Average rate

### 6. Number of Employees

(persons)

	End of December 2015	End of March 2016	End of September 2016	End of December 2016
Domestic	104,853	104,067	104,898	104,526
Overseas	147,751	145,453	151,235	151,449
Total	252,604	249,520	256,133	255,975

## 7. Fiscal 2017 Forecast (IFRS)

Panasonic will voluntarily adopt International Financial Reporting Standards (IFRS) from its year-end financial results for the fiscal year ending March 31, 2017 (fiscal 2017).

Accordingly, the Company discloses its annual forecasts for fiscal 2017 based on IFRS. The changes from fiscal 2016 are also calculated based on IFRS (unaudited).

### (1) Segment Information (IFRS)

	yen(billions)									
	As of October 31, 2016					As of February 2, 2017				
	Sales	17/16	Segment Profit	% of sales	17/16	Sales	17/16	Segment Profit	% of sales	17/16
Appliances	2,280.0	100%	103.0	4.5%	173%	2,300.0	101%	103.0	4.5%	173%
Eco Solutions	1,570.0	99%	79.0	5.0%	104%	1,580.0	99%	79.0	5.0%	104%
AVC Networks	1,045.0	89%	50.0	4.8%	72%	1,075.0	92%	55.0	5.1%	80%
Automotive & Industrial Systems	2,470.0	91%	93.0	3.8%	185%	2,520.0	93%	105.0	4.2%	209%
Other	630.0	97%	5.0	0.8%	35%	640.0	99%	5.0	0.8%	35%
Subtotal	7,995.0	95%	330.0	4.1%	123%	8,115.0	97%	347.0	4.3%	129%
Eliminations and Adjustments *1	-795.0	-	-85.0	-	-	-765.0	-	-82.0	-	-
Consolidated total	7,200.0	94%	245.0	3.4%	106%	7,350.0	96%	265.0	3.6%	115%
Appliances (production and sales consolidated) *2	2,500.0	100%	103.0	4.1%	189%	2,530.0	101%	103.0	4.1%	189%

\*1 The figures in "Eliminations and Adjustments" include earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles).

\*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

### (2) Foreign Currency Exchange Rates

	Rates Used for Consolidation	
	As of October 31, 2016	As of February 2, 2017
U.S. Dollars	¥103	¥108
Euro	¥114	¥119
Renminbi	¥15.5	¥15.9

Note: Average rate

#### Disclaimer Regarding Forward-Looking Statements

This document includes forward-looking statements (that include those within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934), as amended about Panasonic and its Group companies (the Panasonic Group). Panasonic discloses its consolidated financial forecasts for fiscal 2017 based on International Financial Reporting Standards (IFRS). To the extent that statements in this document do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of the Panasonic Group in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Panasonic Group's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Panasonic undertakes no obligation to publicly update any forward-looking statements after the date of this document. Investors are advised to consult any further disclosures by Panasonic in its subsequent filings under the Financial Instrument and Exchange Act of Japan (the FIEA) and other publicly disclosed documents.

The risks, uncertainties and other factors referred to above include, but are not limited to, economic conditions, particularly consumer spending and corporate capital expenditures in the Americas, Europe, Japan, China and other Asian countries; volatility in demand for electronic equipment and components from business and industrial customers, as well as consumers in many product and geographical markets; the possibility that excessive currency rate fluctuations of the U.S. dollar, the euro, the Chinese yuan and other currencies against the yen may adversely affect costs and prices of Panasonic's products and services and certain other transactions that are denominated in these foreign currencies; the possibility of the Panasonic Group incurring additional costs of raising funds, because of changes in the fund raising environment; the possibility of the Panasonic Group not being able to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products in markets that are highly competitive in terms of both price and technology; the possibility of not achieving expected results or incurring unexpected losses in connection with the alliances or mergers and acquisitions; the possibility of not being able to achieve its business objectives through joint ventures and other collaborative agreements with other companies, including due to the pressure of price reduction exceeding that which can be achieved by its effort and decrease in demand for products from business partners which Panasonic highly depends on in BtoB business areas; the possibility of the Panasonic Group not being able to maintain competitive strength in many product and geographical areas; the possibility of incurring expenses resulting from any defects in products or services of the Panasonic Group; the possibility that the Panasonic Group may face intellectual property infringement claims by third parties; current and potential, direct and indirect restrictions imposed by other countries over trade, manufacturing, labor and operations; fluctuations in market prices of securities and other assets in which the Panasonic Group has holdings or changes in valuation of long-lived assets, including property, plant and equipment and goodwill, deferred tax assets and uncertain tax positions; future changes or revisions to accounting policies or accounting rules; the possibility of incurring expenses resulting from a leakage of customers' or confidential information from the Company's systems due to unauthorized access or a detection of vulnerability of network-connected products of the Company; as well as natural disasters including earthquakes, prevalence of infectious diseases throughout the world, disruption of supply chain and other events that may negatively impact business activities of the Panasonic Group. The factors listed above are not all-inclusive and further information is contained in the most recent English translated version of Panasonic's securities reports under the FIEA and any other documents which are disclosed on its website.

<Attachment 1> Reference

Segment Information for Fiscal 2017

Sales

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
Appliances	616.3	568.8	620.1
Eco Solutions	350.2	375.7	392.8
AVC Networks	249.9	242.5	259.1
Automotive & Industrial Systems	617.4	633.0	652.5
Other	117.0	144.5	138.8
Subtotal	1,950.8	1,964.5	2,063.3
Eliminations and adjustments	-202.3	-217.5	-208.8
Total	1,748.5	1,747.0	1,854.5
Appliances (production and sales consolidated) *1	672.0	608.0	688.3

Segment Profit \*2

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
Appliances	44.4	27.1	31.0
Eco Solutions	5.0	15.9	25.2
AVC Networks	12.9	12.8	15.8
Automotive & Industrial Systems	18.2	46.9	20.4
Other	-3.5	4.1	-3.0
Subtotal	77.0	106.8	89.4
Eliminations and adjustments	-10.1	-29.1	6.6
Total	66.9	77.7	96.0
Appliances (production and sales consolidated) *1	42.3	26.1	31.3

\*1 The figures in "Appliances (production and sales consolidated)" include the sales and segment profit of sales division for consumer products, which are included in "Eliminations and adjustments."

\*2 Segment Profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income (loss) and exchange gains (losses) from fiscal 2017. Segment Profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.

The figures in Eliminations and adjustments of Segment Profit include eliminations such as other income (deductions) which is added to each segment profit, and earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles).

Total of Segment Profit corresponds to Operating Profit of consolidated financial statements.

<Attachment 2> Reference

Segment Information for Fiscal 2016

Note: The figures for each segment in fiscal 2016 have been reclassified to conform to the presentation for fiscal 2017.

Sales

yen(billions)			
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
Appliances	606.5	571.3	610.7
Eco Solutions	366.0	396.9	406.8
AVC Networks	275.6	300.5	284.7
Automotive & Industrial Systems	696.6	690.0	676.6
Other	119.5	153.2	129.6
Subtotal	2,064.2	2,111.9	2,108.4
Eliminations and adjustments	-206.4	-209.3	-197.5
Total	1,857.8	1,902.6	1,910.9
Appliances (production and sales consolidated) *1	660.6	614.7	693.3

Segment Profit \*2

yen(billions)			
	1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
Appliances	25.8	17.1	25.2
Eco Solutions	9.7	23.8	25.2
AVC Networks	5.9	28.1	19.9
Automotive & Industrial Systems	34.2	37.4	17.3
Other	-1.3	6.7	-2.3
Subtotal	74.3	113.1	85.3
Eliminations and adjustments	2.3	10.8	34.5
Total	76.6	123.9	119.8
Appliances (production and sales consolidated) *1	23.4	15.2	25.1

\*1 The figures in "Appliances (production and sales consolidated)" include the sales and segment profit of sales division for consumer products, which are included in "Eliminations and adjustments."

\*2 Segment Profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income (loss) and exchange gains (losses) from fiscal 2017. Segment Profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.

The figures in Eliminations and adjustments of Segment Profit include eliminations such as other income (deductions) which is added to each segment profit, and earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles).

Total of Segment Profit corresponds to Operating Profit of consolidated financial statements.

<Attachment 3> Reference

Business Division Information for Fiscal 2017 (Sales)

yen(billions)

		1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
AP <sup>*1</sup>	Air-Conditioner Business	155.1	109.1	90.2
	Commercial Refrigeration & Food Equipment Business	72.2	65.3	65.0
	Small & Built-in Appliance Business	97.4	92.5	111.1
	Major Appliance Business	119.8	129.2	137.2
	AV Business	107.6	100.8	143.6
ES	Lighting BD	67.0	74.5	85.4
	Energy Systems BD	74.8	79.7	82.0
	Housing Systems BD	82.4	91.3	98.5
	Panasonic Ecology Systems Co., Ltd.	37.9	35.6	38.5
AVC <sup>*2</sup>	Mobility Business	45.9	40.8	46.4
	Visual and Imaging Business	59.4	56.6	63.9
	Communication Business	27.1	26.7	25.3
	Solutions Business	106.1	108.9	114.5
AIS <sup>*3</sup>	Automotive Business	161.3	159.8	167.9
	Energy Business	107.6	118.8	138.7
	Industrial Business	218.8	219.4	215.0
	Factory Solutions Business	35.9	38.4	36.4

\*1 Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AV Business : TV BD, Home Entertainment BD

\*2 Each business in AVC Networks consists of the following BDs, etc.

- Mobility Business : IT Products BD, Storage BD
- Visual and Imaging Business : Imaging Network BD, Visual Systems BD, Security Systems BD
- Communication Business : Communication Products BD, Office Products BD
- Solutions Business : Panasonic Avionics Corporation, Domestic/Overseas Solutions

\*3 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD

<Attachment 4> Reference

Business Division Information for Fiscal 2016 (Sales)

Note: The figures for each Business Division in fiscal 2016 are conformed to the presentation for fiscal 2017.

		yen(billions)		
		1st quarter (Apr.-June)	2nd quarter (July-Sep.)	3rd quarter (Oct.-Dec.)
AP <sup>*1</sup>	Air-Conditioner Business	161.8	108.6	96.5
	Commercial Refrigeration & Food Equipment Business	39.3	34.5	35.6
	Small & Built-in Appliance Business	99.1	99.7	118.0
	Major Appliance Business	121.9	133.0	132.9
	AV Business	112.6	117.4	162.0
ES	Lighting BD	71.5	77.8	89.4
	Energy Systems BD	90.0	94.1	90.7
	Housing Systems BD	85.6	92.8	97.7
	Panasonic Ecology Systems Co., Ltd.	36.9	37.0	40.7
AVC <sup>*2</sup>	Mobility Business	48.0	50.7	49.8
	Visual and Imaging Business	64.3	75.3	70.4
	Communication Business	35.1	36.8	32.2
	Solutions Business	113.9	125.5	118.6
AIS <sup>*3</sup>	Automotive Business	170.9	173.0	177.1
	Energy Business	114.6	124.3	127.0
	Industrial Business	253.9	253.2	232.4
	Factory Solutions Business	45.7	38.4	37.3

\*1 Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AV Business : TV BD, Home Entertainment BD

\*2 Each business in AVC Networks consists of the following BDs, etc.

- Mobility Business : IT Products BD, Storage BD
- Visual and Imaging Business : Imaging Network BD, Visual Systems BD, Security Systems BD
- Communication Business : Communication Products BD, Office Products BD
- Solutions Business : Panasonic Avionics Corporation, Domestic/Overseas Solutions

\*3 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD