

Information by Segment

Yen (billions)

	Fiscal 2017 Nine Months ended December 31, 2016					Fiscal 2016 Nine Months ended December 31, 2015		
	Sales	17/16	Segment Profit (loss)	% of Sales	17/16	Sales	Segment Profit	% of Sales
Appliances	1,805.2	101	102.5	5.7	151	1,788.5	68.1	3.8
Eco Solutions	1,118.7	96	46.1	4.1	78	1,169.7	58.7	5.0
AVC Networks	751.5	87	41.5	5.5	77	860.8	53.9	6.3
Automotive & Industrial Systems	1,902.9	92	85.5	4.5	96	2,063.2	88.9	4.3
Other	400.3	100	(2.4)	(0.6)	--	402.3	3.1	0.8
Subtotal	5,978.6	95	273.2	4.6	100	6,284.5	272.7	4.3
Eliminations and adjustments	(628.6)	--	(32.6)	--	--	(613.2)	47.6	--
Total	5,350.0	94	240.6	4.5	75	5,671.3	320.3	5.6

Notes: 1. The Company's segments are classified according to a divisional company-based management system, which focuses on global consolidated management by each divisional company, in order to ensure consistency of its internal management structure and disclosure.

As of April 1, 2016, there were some changes in the structure of its internal organization of the reportable segments. Accordingly, the figures for segment information in fiscal 2016 have been reclassified to conform to the presentation for fiscal 2017.

2. Total of Segment Profit corresponds to Operating Profit of consolidated financial statements. Each figure of segment profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income (loss) and exchange gains (losses) from fiscal 2017. The segment profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.
3. The figures in Eliminations and adjustments of Segment Profit include eliminations such as other income (deductions) which is added to each segment profit, and earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles).