

Supplemental Consolidated Financial Data for Fiscal 2017
First Quarter, ended June 30, 2016

Note: As of April 1, 2016, there were some changes in the structure of its internal organization of the reportable segments.
Accordingly, the figures for segment information in fiscal 2016 have been reclassified to conform to the presentation for fiscal 2017.

1. Segment Information

yen(billions)

		Fiscal 2017 1Q Results				
		Sales	17/16	Segment Profit ^{*1}	% of sales	17/16
Appliances	(AP)	616.3	102%	44.4	7.2%	172%
Eco Solutions	(ES)	350.2	96%	5.0	1.4%	51%
AVC Networks	(AVC)	249.9	91%	12.9	5.1%	220%
Automotive & Industrial Systems	(AIS)	617.4	89%	18.2	3.0%	53%
Other		117.0	98%	-3.5	-3.0%	-
Subtotal		1,950.8	94%	77.0	3.9%	104%
Eliminations and adjustments		-202.3	-	-10.1	-	-
Total		1,748.5	94%	66.9	3.8%	87%
Appliances (production and sales consolidated) ^{*2}		672.0	102%	42.3	6.3%	181%

^{*1} Segment Profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income (loss) and exchange gains (losses) from fiscal 2017. Segment Profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.
The figures in Eliminations and adjustments of Segment Profit include eliminations such as other income (deductions) which is added to each segment profit, and earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including a part of amortization of intangible assets and differences of accounting principles).
Total of Segment Profit corresponds to Operating Profit of consolidated financial statements.

^{*2} The figures in "Appliances (production and sales consolidated)" include the sales and segment profit of sales division for consumer products, which are included in "Eliminations and adjustments."

2. Business Division Information

yen(billions)

		Fiscal 2017 1Q Results	
		Sales	17/16
AP ^{*1}	Air-Conditioner Business	155.1	96%
	Commercial Refrigeration & Food Equipment Business	72.2	184%
	Small & Built-in Appliance Business	97.4	98%
	Major Appliance Business	119.8	98%
	AV Business	107.6	96%
ES	Lighting BD	67.0	94%
	Energy Systems BD	74.8	83%
	Housing Systems BD	82.4	96%
	Panasonic Ecology Systems Co., Ltd.	37.9	103%
AVC ^{*2}	Mobility Business	45.9	96%
	Visual and Imaging Business	59.4	92%
	Communication Business	27.1	77%
	Solutions Business	106.1	93%
AIS ^{*3}	Automotive Business	161.3	94%
	Energy Business	107.6	94%
	Industrial Business	218.8	86%
	Factory Solutions Business	35.9	79%

^{*1} Each business in Appliances consists of the following BDs. The figures of BDs are production and sales consolidated basis.

- Air-Conditioner Business : Air-Conditioner Company
- Commercial Refrigeration & Food Equipment Business : Cold Chain BD, Hussmann Corporation
- Small & Built-in Appliance Business : Kitchen Appliances BD, Beauty and Living BD
- Major Appliance Business : Refrigerator BD, Laundry Systems and Vacuum Cleaner BD
- AV Business : TV BD, Home Entertainment BD

^{*2} Each business in AVC Networks consists of the following BDs, etc.

- Mobility Business : IT Products BD, Storage BD
- Visual and Imaging Business : Imaging Network BD, Visual Systems BD, Security Systems BD
- Communication Business : Communication Products BD, Office Products BD
- Solutions Business : Panasonic Avionics Corporation, Domestic/Overseas Solutions

^{*3} Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD

3. Sales by Region

yen(billions)

	Fiscal 2017 1Q Results		
		Yen basis 17/16	Local currency basis 17/16
Domestic	804.6	98%	98%
Overseas	943.9	91%	104%
North and South America	306.5	100%	111%
Europe	163.7	96%	107%
Asia	260.6	90%	103%
China	213.1	81%	93%
Total	1,748.5	94%	101%

4. Capital Investment by Segments

yen(billions)

	Fiscal 2017 1Q Results	
		17-16
Appliances	7.1	-2.0
Eco Solutions	6.5	-0.4
AVC Networks	4.1	-1.4
Automotive & Industrial Systems	22.5	+5.4
Other	3.9	0.0
Total	44.1	+1.6

Note: These figures are calculated on an accrual basis.

5. Foreign Currency Exchange Rates

	Rates Used for Consolidation	
	Fiscal 2016 1Q*	Fiscal 2017 1Q*
U.S. Dollars	¥121	¥108
Euro	¥134	¥122
Renminbi	¥19.6	¥16.5

* Average rate

6. Number of Employees

(persons)

	End of June 2015	End of March 2016	End of June 2016
Domestic	106,467	104,067	105,928
Overseas	147,397	145,453	150,867
Total	253,864	249,520	256,795

<Attachment 1> Reference

Segment Information for Fiscal 2016

Note: The figures for each segment in fiscal 2016 have been reclassified to conform to the presentation for fiscal 2017.

Sales	
yen(billions)	
	1st quarter (Apr.-June)
Appliances	606.5
Eco Solutions	366.0
AVC Networks	275.6
Automotive & Industrial Systems	696.6
Other	119.5
Subtotal	2,064.2
Eliminations and adjustments	-206.4
Total	1,857.8
Appliances (production and sales consolidated) *1	660.6

Segment Profit ^{*2}	
yen(billions)	
	1st quarter (Apr.-June)
Appliances	25.8
Eco Solutions	9.7
AVC Networks	5.9
Automotive & Industrial Systems	34.2
Other	-1.3
Subtotal	74.3
Eliminations and adjustments	2.3
Total	76.6
Appliances (production and sales consolidated) *1	23.4

*1 The figures in "Appliances (production and sales consolidated)" include the sales and segment profit of sales division for consumer products, which are included in "Eliminations and adjustments."

*2 Segment Profit consists of, instead of the ordinary Operating Profit, Operating Profit plus other income (deductions) excluding financial income(loss) and exchange gains (losses) from fiscal 2017. Segment Profit figures in fiscal 2016 also have been calculated in the same manner as those for fiscal 2017.

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Total of Segment Profit corresponds to Operating Profit of consolidated financial statements.

<Attachment 2> Reference

Business Division Information for Fiscal 2016 (Sales)

Note: The figures for each Business Division in fiscal 2016 are conformed to the presentation for fiscal 2017.

		yen(billions)
		1st quarter (Apr.-June)
AP ^{*1}	Air-Conditioner Business	161.8
	Commercial Refrigeration & Food Equipment Business	39.3
	Small & Built-in Appliance Business	99.1
	Major Appliance Business	121.9
	AV Business	112.6
ES	Lighting BD	71.5
	Energy Systems BD	90.0
	Housing Systems BD	85.6
	Panasonic Ecology Systems Co., Ltd.	36.9
AVC ^{*2}	Mobility Business	48.0
	Visual and Imaging Business	64.3
	Communication Business	35.1
	Solution Business	113.9
AIS ^{*3}	Automotive Business	170.9
	Energy Business	114.6
	Industrial Business	253.9
	Factory Solutions Business	45.7

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*3 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
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- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD