

**Supplemental Consolidated Financial Data for Fiscal 2016  
Second Quarter and Six Months, ended September 30, 2015**

Note: Certain businesses were transferred among segments on April 1, 2015. Accordingly, the figures for segment information in fiscal 2015 have been reclassified to conform to the presentation for fiscal 2016.

**1. Segment Information**

yen(billions)

	Fiscal 2016 2Q					Fiscal 2016 Six Months ended September 30, 2015				
	Sales	16/15	Segment Profit	% of sales	16/15	Sales	16/15	Segment Profit	% of sales	16/15
Appliances (AP)	572.9	99%	19.7	3.4%	220%	1,171.9	98%	43.5	3.7%	109%
Eco Solutions (ES)	402.1	99%	21.2	5.3%	83%	772.3	98%	30.4	3.9%	73%
AVC Networks (AVC)	299.6	109%	26.8	9.0%	383%	570.8	107%	31.9	5.6%	810%
Automotive & Industrial Systems (AIS)	690.0	98%	32.6	4.7%	88%	1,386.6	100%	61.1	4.4%	105%
Other	157.1	102%	6.2	4.0%	156%	280.2	94%	1.0	0.4%	51%
Total	2,121.7	100%	106.5	5.0%	129%	4,181.8	100%	167.9	4.0%	115%
Eliminations and Adjustments *1	-219.1	-	17.4	-	-	-421.4	-	32.6	-	-
Consolidated total	1,902.6	102%	123.9	6.5%	131%	3,760.4	101%	200.5	5.3%	113%
Appliances (production and sales consolidated) *2	618.2	101%	18.2	2.9%	236%	1,273.5	100%	39.6	3.1%	99%

\*1 The figures in "Eliminations and Adjustments" include earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including amortization of intangible assets and differences of accounting principles).

\*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

**2. Business Division Information**

yen(billions)

	Fiscal 2016 2Q		Fiscal 2016 Six Months ended September 30, 2015		
	Sales	16/15	Sales	16/15	
AP	Refrigerator BD	38.1	110%	74.2	109%
	Laundry Systems and Vacuum Cleaner BD	54.1	112%	100.4	115%
	Cold Chain BD	26.0	101%	49.6	105%
ES	Lighting BD	77.8	103%	149.2	103%
	Energy Systems BD	94.7	91%	185.2	92%
	Housing Systems BD	89.6	99%	172.1	95%
	Panasonic Ecology Systems Co., Ltd.	37.0	103%	73.9	102%
AVC <sup>*1</sup>	Mobility Business	50.6	110%	98.6	107%
	Visual and Imaging Business	75.3	111%	139.7	109%
	Communication Business	36.8	94%	71.9	93%
	Vertical Solution Business	91.2	133%	171.9	125%
AIS <sup>*2</sup>	Automotive Business	173.0	105%	343.9	106%
	Energy Business	137.3	103%	263.7	102%
	Industrial Business	214.0	96%	424.6	96%
	Factory Solutions Business	77.0	90%	165.8	101%

\*1 Each business in AVC Networks consists of the following BDs.

- Mobility Business : IT Products BD, Storage BD
- Visual and Imaging Business : Imaging Network BD, Security Systems BD, Visual Systems BD
- Communication Business : Office Products BD, Communication Products BD
- Vertical Solution Business : Avionics BD, Infrastructure Systems BD

\*2 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD, Panasonic Storage Battery Co., Ltd.
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD, Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD

### 3. Sales by Region

yen(billions)

	Fiscal 2016 2Q			Fiscal 2016 Six Months ended September 30, 2015		
		Yen basis 16/15	Local currency basis 16/15		Yen basis 16/15	Local currency basis 16/15
Domestic	883.8	99%	99%	1,708.9	98%	98%
Overseas	1,018.8	104%	96%	2,051.5	104%	95%
North and South America	313.8	113%	99%	621.3	111%	97%
Europe	177.8	108%	110%	347.5	101%	104%
Asia	256.2	98%	92%	547.3	103%	94%
China	271.0	99%	87%	535.4	100%	86%
Total	1,902.6	102%	97%	3,760.4	101%	96%

### 4. Capital Investment by Segments

yen(billions)

	Fiscal 2016 2Q		Fiscal 2016 Six Months ended September 30, 2015	
		16-15		16-15
Appliances	10.4	+0.7	19.3	+3.1
Eco Solutions	10.3	+4.3	17.7	+4.4
AVC Networks	6.7	+1.8	12.2	+1.1
Automotive & Industrial Systems	31.1	+5.7	48.2	+4.9
Other	3.3	-3.3	6.9	-3.2
Total	61.8	+9.2	104.3	+10.3

Note: These figures are calculated on an accrual basis.

### 5. Foreign Currency Exchange Rates

#### <Export Rate>

	Fiscal 2015 2Q	Fiscal 2015 Six Months ended September 30, 2014	Fiscal 2015 Full Year	Fiscal 2016 2Q	Fiscal 2016 Six Months ended September 30, 2015
U.S. Dollars	¥102	¥102	¥106	¥120	¥120
Euro	¥139	¥140	¥139	¥133	¥134

#### <Rates Used for Consolidation>

	Fiscal 2015 2Q	Fiscal 2015 Six Months ended September 30, 2014	Fiscal 2015 Full Year	Fiscal 2016 2Q	Fiscal 2016 Six Months ended September 30, 2015
U.S. Dollars	¥104	¥103	¥110	¥122	¥122
Euro	¥138	¥139	¥139	¥136	¥135

### 6. Number of Employees

(persons)

	End of September 2014	End of March 2015	End of June 2015	End of September 2015
Domestic	112,092	106,697	106,467	105,804
Overseas	150,860	147,387	147,397	148,802
Total	262,952	254,084	253,864	254,606

## <Attachment 1> Reference

### Segment Information for Fiscal 2016

#### Sales

	yen(billions)	
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)
Appliances	599.0	572.9
Eco Solutions	370.2	402.1
AVC Networks	271.2	299.6
Automotive & Industrial Systems	696.6	690.0
Other	123.1	157.1
Total	2,060.1	2,121.7
Eliminations and Adjustments *1	-202.3	-219.1
Consolidated Total	1,857.8	1,902.6
Appliances (production and sales consolidated) *2	655.4	618.2

#### Segment profit

	yen(billions)	
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)
Appliances	23.8	19.7
Eco Solutions	9.2	21.2
AVC Networks	5.1	26.8
Automotive & Industrial Systems	28.5	32.6
Other	-5.2	6.2
Total	61.4	106.5
Eliminations and Adjustments *1	15.2	17.4
Consolidated Total	76.6	123.9
Appliances (production and sales consolidated) *2	21.4	18.2

\*1 The figures in "Eliminations and Adjustments" include earnings and expenses which are not attributable to any reportable segments, for the purpose of evaluating operating results of each segment, and consolidation adjustments (including amortization of intangible assets and differences of accounting principles).

\*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

## <Attachment 2> Reference

### Segment Information for Fiscal 2015

Note: The figures for each segment in fiscal 2015 have been conformed to the presentation for fiscal 2016.

#### Sales

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct. -Dec.)	4th quarter (Jan.-Mar.)	Full year (Apr.-Mar.)
Appliances	616.9	576.2	634.0	507.7	2,334.8
Eco Solutions	384.4	406.0	433.9	441.7	1,666.0
AVC Networks	257.7	273.9	296.2	326.5	1,154.3
Automotive & Industrial Systems	682.7	703.5	704.3	706.3	2,796.8
Other	143.2	154.7	149.3	317.3	764.5
Total	2,084.9	2,114.3	2,217.7	2,299.5	8,716.4
Eliminations and Adjustments *1	-232.6	-243.7	-221.3	-303.8	-1,001.4
Consolidated Total	1,852.3	1,870.6	1,996.4	1,995.7	7,715.0

#### Segment profit

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct. -Dec.)	4th quarter (Jan.-Mar.)	Full year (Apr.-Mar.)
Appliances	31.0	8.9	18.4	-8.5	49.8
Eco Solutions	16.2	25.6	33.9	19.6	95.3
AVC Networks	-3.1	7.0	17.7	30.2	51.8
Automotive & Industrial Systems	21.1	36.9	30.9	27.5	116.4
Other	-2.0	3.9	-0.4	13.1	14.6
Total	63.2	82.3	100.5	81.9	327.9
Eliminations and Adjustments *1	19.1	12.4	12.8	9.7	54.0
Consolidated Total	82.3	94.7	113.3	91.6	381.9

yen(billions)

	Fiscal 2015	
	Sales	Profit
Appliances (production and sales consolidated) *2	2,552.5	50.8

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\*2 The figures in "Appliances (production and sales consolidated)" include the sales and profits of sales division for consumer products, which are included in "Eliminations and Adjustments."

<Attachment 3> Reference

Business Division Information for Fiscal 2016 (Sales)

		yen(billions)	
		1st quarter (Apr.-June)	2nd quarter (July -Sep.)
AP	Refrigerator BD	36.1	38.1
	Laundry Systems and Vacuum Cleaner BD	46.3	54.1
	Cold Chain BD	23.6	26.0
ES	Lighting BD	71.5	77.8
	Energy Systems BD	90.5	94.7
	Housing Systems BD	82.5	89.6
	Panasonic Ecology Systems Co., Ltd.	36.9	37.0
AVC <sup>*1</sup>	Mobility Business	48.0	50.6
	Visual and Imaging Business	64.3	75.3
	Communication Business	35.1	36.8
	Vertical Solution Business	80.8	91.2
AIS <sup>*2</sup>	Automotive Business	170.9	173.0
	Energy Business	126.3	137.3
	Industrial Business	210.6	214.0
	Factory Solutions Business	88.8	77.0

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- Visual and Imaging Business : Imaging Network BD, Security Systems BD, Visual Systems BD
- Communication Business : Office Products BD, Communication Products BD
- Vertical Solution Business : Avionics BD, Infrastructure Systems BD

\*2 Each business in Automotive & Industrial Systems consists of the following BDs.

- Automotive Business : Automotive Infotainment Systems BD, Automotive Electronics Systems BD
- Energy Business : Rechargeable Battery BD, Energy Device BD, Panasonic Storage Battery Co., Ltd.
- Industrial Business : Electromechanical Control BD, Panasonic Semiconductor Solutions Co., Ltd., Device Solutions BD,  
Electronic Materials BD, Panasonic Liquid Crystal Display Co., Ltd.
- Factory Solutions Business : Smart Factory Solutions BD

<Attachment 4> Reference

Business Division Information for Fiscal 2015 (Sales)

Note: The figures for each Business Division in fiscal 2015 are conformed to the presentation for fiscal 2016.

		yen(billions)				
		1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct. -Dec.)	4th quarter (Jan.-Mar.)	Full year (Apr.-Mar.)
AP	Refrigerator BD	33.3	34.7	31.1	24.3	123.4
	Laundry Systems and Vacuum Cleaner BD	39.3	48.3	56.6	45.6	189.9
	Cold Chain BD	21.3	25.9	22.5	23.3	93.0
ES	Lighting BD	69.9	75.7	88.8	83.3	317.7
	Energy Systems BD	98.3	103.9	105.0	107.3	414.5
	Housing Systems BD	91.1	90.6	98.3	86.4	366.5
	Panasonic Ecology Systems Co., Ltd.	36.8	35.9	43.3	44.0	159.9
AVC <sup>*1</sup>	Mobility Business	46.0	46.0	56.0	62.5	210.5
	Visual and Imaging Business	60.3	68.0	69.4	69.6	267.3
	Communication Business	38.4	39.0	38.6	33.1	149.0
	Vertical Solution Business	69.3	68.7	82.1	88.1	308.3
AIS <sup>*2</sup>	Automotive Business	161.5	164.1	174.3	182.4	682.3
	Energy Business	125.1	133.7	147.4	152.9	559.0
	Industrial Business	218.8	222.6	214.9	211.0	867.3
	Factory Solutions Business	77.8	85.5	69.1	72.6	305.0

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- Factory Solutions Business : Smart Factory Solutions BD