

Supplemental Consolidated Financial Data for Fiscal 2013 Third Quarter and Nine Months ended December 31, 2012

1. Segment Information

yen (billions)

	Fiscal 2013 Third Quarter					Fiscal 2013 Nine Months ended December 31, 2012				
	Sales	13/12	Segment Profit	% of sales	13/12	Sales	13/12	Segment Profit	% of sales	13/12
AVC Networks	388.9	80%	1.7	0.4%	-	1,078.9	77%	21.6	2.0%	-
Appliances	383.1	99%	19.3	5.0%	82%	1,197.1	101%	70.3	5.9%	92%
Systems & Communications	152.5	78%	-4.0	-2.7%	-	509.8	85%	-14.0	-2.8%	-
Eco Solutions	399.8	101%	24.1	6.0%	126%	1,140.1	100%	42.7	3.7%	111%
Automotive Systems	189.0	112%	3.2	1.7%	128%	571.7	128%	11.9	2.1%	369%
Industrial Devices	336.6	101%	0.0	0.0%	-	1,030.2	95%	17.9	1.7%	-
Energy	142.3	92%	3.6	2.6%	-	434.8	94%	6.4	1.5%	-
Other	314.6	75%	1.9	0.6%	200%	1,012.9	72%	11.3	1.1%	72%
Total	2,306.8	91%	49.8	2.2%	886%	6,975.5	90%	168.1	2.4%	278%
Corporate and eliminations	-505.3	-	-15.2	-	-	-1,535.8	-	-46.1	-	-
Consolidated total	1,801.5	92%	34.6	1.9%	-	5,439.7	91%	122.0	2.2%	308%

2. Domain Companies' Information

(Business domain company basis)

<Sales and Domain Company Profit >

yen (billions)

	Fiscal 2013 Third Quarter					Fiscal 2013 Nine Months ended December 31, 2012				
	Sales	13/12	Domain Company Profit	% of sales	13/12	Sales	13/12	Domain Company Profit	% of sales	13/12
Healthcare Company	33.4	104%	2.0	6.0%	93%	98.7	100%	5.9	5.9%	115%
Manufacturing Solutions Company	27.2	84%	1.2	4.3%	38%	109.3	87%	12.5	11.5%	71%

Note: Healthcare Company and Manufacturing Solutions Company are included in Other segment.

3. Sales by Region

yen (billions)

	Fiscal 2013 Third Quarter			Fiscal 2013 Nine Months ended December 31, 2012		
	13/12	Local currency basis 13/12		13/12	Local currency basis 13/12	
Domestic	917.2	88%	-	2,795.4	91%	-
Overseas	884.3	97%	93%	2,644.3	92%	93%
North and South America	270.7	104%	100%	757.3	102%	102%
Europe	179.2	89%	88%	499.6	85%	91%
Asia	215.7	101%	96%	654.1	90%	91%
China	218.7	90%	86%	733.3	89%	87%
Total	1,801.5	92%	90%	5,439.7	91%	92%

4. Sales by Products

yen (billions)

	Fiscal 2013 Third Quarter		Fiscal 2013 Nine Months ended December 31, 2012	
		13/12 *		13/12 *
LCD TVs	116.2	103%	304.4	92%
Plasma TVs	45.8	53%	123.0	50%
Digital cameras	26.1	69%	87.0	70%
BD recorders / players	16.5	48%	40.0	42%
Air conditioners	47.5	100%	213.7	94%
Washing machines and clothes dryers	38.1	92%	113.4	105%
Refrigerators	35.6	105%	118.4	113%
Electronic components and materials	158.9	101%	488.8	100%
Semiconductors	31.5	86%	107.0	90%

* The company restructured its Group organization on January 1, 2012. Accordingly, the company reclassified the figures of fiscal 2012 included in the prior segments of PEW and PanaHome, and SANYO.

5. Capital Investment by Segments

yen (billions)

	Fiscal 2013 Third Quarter		Fiscal 2013 Nine Months ended December 31, 2012	
		13-12 *		13-12 *
AVC Networks	18.4	+8.4	40.5	+0.4
Appliances	12.1	+1.1	35.4	+2.3
Systems & Communications	1.8	-0.4	6.1	-2.5
Eco Solutions	5.1	-1.7	20.3	-3.0
Automotive Systems	1.6	-0.6	6.1	+0.8
Industrial Devices	12.5	-7.6	53.6	-1.9
Energy	15.0	+0.6	51.3	+15.9
Other	5.1	-2.1	15.2	-6.9
Total	71.6	-2.3	228.5	+5.1

Note: These figures are calculated on an accrual basis.

* Effective from the beginning of fiscal 2013, investments in molding dies are included in "Capital investment." Accordingly, the amounts of "Capital Investment" for fiscal 2012 are changed.

6. Foreign Currency Exchange Rates/Transaction

<Export Rates>

	Fiscal 2012 3rd quarter	Nine Months ended December 31, 2011	Fiscal 2012 Full Year	Fiscal 2013 3rd quarter	Nine Months ended December 31, 2012
U.S. Dollars	¥78	¥80	¥80	¥79	¥79
Euro	¥110	¥113	¥111	¥99	¥101

<Rates Used for Consolidation>

	Fiscal 2012 3rd quarter	Nine Months ended December 31, 2011	Fiscal 2012 Full Year	Fiscal 2013 3rd quarter	Nine Months ended December 31, 2012
U.S. Dollars	¥77	¥79	¥79	¥81	¥80
Euro	¥104	¥111	¥109	¥105	¥102

<Foreign Currency Transaction>

	Fiscal 2012 3rd quarter	Nine Months ended December 31, 2011	Fiscal 2012 Full Year	Fiscal 2013 3rd quarter	Nine Months ended December 31, 2012
U.S. Dollars	US\$0.8 billion	US\$2.6 billion	US\$3.0 billion	US\$0.6 billion	US\$1.8 billion
Euro	€0.4 billion	€1.2 billion	€1.7 billion	€0.4 billion	€1.3 billion

7. Number of Employees

(persons)

	End of Dec. 2011	End of March 2012	End of Sep. 2012	End of Dec. 2012
Domestic	138,694	133,605	131,143	128,217
Overseas	209,334	197,162	190,753	180,665
Total	348,028	330,767	321,896	308,882

<Attachment 1> Reference

Segment information for fiscal 2013

Sales

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)
AVC Networks	359.7	330.3	388.9
Appliances	431.4	382.6	383.1
Systems & Communications	164.5	192.8	152.5
Eco Solutions	355.2	385.1	399.8
Automotive Systems	190.7	192.0	189.0
Industrial Devices	338.2	355.4	336.6
Energy	142.6	149.9	142.3
Other	343.5	354.8	314.6
Total	2,325.8	2,342.9	2,306.8
Eliminations	-511.3	-519.2	-505.3
Consolidated total	1,814.5	1,823.7	1,801.5

Segment profit

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)
AVC Networks	7.4	12.5	1.7
Appliances	37.4	13.6	19.3
Systems & Communications	-8.3	-1.7	-4.0
Eco Solutions	3.9	14.7	24.1
Automotive Systems	4.2	4.5	3.2
Industrial Devices	7.3	10.6	0.0
Energy	0.1	2.7	3.6
Other	4.1	5.3	1.9
Total	56.1	62.2	49.8
Corporate and eliminations	-17.5	-13.4	-15.2
Consolidated total	38.6	48.8	34.6

<Attachment 2> Reference

Segment information for fiscal 2012

Sales

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)	4th quarter (Jan.-Mar.)	Fiscal 2012 (Apr.-Mar.)
AVC Networks	449.9	463.7	488.5	311.4	1,713.5
Appliances	417.7	383.4	386.3	346.8	1,534.2
Systems & Communications	181.6	223.6	194.7	240.9	840.8
Eco Solutions	356.5	386.1	394.0	389.2	1,525.8
Automotive Systems	111.7	165.9	169.2	206.4	653.2
Industrial Devices	364.0	387.7	333.8	319.1	1,404.6
Energy	145.1	162.6	154.1	153.1	614.9
Other	484.5	500.8	418.2	477.4	1,880.9
Total	2,511.0	2,673.8	2,538.8	2,444.3	10,167.9
Eliminations	-581.5	-598.1	-578.6	-563.5	-2,321.7
Consolidated total	1,929.5	2,075.7	1,960.2	1,880.8	7,846.2

Segment profit

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)	4th quarter (Jan.-Mar.)	Fiscal 2012 (Apr.-Mar.)
AVC Networks	-3.8	-11.9	-24.8	-27.3	-67.8
Appliances	34.9	17.9	23.6	5.1	81.5
Systems & Communications	-9.9	3.3	4.3	19.6	17.3
Eco Solutions	6.1	13.3	19.1	20.4	58.9
Automotive Systems	-3.7	4.4	2.5	1.7	4.9
Industrial Devices	-2.7	2.1	-13.1	-2.9	-16.6
Energy	-7.5	-2.3	-6.9	-4.2	-20.9
Other	3.9	10.8	1.0	7.9	23.6
Total	17.3	37.6	5.7	20.3	80.9
Corporate and eliminations	-11.7	4.4	-13.8	-16.1	-37.2
Consolidated total	5.6	42.0	-8.1	4.2	43.7

<Attachment 3> Reference

Domain companies' information for fiscal 2013

Sales

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)
Healthcare Company	32.3	33.0	33.4
Manufacturing Solutions Company	44.6	37.5	27.2

Domain company profit

	yen(billions)		
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)
Healthcare Company	1.8	2.1	2.0
Manufacturing Solutions Company	6.3	5.0	1.2

Domain companies' information for fiscal 2012

Sales

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)	4th quarter (Jan.-Mar.)	Fiscal 2012 (Apr.-Mar.)
Healthcare Company	31.5	35.0	32.2	34.9	133.6
Manufacturing Solutions Company	47.2	46.6	32.5	33.5	159.8

Domain company profit

	yen(billions)				
	1st quarter (Apr.-June)	2nd quarter (July -Sep.)	3rd quarter (Oct.-Dec.)	4th quarter (Jan.-Mar.)	Fiscal 2012 (Apr.-Mar.)
Healthcare Company	0.9	2.1	2.1	3.7	8.8
Manufacturing Solutions Company	6.7	7.8	3.1	7.5	25.1

Note: Healthcare Company and Manufacturing Solutions Company are included in Other segment.